



Barclays PLC Fixed Income Investor Presentation¹

H1 2017 Results Announcement

28 July 2017



Strategy

Completed Barclays' restructuring

Africa selldown complete

Sold down to target shareholding of c.15% and achieved proportional regulatory consolidation

CET1 ratio within end-state range

CET1 ratio of 13.1%, reflecting strong capital generation from profits and 47bps from Africa selldown

Non-Core closed

Closure on 1 July 2017
with residual RWAs of £23bn, ahead of guidance

Transatlantic Consumer, Corporate and Investment bank

Barclays UK

RoTE of 20.4%¹

*UK consumer and business bank
Differentiated by scale and digital innovation*

**Stronger and simpler
Barclays, benefitting
from diversification
and stability**

Barclays International

RoTE of 12.4%

*Diversified transatlantic wholesale
and consumer bank*

Group Service Company

Enabling world-class services for our customers and clients while driving efficiency

Strong capital position

CET1 ratio of 13.1%
13.4% pro-forma for BAGL³

Simpler organisation

Reduced headcount
by c.60k

Focused on improving returns

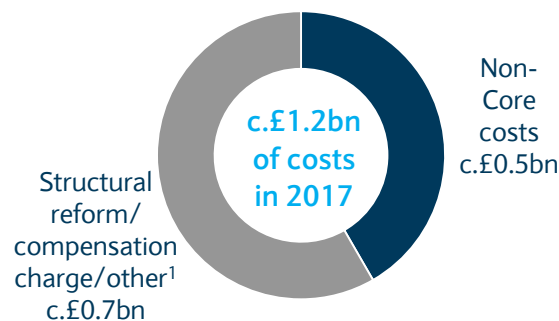
Group RoTE of 8.1%²
Core RoTE of 10.4%¹

¹ H117 RoTE excluding £700m of charges for PPI | ² H117 RoTE excluding Africa sell-down effects (£1,435m loss on sale of 33.7% of BAGL's issued share capital and £1,090m impairment of Barclays' holding in BAGL) and £700m of charges for PPI | ³ Assuming full regulatory deconsolidation, at 30 June 2017 |

Targeting Group RoTE of >10%

1

Eliminate structural reform
and restructuring costs



Of which c.£1bn
eliminated by 2019

Creating capacity to
self-fund investment

2

Improve CIB returns

- 1 Redeployment of capital in the CIB loan book and improved funding assumptions
- 2 Cost efficiencies and strategic investments

Restructured and
repositioned CIB

Driving CIB
returns higher

3

Drive cost efficiency
through the Service Company

- Group-wide processes
- Standardised ops & tech
- Simplified architecture
- Automation and digital
- Innovative technologies
- Right-sized footprint
- Generating capacity to reinvest in the business

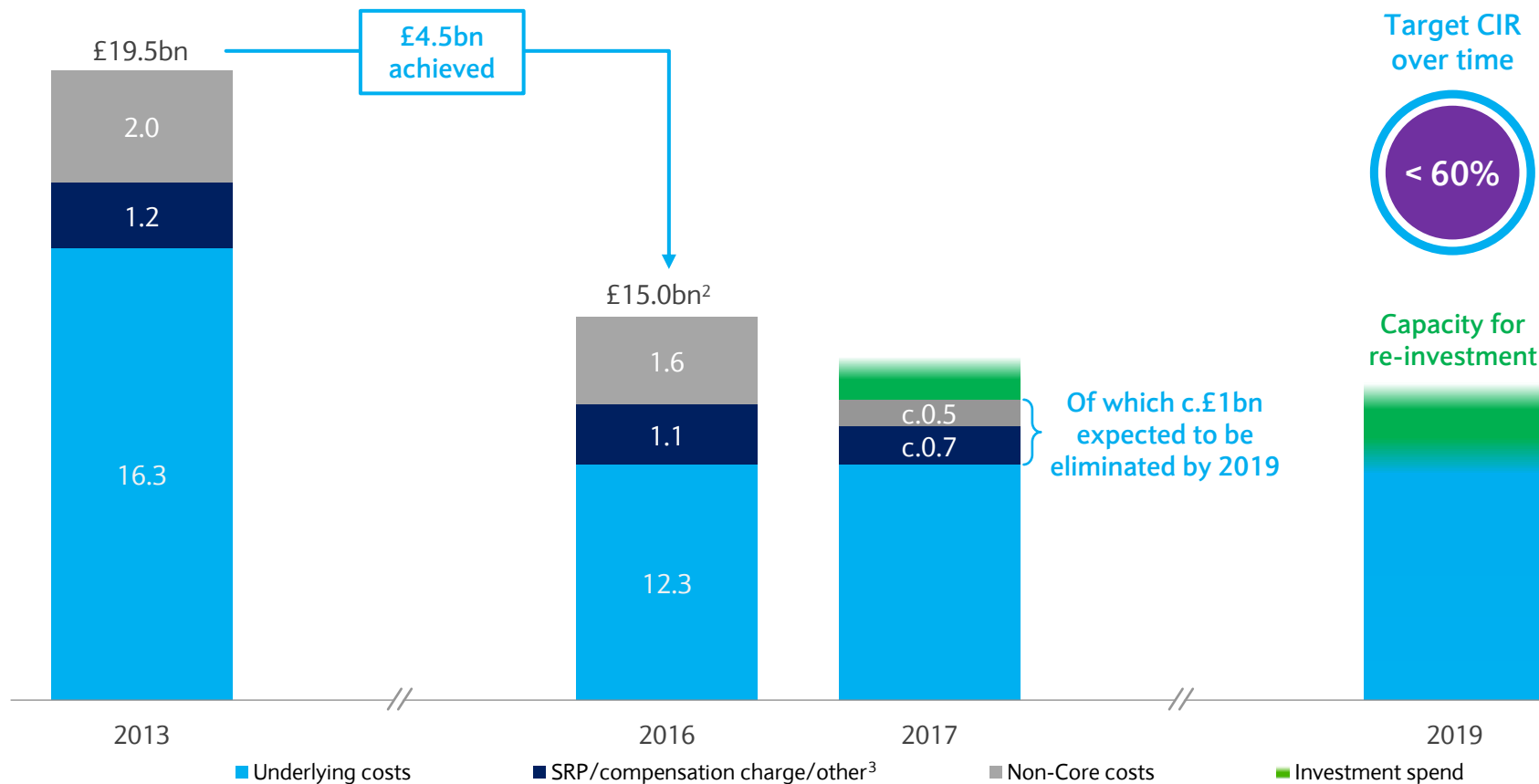
World-class
central shared services

Targeting Group CIR
<60% over time

¹ Includes Structural Reform Programme implementation costs, the change in compensation awards introduced in Q416 and other restructuring costs |

Material reductions in our cost base, creating capacity to self-fund investment in the business

Group operating costs excluding notable items¹, conduct and litigation



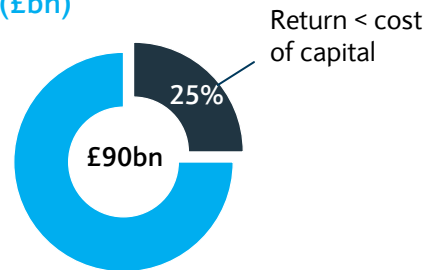
¹ As previously presented in Barclays' annual reports | ² Africa Banking reclassified as a discontinued operation in 2016 | ³ 2013 includes costs to achieve as previously disclosed in Barclays' annual reports, 2016 and 2017 include Structural Reform Programme implementation costs, the change in compensation awards introduced in Q416 and other restructuring costs |

Focused on two primary levers to improve CIB returns

1

CIB capital allocation and funding

CIB loan book RWAs (£bn)



Redeployment of capital in the CIB loan book

- Evaluate CIB returns on an overall client relationship basis
- Reallocate RWAs to higher returning CIB clients and products
 - Higher hurdle rates
 - Natural run-down/maturing of facilities
 - Sale of whole loans
 - Careful management of credit risk
- Still committed to offering balance sheet to corporate clients

Improvements in term wholesale funding costs¹

- RWA reduction from BAGL deconsolidation and Non-Core rundown has led to reduced MREL issuance requirement
- Repurchase of c.£8bn of OpCo capital and debt since the start of 2016, including three USD retail preference shares, with further expensive legacy instruments that either mature or are redeemable² over the next few years
- Material spread compression seen throughout 2017

¹Based on current spreads | ²Subject to regulatory approval |

2

Cost efficiencies and strategic investments

Performance costs

- Alignment of in-year P&L with performance awards introduced in Q416

Real estate

- Rationalisation of real estate footprint
- Reduction in data centres

Technology

- Investment in infrastructure for regulatory programmes (e.g. CCAR), cloud technology and cyber security
- Investment in eTrading platforms to increase scalability

3rd party spend

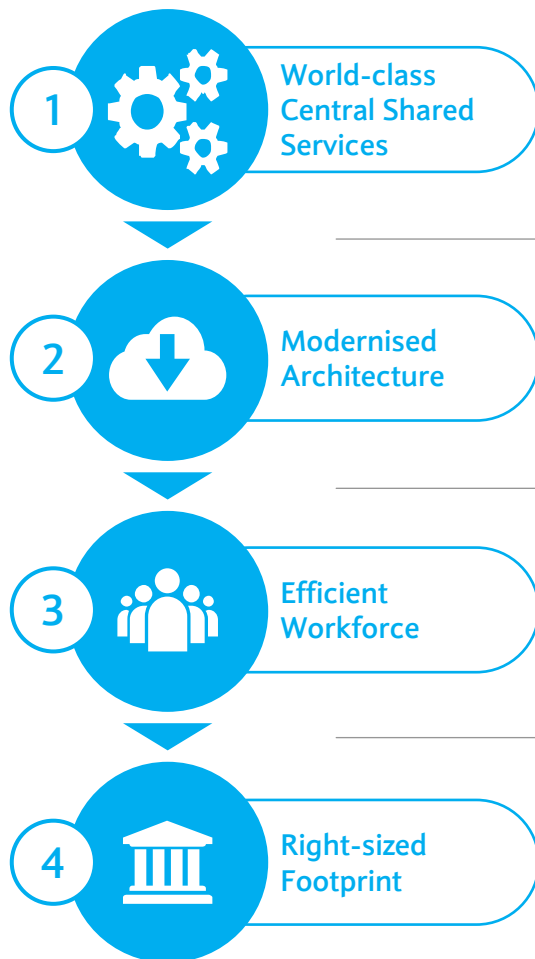
- Ongoing review of suppliers to drive sustainable reduction in 3rd party spend and increased cost efficiency

Structural reform

- Headwinds of set-up costs of IHC and UK ring-fenced bank incurred in 2016-2018

Service Company: Standardising and improving processes to further enhance customer experience and cost efficiency

PRIMARY FOCUS AREAS



EFFICIENCY DRIVERS

- Group-wide set of processes
- Standardised ops & tech and functional services
- Improved resilience, controls and security



10 → 1
Fraud handling departments

- Aligning IT and data analytics
- Automation and digital
- Innovative technologies
- Cloud hosting



New acquiring payments technology platform

- Rightsizing for standardised and simplified architecture
- Reduced 3rd party spend



Full review of suppliers
Fewer strategic partnerships
Reduced outsourcing

- Real estate rationalisation
- Fewer data centres



Exited one site in Canary Wharf, London (Q316) New campus in Whippany, New Jersey

Transatlantic Consumer, Corporate and Investment bank

Benefits of diversification by customer, product and geography showing through

Closure of Non-Core on 1 July 2017 with £23bn of RWAs, marking the end of restructuring

13.1% CET1 ratio at end-state target. Pro-forma 13.4% for full regulatory deconsolidation

Group RoTE of 7.2% in Q217 excluding material items

Prioritisation of growing Group returns on a sustainable basis

Group financial targets

Returns

Return on Tangible Equity (RoTE)

>10%

Capital

CET1 ratio

*150-200bps above
regulatory minimum level
⇒ c.13%*

Costs

Cost: income ratio

<60%



Performance

Group Return on Tangible Equity of 7.2%¹

Three months ended (£m)	Jun-17	Jun-16	% change
Income	5,058	5,972	(15%)
Impairment	(527)	(488)	(8%)
– Operating expenses (excluding L&C)	(3,398)	(3,425)	1%
– Litigation & conduct	(715)	(447)	(60%)
Operating expenses	(4,113)	(3,872)	(6%)
Other net income/(expenses)	241	(342)	
Profit before tax (PBT)	659	1,270	(48%)
Tax charge	(305)	(467)	35%
Profit after tax – continuing operations	354	803	(56%)
NCI – continuing operations	(59)	(92)	36%
Other equity holders	(162)	(104)	(56%)
Attributable profit – continuing operations	133	607	(78%)
Profit after tax – discontinued operation	(1,537)	145	
NCI – discontinued operation	3	(75)	
Attributable (loss)/profit	(1,401)	677	

Performance measures

Basic (loss)/earnings per share (EPS)	(8.0p)	4.2p
Return on average tangible equity (RoTE)	(11.0%)	5.8%
Cost: income ratio	81%	65%
Loan loss rate (LLR)	49bps	41bps
Loan: deposit ratio (LDR) ²	81%	85%

Balance sheet

Tangible net asset value per share (TNAV)	284p	289p
Risk weighted assets (RWA)	£327.4bn	£366.3bn
CET1 ratio	13.1%	11.6%

Material items (£m)

Africa sell-down effects	(1,641)	-
Charges for PPI	(700)	(400)
Visa sale gain	-	615
Own credit ³	-	292

Q217 performance metrics¹

- Group RoTE was 7.2% and EPS 5.3p, excluding losses relating to the Africa sell-down effects and charges for PPI
- Results were impacted by the appreciation of average USD and EUR against GBP of 10% and 9% respectively, positively impacting income and adversely affecting impairment and operating expenses
- Income was flat at £5.1bn, adjusted for the £615m Visa sale gain and £292m of own credit gains in Q216, as increased income in Barclays UK & Barclays International was offset by larger negative income in Non-Core
- Impairment increased 8% to £527m mainly due to a £77m increase in CC&P
- Costs, excluding the charges for PPI, decreased 2% to £3.4bn, with reductions in Non-Core partially offset by a 7% increase in Core
 - Cost: income ratio was 67% on this basis
- Other net income increased to £241m, largely driven by
 - £109m gain relating to the sale of Barclays' share in Vocalink
 - £76m gain relating to the sale of a joint venture in Japan
- Loss from discontinued operations of £1.5bn reflected impairment of Barclays' holding in BAGL of £0.2bn and loss on sale of BAGL of £1.4bn mainly related to currency translation reserve recycling, partially offset by profits from the business to 31 May 2017
- CET1 ratio increased 150bps to 13.1%, at the end-state target of c.13%

Q217 Performance measures reconciliation	Q217	Q216
Statutory RoTE	(11.0%)	5.8%
– Africa sell-down effects	12.6%	-
– Charges for PPI	5.6%	3.4%
– Visa sale gain	-	(4.9%)
– Own credit	-	(1.7%)
RoTE excluding material items	7.2%	2.5%

¹ Adjusted for material items | ² For Barclays UK, Barclays Intl and Non-Core, excluding investment banking business | ³ Own credit is now recognised in other comprehensive income, following the early adoption of the own credit provisions of IFRS 9 on 1 Jan 2017

Core delivered an RoTE of 9.7%¹, and cost: income ratio of 60%¹

Business performance			
Three months ended (£m)	Jun-17	Jun-16	% change
Income	5,514	6,316	(13%)
Impairment	(500)	(462)	(8%)
–Operating expenses (excluding L&C)	(3,290)	(3,057)	(8%)
–Litigation & conduct	(696)	(420)	(66%)
Operating expenses	(3,986)	(3,477)	(15%)
–Other net income/(expenses)	37	(18)	
Profit before tax (PBT)	1,065	2,359	(55%)
Attributable profit	359	1,494	(76%)
Performance measures			
Basic earnings per share	2.3p	9.0p	
Return on average tangible equity (RoTE)	3.6%	15.0%	
Average allocated tangible equity	£44.9bn	£40.4bn	
Cost: income ratio	72%	55%	
Loan loss rate (LLR)	52bps	45bps	
Balance sheet (£bn)			
Risk weighted assets (RWA) ²	304.6	319.6	
Material items (£m)			
Charges for PPI	(700)	(400)	
Visa sale gain	-	615	
Own credit	-	292	

Q217 performance metrics¹

- Core delivered an RoTE of 9.7%, excluding the charges for PPI, reflecting the benefits of diversification
- Results were impacted by the appreciation of average USD and EUR against GBP of 10% and 9% respectively, positively impacting income and adversely affecting impairment and operating expenses
- Income increased by 2% to £5.5bn, excluding the Visa sale gain and own credit gains in Q216, driven by a 2% increase in Barclays UK and a 1% increase in Barclays International
- Impairment increased by £38m to £500m driven by CC&P
- Costs increased 7% to £3.3bn, excluding the charges for PPI, delivering a cost: income ratio of 60%
 - Increase reflected the change in compensation awards introduced in Q416, structural reform implementation costs and investment in business growth
- Combined Barclays UK and Barclays International³ NIM was 3.84%, up 14bps on Q216 driven by a 4% increase in NII

Barclays UK – RoTE of 19.1%¹

- Income increased by 2%, excluding Visa sale gain of £151m in Q216, reflecting benefits from repricing and deposit growth, partially offset by the impact of the UK base rate reduction in 2016
- PBT, excluding charges for PPI and prior year Visa sale gains, was flat at £0.6bn

Barclays International – RoTE of 12.4%

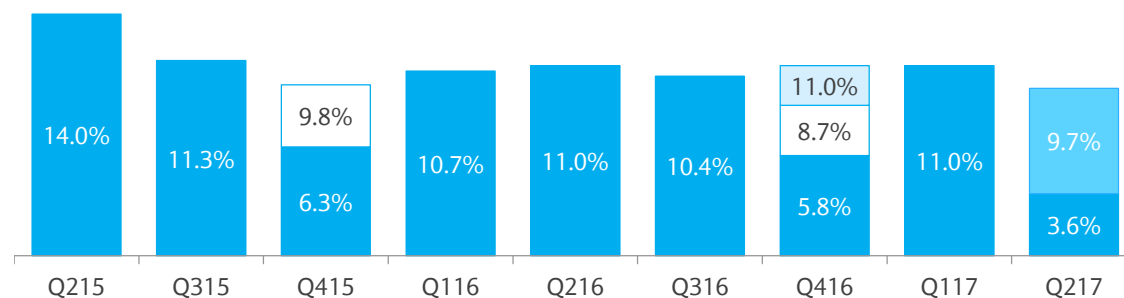
- Income increased by 1%, excluding the Visa sale gain of £464m in Q216, reflecting USD and EUR appreciation vs. GBP and continued growth in US Cards
- PBT was flat at £1.3bn, excluding prior year Visa sale gains

¹ Adjusted for material items | ² Risk weighted assets and average allocated tangible equity for Africa Banking are included within Core | ³ Includes interest earning lending balances within the Investment Banking business |

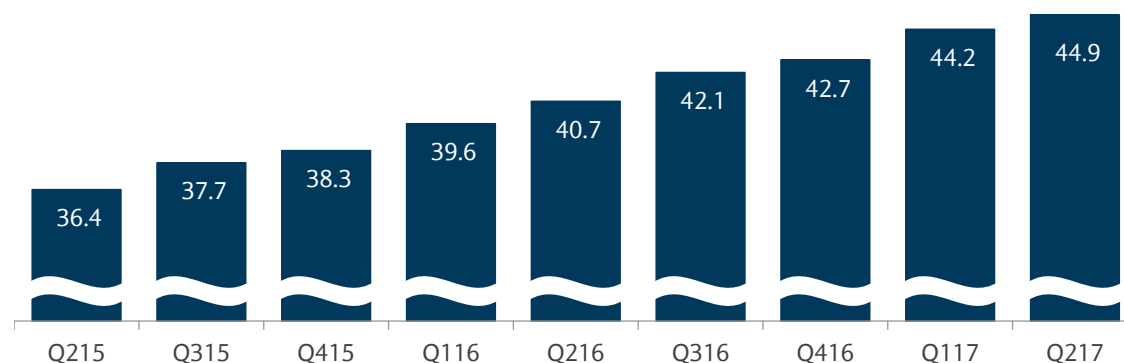
Generating a consistently strong Core RoTE on an increasing tangible equity base

Core return on average allocated tangible equity¹

■ RoTE
 RoTE excluding UK bank levy
■ RoTE excluding charges for PPI
 RoTE excluding UK bank levy and additional charge in Q416 relating to 2016 compensation awards

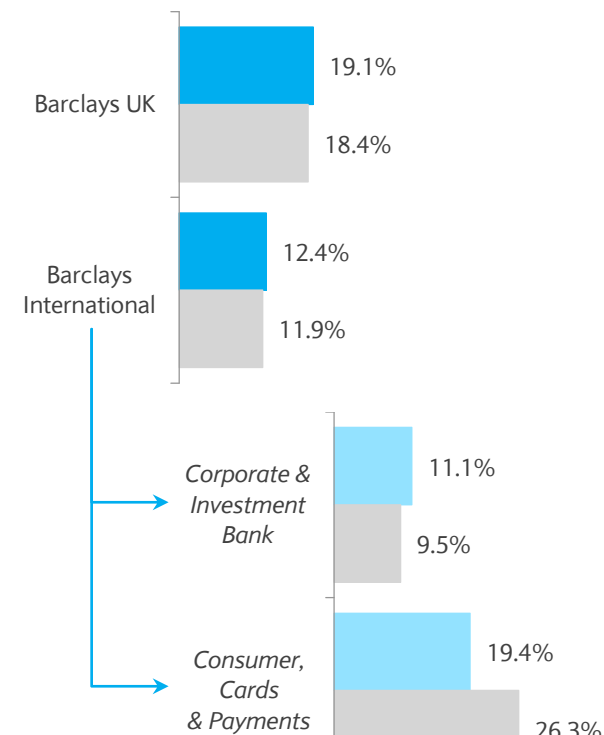


Core average allocated tangible equity (£bn)²



Return on average allocated tangible equity³

■ Q217
■ Q216



¹ Q215 to Q416 RoTE excludes notable items as listed in the FY16 results announcement. Core includes Head Office | ² Q215 to Q416 average allocated equity excludes the cumulative post-tax impact of Own Credit | ³ Adjusted for material items listed on slides 31 and 32 |

Barclays UK: Robust RoTE of 19.1%¹

Business performance			
Three months ended (£m)	Jun-17	Jun-16	% change
– Personal Banking	933	1,068	(13%)
– Barclaycard Consumer UK	495	463	7%
– Wealth, Entrepreneurs & Business Banking	392	412	(5%)
Income	1,820	1,943	(6%)
– Personal Banking	(56)	(44)	(27%)
– Barclaycard Consumer UK	(149)	(169)	12%
– Wealth, Entrepreneurs & Business Banking	(15)	(7)	
Impairment	(220)	(220)	0%
– Operating expenses (excluding L&C)	(974)	(947)	(3%)
– Litigation & conduct	(699)	(399)	(75%)
Operating expenses	(1,673)	(1,346)	(24%)
(Loss)/profit before tax (PBT)	(74)	376	
Attributable (loss)/profit	(285)	141	
Performance measures			
Return on average allocated tangible equity (RoTE)	(12.7%)	6.6%	
Average allocated tangible equity	£8.7bn	£9.0bn	
Cost: income ratio	92%	69%	
Loan loss rate (LLR)	52bps	52bps	
Net interest margin (NIM)	3.70%	3.56%	
Balance sheet (£bn) ²			
Loans and advances to customers	166.6	166.0	
Customer deposits	187.4	181.7	
Risk weighted assets (RWA)	66.1	67.1	
Material items (£m)			
Charges for PPI	(700)	(400)	
Visa sale gain	-	151	

Q217 performance metrics¹

- Income increased 2% to £1.8bn excluding the Visa sale gain of £151m attributable to Barclays UK in Q216, driven by a 4% increase in Net Interest Income with improved NIM of 370bps
 - Repricing and deposit growth more than offset impact from the UK base rate cut in 2016
- Impairment remained stable at £220m, with improved arrears rates in the UK Cards portfolio
- Costs increased 3% to £973m, excluding charges for PPI
 - Cost efficiency savings were more than offset by investment in cyber resilience and technology, and costs to set up the ring-fenced bank
 - Continue to target a cost: income ratio of <50% over time
- PBT was flat, excluding prior year Visa sale gains and charges for PPI, while RoTE was 19.1%
- Expect FY17 NIM to be >360bps based on current perimeter. Absorption of the ESHLA portfolio expected to dilute FY17 NIM by c.20bps

Key drivers/highlights

Personal Banking

- Strong deposit growth of £3.7bn to £138.5bn driven by current accounts with deposit repricing driving increased income
- Modest growth in mortgage balances underpinned by increased completions driven by pricing initiatives

Barclaycard Consumer UK

- Improved 30 and 90 day delinquency rates of 2.0% and 0.9% respectively (Q216: 2.3% and 1.2%)

Wealth, Entrepreneurs & Business Banking

- Income increased excluding the Visa sale gain driven by deposit growth in Business Banking

¹ Adjusted for material items | ² Jun-17 balance sheet affected by the realignment of certain clients between Barclays UK and Barclays International in Q117 in preparation for structural reform |

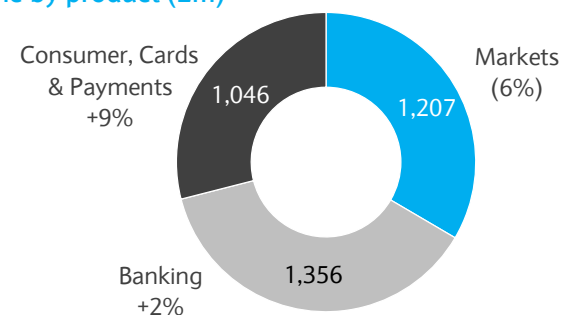
Barclays International: RoTE of 12.4% reflecting improved returns in CIB

Business performance			
Three months ended (£m)	Jun-17	Jun-16	% change
–Corporate & Investment Bank (CIB)	2,564	2,611	(2%)
–Consumer, Cards & Payments (CC&P)	1,046	1,428	(27%)
Income	3,610	4,039	(11%)
Impairment	(279)	(240)	(16%)
Operating expenses	(2,272)	(2,084)	(9%)
Other net income	202	11	
Profit before tax (PBT)	1,261	1,726	(27%)
Attributable profit	819	1,171	(30%)
Performance measures			
Return on average allocated tangible equity (RoTE)	12.4%	19.2%	
Average allocated tangible equity	£27.4bn	£24.8bn	
Cost: income ratio	63%	52%	
Loan loss rate (LLR)	54bps	41bps	
Net interest margin (NIM) ²	4.07%	3.92%	
Balance sheet (£bn)			
Risk weighted assets (RWA)	212.2	209.3	
Material items (£m)			
–Visa sale gain	-	464	

Q217 performance metrics¹

- Income increased by 1% to £3.6bn, excluding the Visa sale gain of £464m in Q216
 - Continued growth in US Cards and increased Banking fees were partially offset by weaker Markets performance
 - Income benefitted from USD and EUR appreciation vs. GBP, with over 50% of Barclays International income in USD
- Impairment increased by £39m driven by US Cards, partially offset by the non-recurrence of oil and gas charges in Q216
- Operating costs increased by 9%, delivering a cost: income ratio of 63%
 - Driven by FX movements, the change in compensation awards introduced in Q416 and continued growth and investment in CC&P, partially offset by lower restructuring costs and cost efficiencies in CIB
- Other net income included a gain of £109m on the sale of Barclays' share in VocaLink and a gain of £76m on the sale of a joint venture in Japan
- PBT was flat at £1.3bn, excluding prior year Visa sale gains
- RoTE was 12.4%, reflecting strong returns in CC&P and improved returns in CIB

Q217 income by product (£m)³



¹ Adjusted for material items | ² Barclays International margins include interest earning lending balances within the investment banking business | ³ Excludes other income

Barclays International: Corporate & Investment Bank

Strong banking fees delivered RoTE of 11.1%

Business performance			
Three months ended (£m)	Jun-17	Jun-16	% change
Markets	1,207	1,287	(6%)
– Credit	296	269	10%
– Equities	455	406	12%
– Macro	456	612	(25%)
Banking	1,356	1,324	2%
– Banking fees	674	622	8%
– Corporate lending	278	312	(11%)
– Transactional banking	404	390	4%
Income ¹	2,564	2,611	(2%)
Impairment releases/(charges)	1	(37)	
Operating expenses	(1,756)	(1,665)	(5%)
Other net income	116	-	
Profit before tax (PBT)	925	909	2%
Performance measures			
Return on average allocated tangible equity (RoTE)	11.1%	9.5%	
Balance sheet (£bn)			
Risk weighted assets (RWA)	178.9	178.4	

Q217 performance metrics

- Income reduced 2% to £2.6bn, including the appreciation of USD and EUR vs. GBP
 - Strong performance in Banking, Credit and Equities was offset by lower income in Macro
- Impairment benefitted from the non-recurrence of oil and gas charges in Q216
- Costs increased 5% to £1.8bn, reflecting both the appreciation of USD and EUR vs. GBP, and the change in compensation awards introduced in Q416
- Other net income included a gain of £109m on the sale of Barclays' share in VocaLink
- RoTE of 11.1%, up 160bps on Q216
 - Excluding the VocaLink gain, RoTE was 9.3%

Key drivers/highlights

Markets income (6%)

- Credit increased 10% driven by improved performance in the European business which benefitted from increased client activity
- Equities increased 12% primarily due to strong performance in equity financing and cash equities
- Macro reduced 25% driven by subdued market volatility in rates and currency products, as well as the exit of the energy-related commodities business

Banking income +2%

- Banking fees increased 8%, marking the second highest revenue quarter since Q114²
 - Highest combined home markets (US and UK) fee share across all banking products since Q214³
 - #1 in the UK for the second consecutive quarter³
 - Highest DCM global quarterly fee share of 6.1% since Q114³
 - ECM increased 61%, the best quarterly result since Q215 and highest quarterly fee share in 9 quarters
- Corporate lending revenues decreased 11%, including lower income from reduced balances
- Transactional banking income increased 4% due to higher deposits

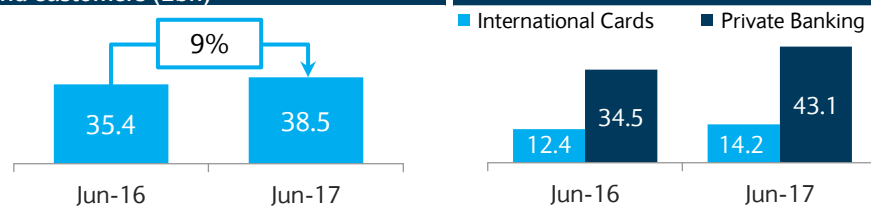
¹ Includes Other income | ² Data pre-2014 was not restated following resegmentation in Q116 | ³ Dealogic data

Barclays International: Consumer, Cards & Payments

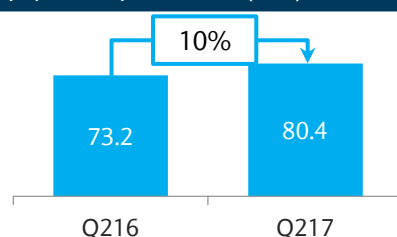
9% income growth¹ and 19.4% RoTE

Business performance			
Three months ended (£m)	Jun-17	Jun-16	% change
Income	1,046	1,428	(27%)
Impairment	(280)	(203)	(38%)
Operating expenses	(516)	(419)	(23%)
Other net income	86	11	
Profit before tax (PBT)	336	817	(59%)
Performance measures			
Return on average allocated tangible equity (RoTE)	19.4%	77.9%	
Balance sheet (£bn)			
Risk weighted assets (RWA)	33.3	30.9	
Material items (£m)			
– Visa sale gain	-	464	

Loans and advances to banks and customers (£bn) ²	Customer deposits (£bn) ²
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Total card spend and payments processed ³ (£bn)
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Q217 performance metrics¹

- Income increased by 9%, excluding the Visa sale gain of £464m in Q216
 - Driven by continued growth in US Cards and USD and EUR appreciation vs. GBP
- Impairment increased by £77m driven by a change in portfolio mix, an increase in underlying delinquency trends in US Cards, business growth, as well as the impact of FX movements
 - US Cards 30 and 90 day arrears rates were broadly stable at 2.2% (Jun-16: 2.2%) and 1.1% (Jun-16: 1.0%) respectively, including a benefit from the Q117 asset sale
- Costs increased 23% driven by investment in business growth, as well as the impact of FX
- Other net income included a £76m gain on sale of a JV in Japan
- PBT fell 5%, excluding the Visa sale gain in Q216
- RoTE was 19.4% and 15.0% excluding JV sale

Key drivers/highlights

Barclaycard US

- Net loans and advances to customers increased 7% to £19.7bn, including the impact of FX and the Q117 asset sale
- Card spend value of £15.7bn increased by 15%³

Barclaycard Germany

- 8% growth in customers to 1.2m
- 17% growth in net loans and advances to £3.2bn, including the impact of FX

Barclaycard Business Solutions

- Merchant acquiring business processed payments to the value of £61.1bn, an average of £671m per day, up 9% on Q216

Private Banking

- Customer deposits of £43.1bn, a 25% increase including client reallocation from Barclays UK

¹ Excluding Visa sale gain | ² Jun-17 balance sheet affected by the realignment of certain clients between Barclays UK and Barclays International in Q117 in preparation for structural reform | ³ Includes balance transfers

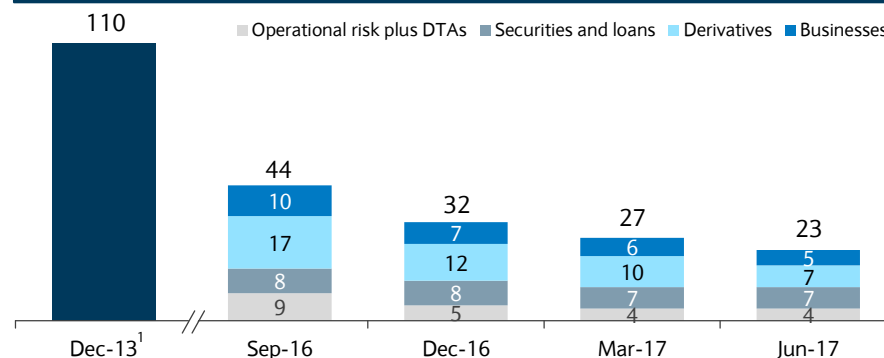
Non-Core: Residual RWAs of £23bn on closure, ahead of guidance

Business performance			
Three months ended (£m)	Jun-17	Mar-17	Jun-16
–Businesses	(41)	51	181
–Securities and loans	(25)	68	(363)
– <i>ESHLA FV</i>	(2)	46	(50)
–Derivatives	(390)	(193)	(162)
Income	(456)	(74)	(344)
Impairment	(27)	(3)	(26)
– <i>Operating expenses (excluding L&C)</i>	(108)	(148)	(368)
– <i>Litigation & conduct</i>	(19)	(9)	(27)
Operating expenses	(127)	(157)	(395)
Other net income/(expenses)	204	(7)	(324)
Loss before tax	(406)	(241)	(1,089)
Attributable loss	(226)	(193)	(887)
Performance measures			
Basic loss per share	(1.3p)	(1.1p)	(5.2p)
Average allocated tangible equity	£4.5bn	£5.2bn	£7.9bn
Period end allocated tangible equity	£4.0bn	£4.8bn	£7.8bn
Balance sheet (£bn)			
Risk weighted assets (RWA)	23	27	47

Q217 vs. Q117 performance metrics

- Loss before tax increased to £406m driven by lower income, partially offset by lower operating expenses, and a gain on the sale of Barclays Bank Egypt in other net income
- Income decreased to an expense of £456m
 - Derivatives income decreased to a net expense of £390m, principally reflecting the increased cost of exits
 - Businesses income decreased by £92m due to the sale of Egypt and the termination of internal funding and hedging positions
 - Securities and loans income reduced to a net expense of £25m driven by the non-recurrence of the Q117 fair value gains on the ESHLA portfolio
- Operating expenses improved 19% to £127m driven by the exit of businesses
- Other net income increased to a gain of £204m mainly due to a £189m gain on sale of Barclays Bank Egypt
- RWAs reduced to £23bn, ahead of guidance
 - Driven by a £3bn reduction in Derivatives and a £1bn reduction in Businesses, mainly on the sale of Barclays Bank Egypt

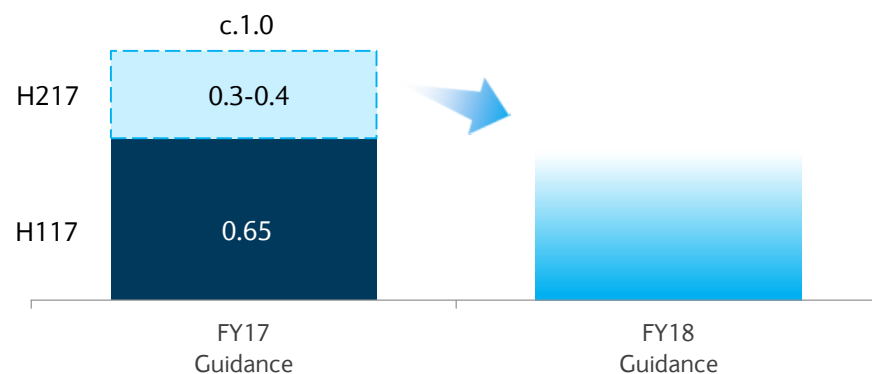
RWAs rundown (£bn)



¹ Dec-13 RWAs are on a pre-restatement basis i.e. excluding c.£8bn of RWAs added to Non-Core in Q116

Non-Core: Closure at 1 July and reabsorption in Core in H217

Loss before tax (£bn)¹



Overview

- Closure of Non-Core on 1 July 2017, with residual assets and liabilities to be reabsorbed into the Core
- Guidance for loss before tax from Non-Core businesses/assets remains approximately £1bn in FY17
 - Given H117 loss before tax of £647m, H217 losses of £300-400m expected to be reabsorbed into Core
 - Expect negative income and costs to fall further in 2018, reducing the impact on Group returns
- Non-Core RWAs expected to be absorbed as shown below, with estimated H217 loss before tax splits (further detail in appendix, slide 34)
- Barclays International RWAs and loss will only affect CIB

Non-Core reabsorption

	RWAs (£bn) ²	Barclays UK	Barclays International	Head Office
ESHLA	4	3	1	
Legacy derivatives	7		7	
Italian Mortgages	3			3
Residual businesses/offices	5		1	4
Op Risk/DTAs	4			4
H217 loss before tax guidance	£300-£400m	c.10%	c.40%	c.50%

¹ Total includes other net income | ² Estimated allocation based on Jun-17 balance sheet |

Non-Core: RWA reallocation and guidance

Balance sheet – 30 June 17	Non-Core RWAs ¹	Allocated to		
		Barclays UK	Barclays International ²	Head Office
Pre reallocation RWAs (£bn)	23			
ESHLA	4	3	1	
Legacy derivatives	7		7	
Italian Mortgages	3			3
Residual businesses/offices	5		1	4
Op Risk/DTA	4			4
Reallocated RWAs		3	9	11
Capital deductions	1.3	0.3	0.5	0.5
Allocated tangible equity	4.0	0.7	1.6	1.7
H217 Guidance				
Loss before tax	£300-400m	c.10%	c.40%	c.50%
Estimated H217 RoTE impact		2.0-2.5%	1.0-1.5%	n.m.

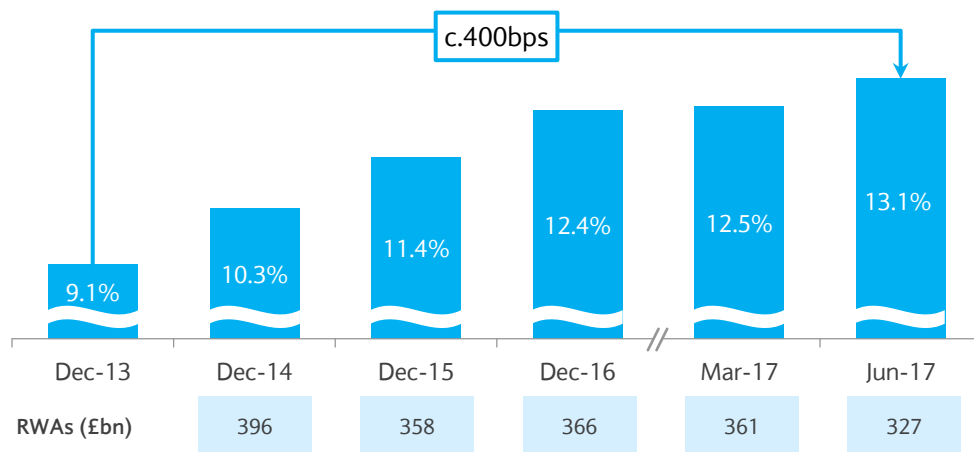
¹ Estimated allocation based on Jun-17 balance sheet | ² Balance sheet and P&L allocation is entirely to the CIB |



Capital & Leverage

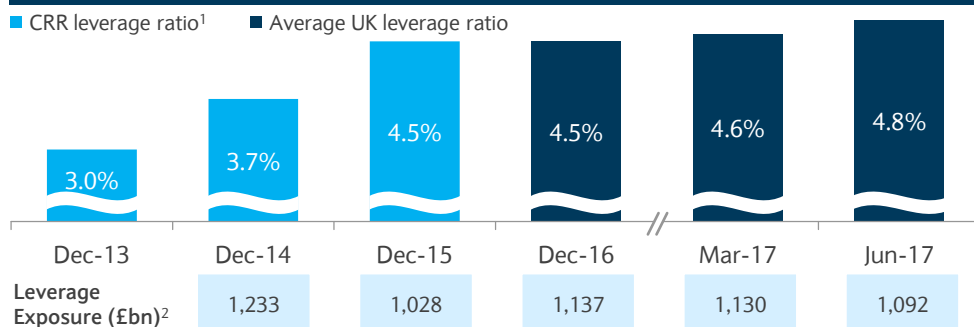
Strong CET1 and leverage ratio position

Fully Loaded CET1 ratio



- CET1 ratio increased to 13.1% at Jun-17. The 70bps increase in the half represents
 - c.65bps from profit generation
 - c.47bps from the sell-down of BAGL
 - c.30bps from RWA reductions (excl BAGL) partially offset by:
 - c.(20)bps provision for PPI
 - c.(15)bps defined benefit pension scheme deficit reduction contributions
 - c.(20)bps on redemption of the Series 3 USD preferences shares and share purchases to meet vesting share awards – both in Q117
 - c.(15)bps related to dividends paid and foreseen
- The £38bn decrease in RWAs to £327bn principally reflected a £28bn reduction in BAGL and a £9bn reduction in Non-Core RWAs to £23bn, which was £2bn below the £25bn of RWAs guided to for closure at Jun-17
- Estimate a further 26bps increase in the CET1 ratio on full regulatory deconsolidation of BAGL expected at some point in 2018 as originally guided

Leverage ratio



- Average UK leverage ratio (excluding qualifying central bank claims³) increased to 4.8% at Jun-17. The 30bps increase in the half represents
 - The increase in average fully loaded Tier 1 capital to £52.1bn reflecting the AT1 issuance in the first quarter
 - Average UK leverage exposure decreased modestly to £1,092bn
- Our sole regulatory consolidated leverage requirement is to comply with the UK regime and we remain comfortably above the expected 4% minimum requirements applicable from 2019

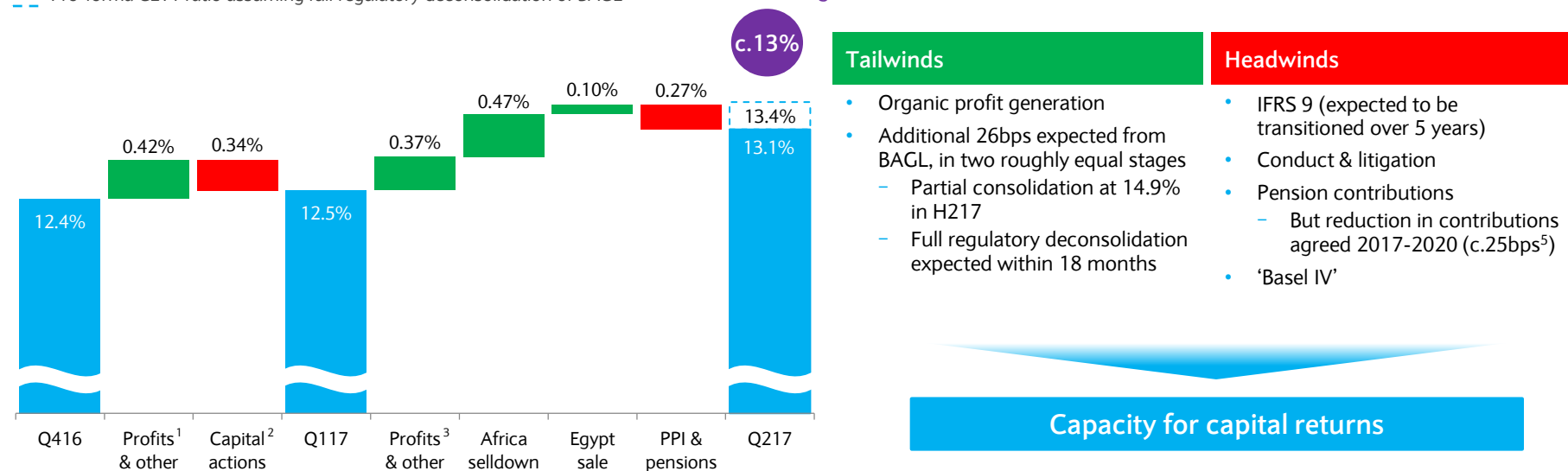
¹ Dec-13 not comparable to the estimates as of Dec-14 onwards due to different basis of preparation | ² Dec-14 and Dec-15 on CRR basis. Dec-16 onwards on UK monthly average basis | ³ As long as these are matched by deposits denominated in the same currency, subject to firms obtaining permission from the PRA

Within our end-state CET1 ratio target range

CET1 ratio progression in Q217

Pro-forma CET1 ratio assuming full regulatory deconsolidation of BAGL

End-state target



Tailwinds

- Organic profit generation
- Additional 26bps expected from BAGL, in two roughly equal stages
 - Partial consolidation at 14.9% in H217
 - Full regulatory deconsolidation expected within 18 months

Headwinds

- IFRS 9 (expected to be transitioned over 5 years)
- Conduct & litigation
- Pension contributions
 - But reduction in contributions agreed 2017-2020 (c.25bps⁵)
- 'Basel IV'

Capacity for capital returns

- CET1 ratio of 13.1% at Jun-17, at the end-state target of around 13%⁴
- CET1 ratio increase from Mar-17 to Jun-17 included
 - 47bps increase from the sale of 33.7% of BAGL's issued share capital, reflecting selldown and proportional regulatory consolidation at a level of 23.4%
 - 10bps increase from the sale of Barclays Bank Egypt
 - 30bps from profits excluding the impact of the Africa selldown effects and PPI charge and 7bps from other movements, including RWA reduction
- Partially offset by
 - 20bps impact arising from the £700m charges for PPI
 - 7bps net pensions impact due to deficit reduction contributions of £310m, as the UKRF, the Group's main pension scheme, was in a surplus

¹ Before capital neutral goodwill impairment related to Barclays' holding in BAGL. 33bps from profits and 9bps from RWA reduction and other | ² Capital actions include 13bps from the series 3 USD preference share redemption, 12bps from share purchases for vesting scheme awards and 9bps from pension contributions | ³ Before capital neutral goodwill impairment related to Barclays' holding in BAGL and recycling of currency translation reserve losses | ⁴ Includes countercyclical buffer, see appendix slide 41 | ⁵ Estimated CET1 ratio benefit compared to previously agreed schedule of pension deficit reduction contributions. See slide 33 for further detail |

Africa selldown and pension triennial valuation

Africa selldown

33.7%

Sale of BAGL's issued share capital on 1 June 2017, resulting in the accounting deconsolidation of BAGL

- As of 1 June 2017 BAGL is accounted for as an Available for Sale (AFS) asset, and no longer reported as a discontinued operation
- Q217 results included a loss on sale of £1.4bn and an impairment of Barclays' holding in BAGL of £0.2bn

47bps

Increase to the Group's CET1 ratio in Q217

- Reflecting proportional consolidation of BAGL based on a holding of 23.4%³

14.9%

Residual holding in BAGL

- Following the sale and an obligation to contribute 1.5% of BAGL's ordinary shares to a Black Economic Empowerment scheme

c.26bps

Estimated CET1 ratio accretion through to regulatory deconsolidation

Pension triennial valuation complete

Completion of the latest triennial valuation of the UK Retirement Fund (UKRF), with an effective date of 30 September 2016

- Actuarial valuation showed a funding deficit of £7.9bn, compared to an IAS19 pension surplus of £0.7bn, with the difference representing a different approach to setting the discount rate and a more conservative longevity assumption for funding
- 10 year recovery plan agreed with the UKRF with lower deficit reduction contributions than under previous schedule for 2017-2020

Deficit reduction contributions (£bn) ¹	2017	2018	2019	2020	Sum 2017-2020
2013 Triennial valuation	1.24	0.74	0.74	0.74	3.46
2016 Triennial valuation	0.74 ²	0.5	0.5	0.5	2.24
Impact of reduced contributions (pre-tax)	(0.5)	(0.24)	(0.24)	(0.24)	(1.22)
Pro-forma 30 June 2017 CET1 ratio benefit					c.25bps

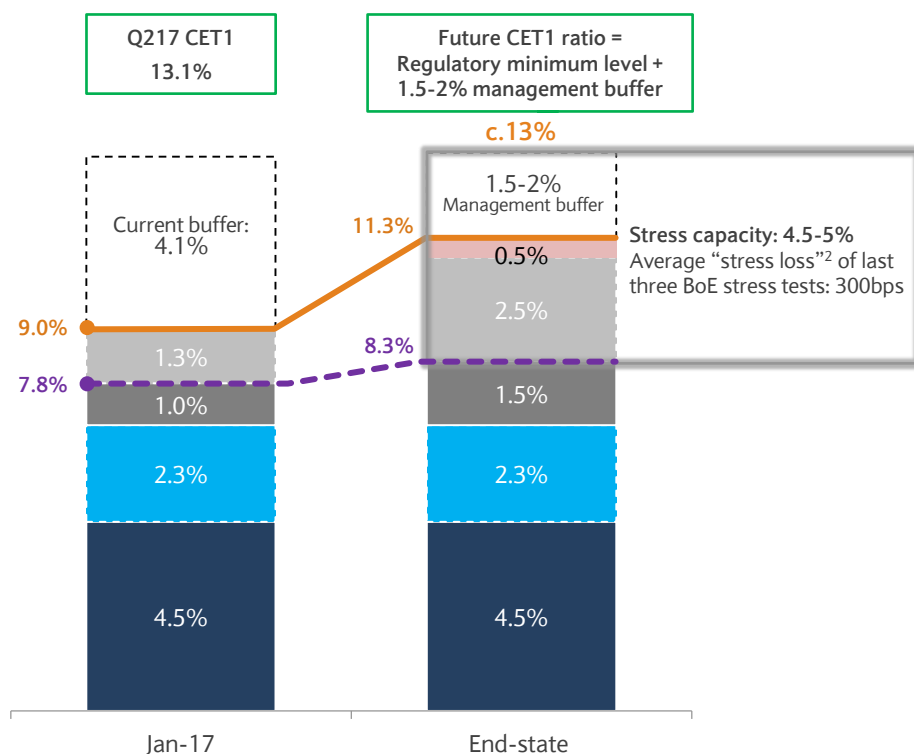
- Next triennial valuation in 2019
- Higher deficit reduction contributions of £1bn per annum agreed for 2021-2026
- The UKRF will remain in BBPLC post ring-fencing

¹ The 2016 triennial valuation also agreed deficit reduction contributions of £1,000m per annum in 2021-2026 | ² £620m of the £740m for 2017 had been paid to the UKRF by 30 June 2017 | ³ Barclays has an obligation to contribute 1.5% of BAGL's ordinary shares to the Black Economic Empowerment Scheme, and 7.0% is allocated to the Public Investment Corporation (PIC) who is expected to take receipt of the shares following the necessary regulatory approvals |

Managing evolving future minimum CET1 levels

Illustrative evolution of minimum CET1 requirements and buffers

- Minimum CRD IV CET1 requirement
- 2017 Pillar 2A CET1 requirement
- G-SIB buffer
- Capital Conservation Buffer (CCB)
- Countercyclical buffer
- CRDIV Mandatory distribution restrictions (MDR) hurdle
- BoE stress test systemic reference point for 2017 tests¹



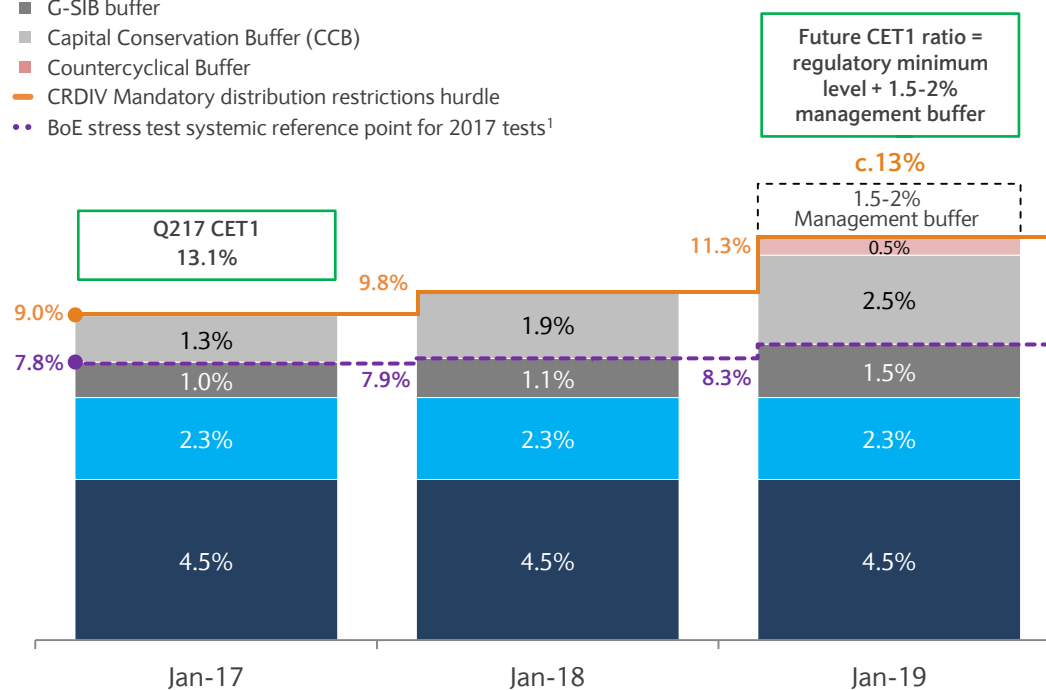
- **End-state CET1 ratio expectation of around 13%:**
 - Assuming the introduction of a UK countercyclical buffer of 1% from November 2018, this would translate to around 45bps for the Group based on our UK exposures
 - This would result in a CRD IV MDR hurdle rate of 11.3%
 - With a management buffer of 150-200bps, this would create stress capacity of 450-500bps
- As capital buffers and RWAs will evolve over time, we manage our CET1 position to maintain a prudent internal management buffer over future minimum levels. This is to guard against mandatory distribution restrictions pursuant to CRD IV and to take into account stress testing
- The management buffer is prudently calibrated, intended to absorb fluctuations in the CET1 ratio, cover event risk and stress, and to enable management actions to be taken in sufficient time to avoid mandatory distribution restrictions

¹ Based on Barclays' understanding of "The Bank of England's approach to stress testing the UK banking system" published in October 2015 and "Stress testing the UK banking system: key elements of the 2016 stress test", published March 2016 | ² Average stress-loss of past three years based on applicable year-end CET1 ratios against low-point stress outcomes |

Managing capital position above mandatory distribution restrictions and stress test hurdles

Barclays' expected MDA thresholds and systemic reference points for 2017 BoE stress test

- Minimum CRD IV CET1 requirement
- 2017 Pillar 2A CET1 requirement
- G-SIB buffer
- Capital Conservation Buffer (CCB)
- Countercyclical Buffer
- CRDIV Mandatory distribution restrictions hurdle
- BoE stress test systemic reference point for 2017 tests¹



Distribution restrictions and management

- Maintaining our CET1 ratio comfortably above the mandatory distribution threshold remains a critical management objective
- Distribution restrictions² apply if an institution fails to meet the CRD IV Combined Buffer Requirement (CBR) at which point the MDA is calculated on a reducing scale
- Currently Barclays targets an internal management buffer of 1.5-2% above regulatory CET1 levels providing a prudent buffer above MDA restriction levels
- Barclays' recovery plan actions are calibrated to take effect ahead of breaching the CBR
- It is the Board's current intention that, whenever exercising its discretion to declare dividends on ordinary shares or to cancel interest on AT1 securities, it will take into account the relative ranking of these instruments in its capital structure

Stress tests

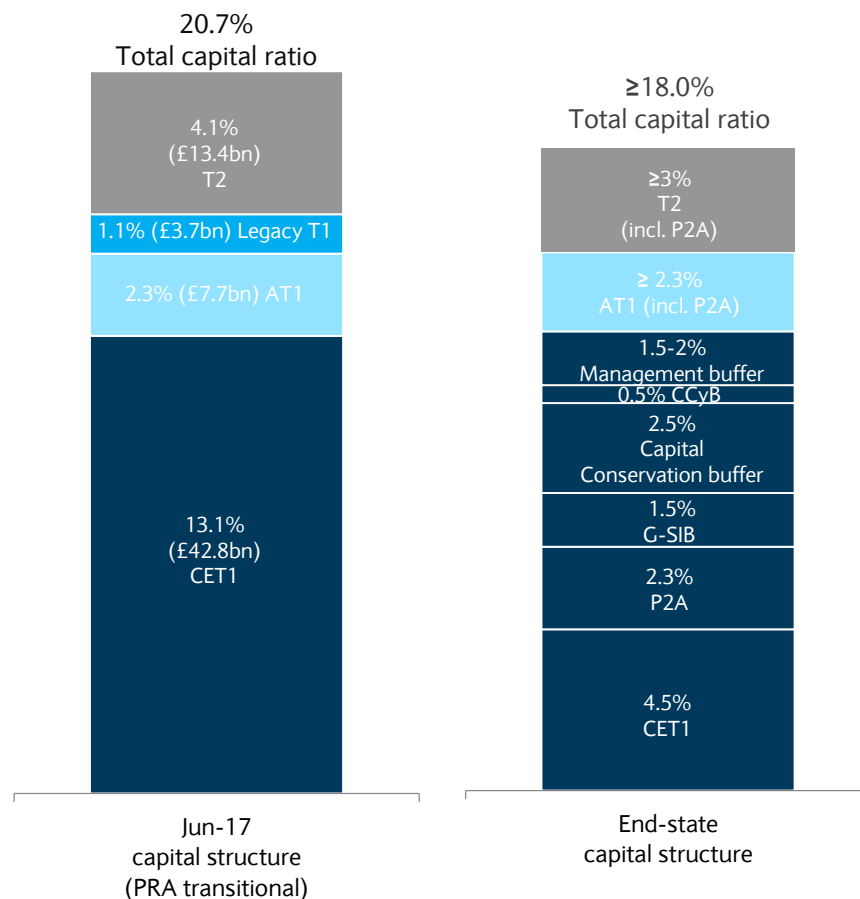
- Barclays' end state stress buffer is expected to be c.4.5-5% when including the management buffer, providing ample headroom should future stress losses be higher than the average experienced to date
- The stressed capital ratio for each year over the stress test horizon will be measured against the respective applicable stress test systemic reference point
- For the 2017 BoE stress tests, the stress test systemic reference point will include the minimum CRD IV CET1 requirement, P2A, and a phased-in G-SIB buffer

- Maintained robust capital buffers based on 30 June 2017 capital position:
 - Buffer to 7% AT1 Trigger Event: c.6.1% or c.£20bn
 - Buffer to 1 January 2017 MDA hurdle: c.4.1% or c.£13bn

¹ Based on Barclays' understanding of "The Bank of England's approach to stress testing the UK banking system" published in October 2015 and "Stress testing the UK banking system: key elements of the 2016 stress test", published March 2016 | ² As per CRD Art. 141, and subject to any changes under the proposed CRR2, restrictions on discretionary distributions would apply in case of a breach of the CBR as defined in CRD Art 128(6) |

Evolving CRD IV capital structure transitioning to HoldCo over time

Illustrative evolution of CRD IV capital structure



Well managed and balanced total capital structure

- Transitional total capital ratio increased to 20.7% (Dec-16: 19.6%), while the fully loaded total capital ratio increased to 19.8% (Dec-16: 18.5%)
- Currently most OpCo capital is expected to be eligible CRD IV capital during and, to the extent outstanding, after the grandfathering period. It is also mostly expected to qualify as MREL until 1 January 2022 based on our understanding of the current Bank of England position
- We aim to manage our capital structure in an efficient manner:
 - Expect to hold a surplus to 2.3% of AT1 through regular issuance over time
 - The appropriate balance of Tier 2 will be informed by relative pricing of Senior and Tier 2 and investor appetite

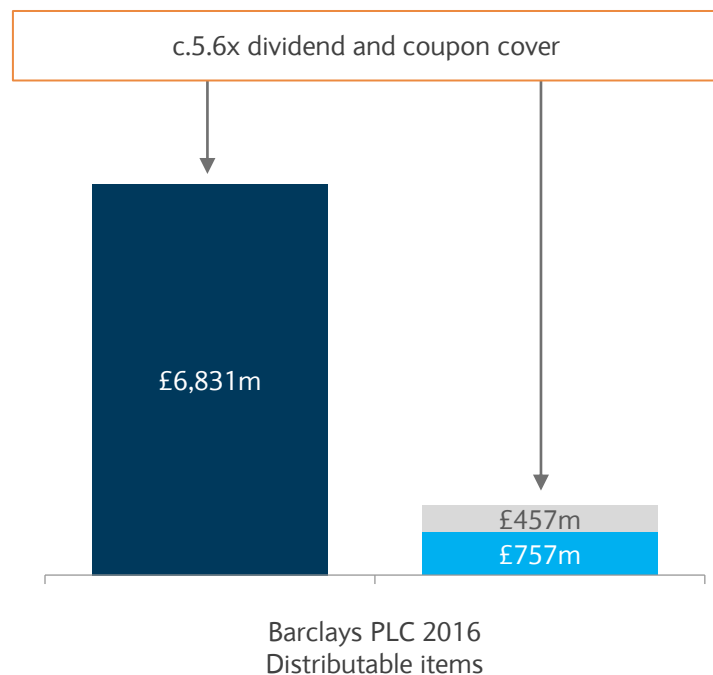
Pillar 2A requirement

- Barclays' 2017 Pillar 2A requirement as per the PRA's Individual Capital Guidance (ICG) is c.4.2%. The ICG is subject to at least annual review. This is split:
 - CET1 of 2.3% (assuming 56% of total P2A requirement)
 - AT1 of 0.8% (assuming 19% of total P2A requirement)
 - T2 of 1.0% (assuming 25% of total P2A requirement)
- Basel Committee consultations and reviews of approaches to Pillar 1 and Pillar 2 risk might further impact the Pillar 2A requirement in the future

ADI position supports strong distribution capacity

Distribution capacity as at 31 December 2016

- ADI
- BPLC Dividend payments
- BPLC AT1 coupons



Distributable items

- Barclays PLC has significant Available Distributable Items (ADIs)¹ to cover dividends on ordinary shares and AT1 distributions
- Barclays has never missed an external discretionary interest payment on its capital instruments, including during the financial crisis
- We continue to manage ADIs as part of our capital planning, including planning for structural reform

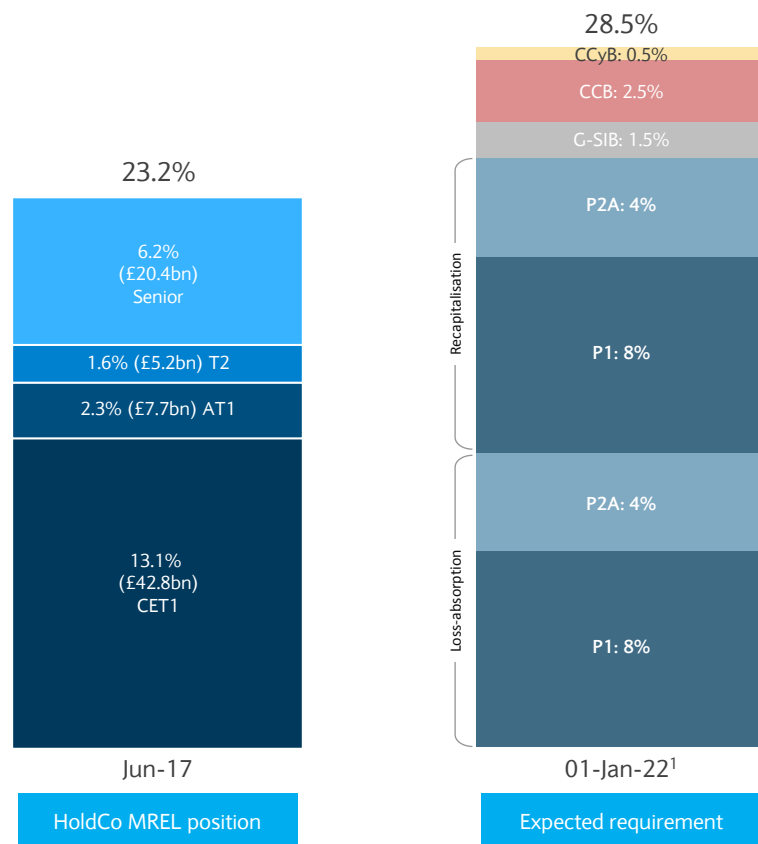
¹ Coupon payments on AT1s have to be paid out of an institutions' ADIs (CRR Art 52(1)(l)). Should the level of ADIs be insufficient, coupons cannot be paid. The CRR does not provide for a particular method for the calculation of ADIs. In the absence of further regulatory guidance, Barclays PLC's distributable items are calculated consistently with the requirements of the UK Companies Act, as applicable to ordinary shares, and IFRS |



MREL, Funding and Liquidity

Progressing well on MREL issuance

HoldCo MREL position and requirement including requisite buffers



Well advanced on HoldCo issuance plan

Issuance plan – currently expect average issuance of c.£8bn p.a. from 2018²

- Our MREL issuance guidance for 2017 is c.£10bn of which we have issued £7.6bn equivalent year-to-date. Remaining issuance this year is expected to comprise a combination of Senior, Tier 2 and AT1
- Beyond 2017, we currently envisage average issuance of around £8bn equivalent per annum to enable us to accommodate some RWA growth over time and to allow for a prudent MREL management buffer
- With c.£26bn of outstanding OpCo term debt and capital instruments maturing or callable by 1 January 2022³, remaining issuance is largely a matter of refinancing
- MREL position of 26.8% as at Jun-17 on a transitional basis, including eligible OpCo instruments, compared to 23.2% on a HoldCo-only basis

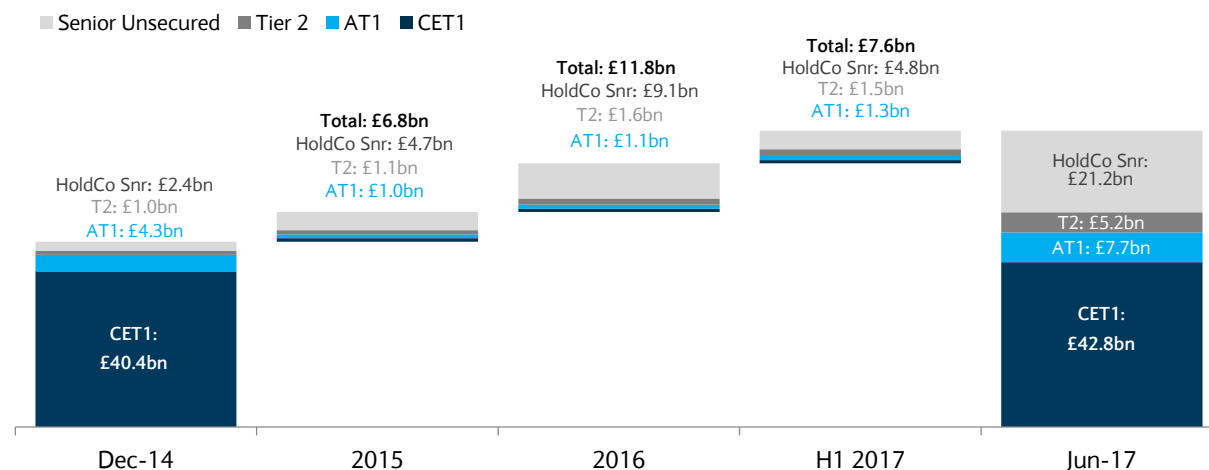
Requirements

- Barclays' non-binding indicative MREL is currently expected to be 28.5% of RWAs from 1 January 2022 comprising
 - Loss absorption and recapitalisation amounts
 - Regulatory buffers including a 1.5% G-SIB buffer, 2.5% Capital Conservation Buffer and 0.5% from the planned introduction of a 1% Countercyclical Buffer for the UK

¹ 2022 requirements subject to BoE review by end-2020 | ² Issuance plan subject to, amongst other things, market conditions and regulatory requirements which are subject to change and may differ from current expectations | ³ Aggregated Tier 1 and Tier 2 capital instruments, and public and private senior unsecured debt, excluding structured notes |

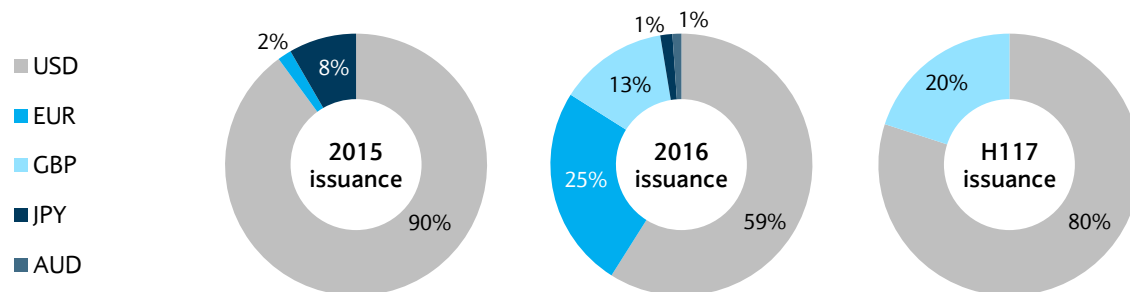
Proactive transition to HoldCo capital and funding model

HoldCo issuance by year^{1,2}



- The Group has continued to make strong progress on its commitment to transition to a HoldCo capital and term funding model during H117:
 - Successfully issued £7.6bn equivalent from the HoldCo
 - £4.7bn³ of OpCo capital and senior public term instruments were either redeemed or matured, including the \$1.375bn 7.1% Series 3 USD preference shares
- Aim to build a diversified funding profile at the HoldCo across currencies, maturities and channels

Currency split of senior HoldCo issuance by period



- We continue to diversify the HoldCo funding profile with notable GBP transactions in H117:
 - Completed £950m HoldCo senior issuance
 - Successfully priced a £1.25bn AT1 transaction

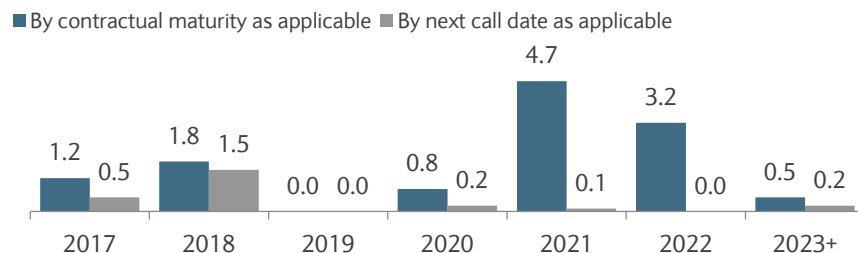
¹ Instruments assumed to qualify for MREL is based on Barclays' understanding of current regulatory proposals which are subject to change including "FSB's Total Loss-absorbing Capacity (TLAC) Term Sheet", published on 9 November 2015 | ² Annual issuance balances based on FX rate on 30 June 2017 for debt accounted instruments and historical transaction rates for equity accounted instruments | ³ Buyback and redemption based on FX rates at time of retirement for debt accounted instruments, and historical transaction rates for equity accounted instruments |

Continued progress on transition to HoldCo capital and funding model

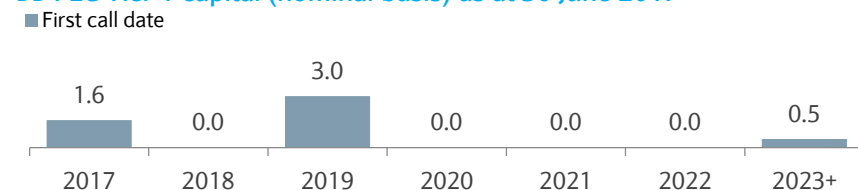
PRA transitional regulatory capital

(£bn)	Jun-17	Dec-16
PRA transitional Common Equity Tier 1 capital	42.8	45.2
PRA transitional Additional Tier 1 regulatory capital	11.4	11.8
–Barclays PLC (HoldCo)	7.7	6.4
–Barclays Bank PLC (OpCo)	3.7	5.3
PRA transitional Tier 2 regulatory capital	13.4	14.9
–Barclays PLC (HoldCo)	5.2	3.8
–Barclays Bank PLC (OpCo)	8.2	11.1
PRA transitional total regulatory capital	67.7	71.8

BB PLC Tier 2 capital (nominal basis) as at 30 June 2017¹



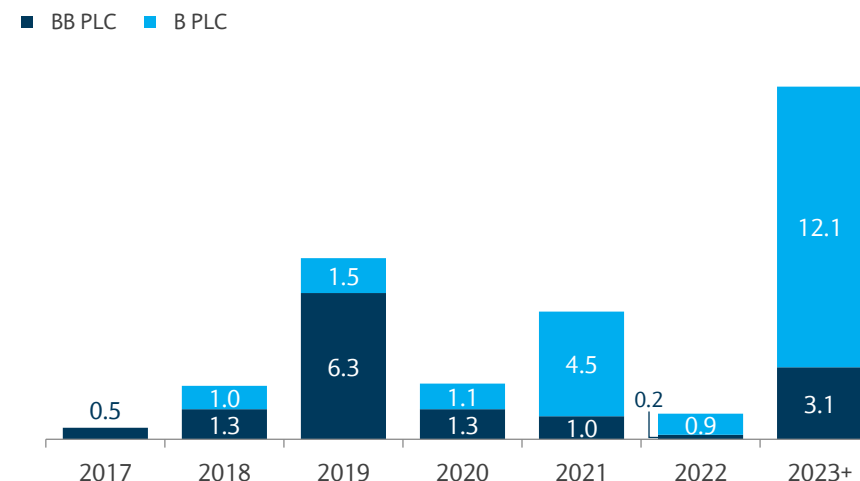
BB PLC Tier 1 capital (nominal basis) as at 30 June 2017¹



Outstanding term vanilla senior unsecured debt

(£bn)	Jun-17	Dec-16
Barclays PLC (HoldCo) term vanilla senior unsecured debt	21.2	16.9
Barclays Bank PLC (OpCo) term vanilla senior unsecured debt ²	14.5	15.1
Total term vanilla senior unsecured debt	35.7	32.0

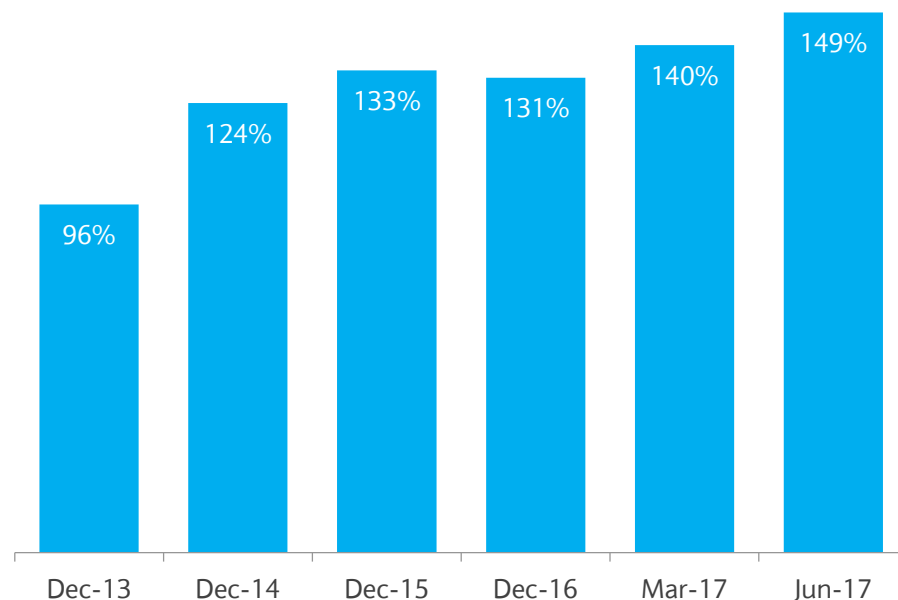
Term vanilla senior unsecured debt maturities as at 30 June 2017¹



¹ Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments. Excludes BAGL | ² Comprises all outstanding Barclays Bank PLC issued public and private term vanilla senior unsecured debt, regardless of residual maturity. This excludes £30.8bn of notes issued under the structured notes programmes |

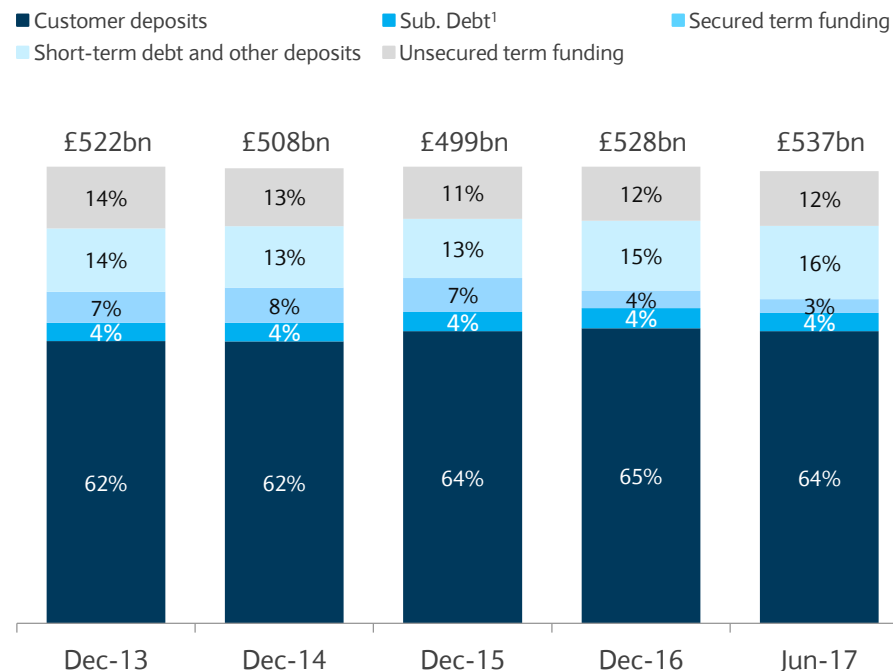
High level of liquidity and conservative funding profile

LCR continues to remain in prudential surplus



- Liquidity pool increased £36bn in the half to £201bn and the LCR increased to 149% equivalent to a surplus of £65bn to 100%
- The overall increase in the liquidity pool reflects net increase in MREL issuance, drawdown of the Term Funding Scheme, higher money market balances and deposit growth
- Quality of the pool remains high with the majority held in cash and deposits with central banks and highly rated government bonds

Conservative and stable funding profile (£bn – excludes BAGL)



- Retail loan to deposit ratio of 81% at end of Jun-17²
- Wholesale funding diversified across currencies, notably in USD, EUR and GBP
- The Group has £8.6bn of term funding maturing in the remainder of 2017 across public and private senior unsecured and secured, and capital instruments
- NSFR continues to exceed future minimum requirement of 100%

¹ Excludes AT1 capital and preference shares | ² Loan: deposit ratio for Barclays UK, Barclays International and Non-Core, excluding investment banking businesses |

Wholesale funding composition as at 30 June 2017¹

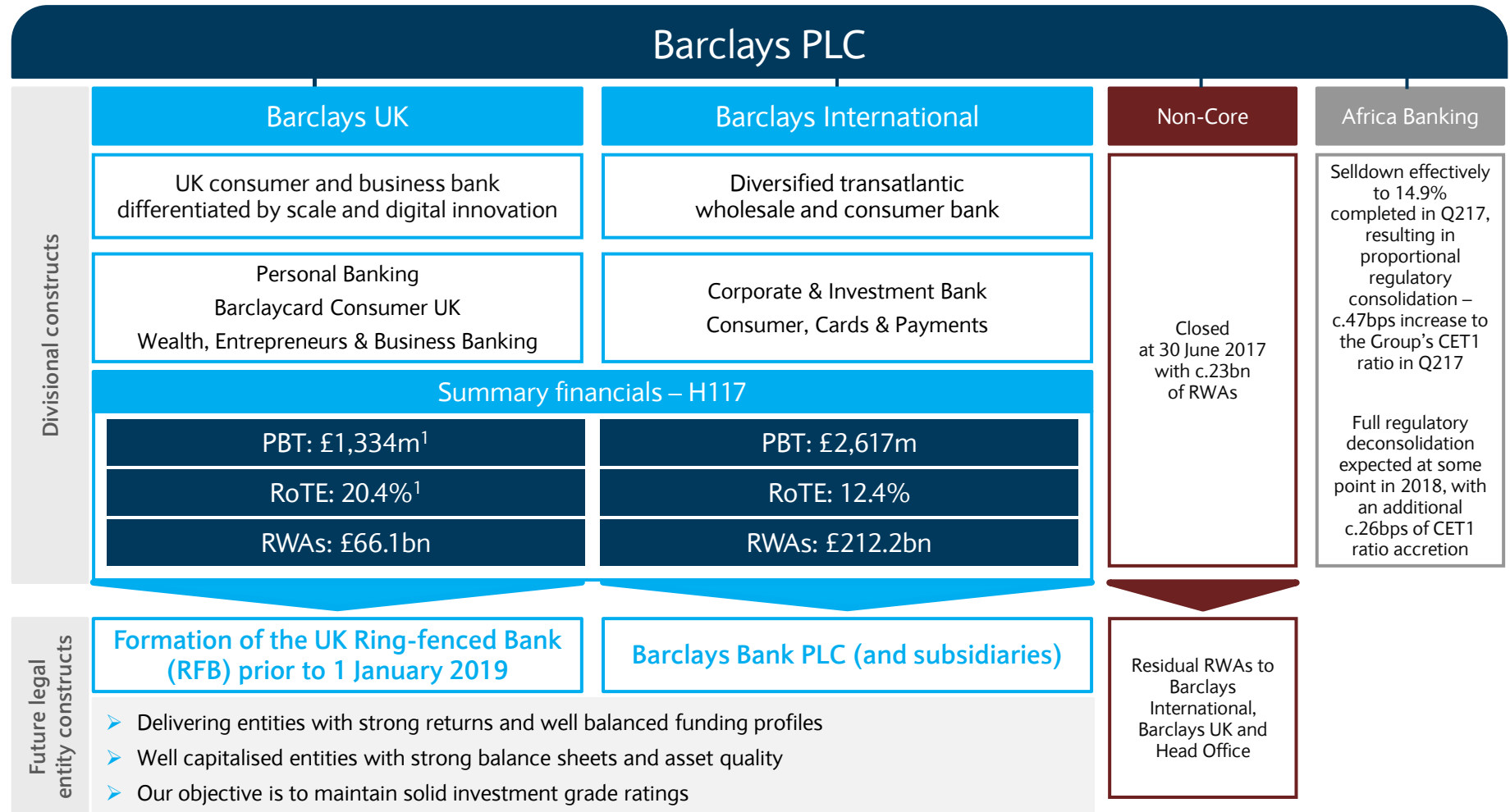
As at 30 June 2017 (£bn)	≤1 month	>1 month but ≤3 months	>3 months but ≤6 months	>6 months but ≤12 months	Total ≤1 year	>1 year but ≤2 years	>2 year but ≤3 years	>3 year but ≤4 years	>4 year but ≤5 years	>5 years	Total
Barclays PLC											
Senior unsecured MTNs (public benchmark)	-	-	-	0.8	0.8	0.1	2.3	2.8	4.5	9.9	20.4
Senior unsecured MTNs (private placements)	-	-	-	-	-	0.1	-	0.1	0.1	0.5	0.8
Subordinated liabilities	-	-	-	-	-	-	-	1.1	-	4.2	5.3
Barclays Bank PLC											
Deposits from banks	10.6	5.6	1.0	0.8	18.0	0.1	-	0.2	-	-	18.3
Certificates of deposit and commercial paper	0.6	6.4	10.4	8.5	25.9	0.7	0.9	0.5	0.4	0.1	28.5
Asset backed commercial paper	2.7	3.4	1.4	0.2	7.7	-	-	-	-	-	7.7
Senior unsecured MTNs (public benchmark)	-	-	-	-	-	1.4	1.9	0.6	0.1	1.1	5.1
Senior unsecured MTNs (private placement) ²	1.0	1.6	1.7	5.2	9.5	7.8	5.8	2.0	2.3	12.1	39.5
Covered bonds	-	1.5	-	1.0	2.5	-	2.8	1.0	2.4	1.3	10.0
ABS	-	-	0.6	0.7	1.3	0.6	2.3	-	0.1	1.3	5.6
Subordinated liabilities	-	-	1.2	3.1	4.3	-	-	5.9	1.4	7.0	18.6
Other ³	1.3	0.5	0.1	0.3	2.2	0.2	0.1	0.2	-	0.5	3.2
Total	16.2	19.0	16.4	20.6	72.2	11.0	16.1	14.4	11.3	38.0	163.0
Total as at 31 December 2016	16.6	17.3	16.4	20.0	70.3	14.3	14.4	8.6	14.1	36.1	157.8
Total as at 31 December 2015	15.8	15.3	8.6	13.8	53.5	16.5	12.6	13.7	8.3	37.3	141.9

¹ The composition of wholesale funds comprises the balance sheet reported Deposits from Banks, Financial liabilities at Fair Value, Debt Securities in Issue and Subordinated Liabilities, excluding cash collateral and settlement balances and collateral swaps, included within deposits from banks are £4.5bn of liabilities drawn in the European Central Bank's facilities. Term funding maturities comprise public benchmark and privately placed senior unsecured notes, covered bonds/asset-backed securities (ABS) and subordinated debt where the original maturity of the instrument was more than 1 year | ² Includes structured notes of £30.1bn, £8.2bn of which mature within one year | ³ Primarily comprised of fair valued deposits £2.1bn and secured financing of physical gold £0.3bn |



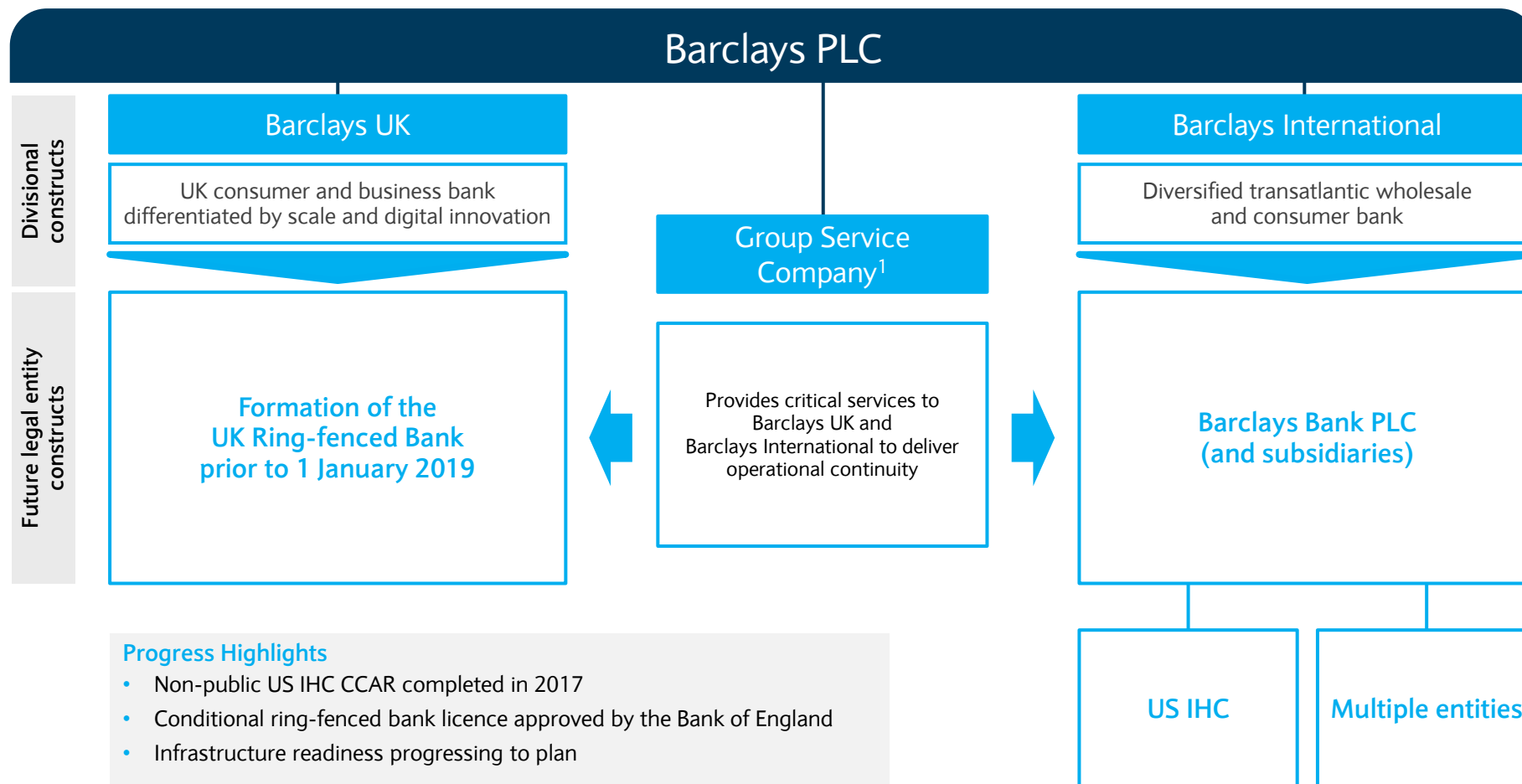
Structural Reform

Simplifying our business divisions for structural reform



¹ Excludes Q217 PPI charge of £700m |

Progress on Group legal structure



¹ Rated "A-" (negative outlook) by S&P, in line with the Group Credit Profile |

Anticipated funding sources of future UK ring-fenced bank and Barclays Bank PLC (and subsidiaries)

Barclays PLC

Divisional
constructs

Barclays UK

UK consumer and business bank differentiated by scale and digital innovation

Barclays International

Diversified transatlantic wholesale and consumer bank

Formation of the UK Ring-fenced Bank prior to 1 January 2019

Barclays Bank PLC (and subsidiaries)

Legal entity
constructs

Funding sources:

- **Deposit funding:**
 - Retail deposits
 - Wealth deposits
 - Business banking deposits
- **Term funding:**
 - Equity, debt capital and term senior unsecured debt downstreamed from B PLC (Internal MREL)
 - Senior unsecured debt (incl. private MTNs)
 - Secured funding (e.g. covered bonds and ABS)
- **Other operating funding:**
 - Short-term funding (e.g. CD/CPs)

Funding sources:

- **Deposit funding:**
 - Mid and large corporate deposits
 - Delaware deposits
 - International Wealth customer deposits
- **Term funding:**
 - Equity, debt capital and term senior unsecured debt downstreamed from B PLC (Internal MREL)
 - Residual outstanding BB PLC externally issued debt capital and senior unsecured debt (including structured notes)
 - Secured funding (e.g. ABS)
- **Other operating funding (externally issued):**
 - Short-term funding (e.g. CD, CPs and ≤2 year public debt)

Residual outstanding BB PLC externally issued debt capital and senior unsecured debt will remain in BB PLC post-ring-fencing

Structural reform plan remains on track achieving critical milestones as planned

H2 2017 Group Service Company setup

Milestones completed

- ✓ Legal entity repositioned and rated
- ✓ Target operating model agreed
- ✓ Relevant services identified and catalogued

Milestones to complete

- Migrate assets, contracts and employees
- Introduce arms-length service management
- Continue to prepare internal infrastructure

H1 2018 Legal entity separation

Milestones completed

- ✓ Barclays UK and Barclays International established as operating divisions in March 2016 to reflect the businesses within the future-state legal entities
- ✓ Conditional banking licence approved for the Ring-Fenced Bank in April 2017
- ✓ Ongoing communication with customers and clients with positive feedback to date
- ✓ Successfully commenced our sort code migration process

Milestones to complete

- Ring-Fencing Transfer Scheme (RFTS) court process to be initiated in November 2017
- Continue to prepare internal infrastructure

Supports delivery of fundamentally strong banking propositions for all of our stakeholders, consistent with the Group's strategy of being a transatlantic, consumer, corporate and investment bank

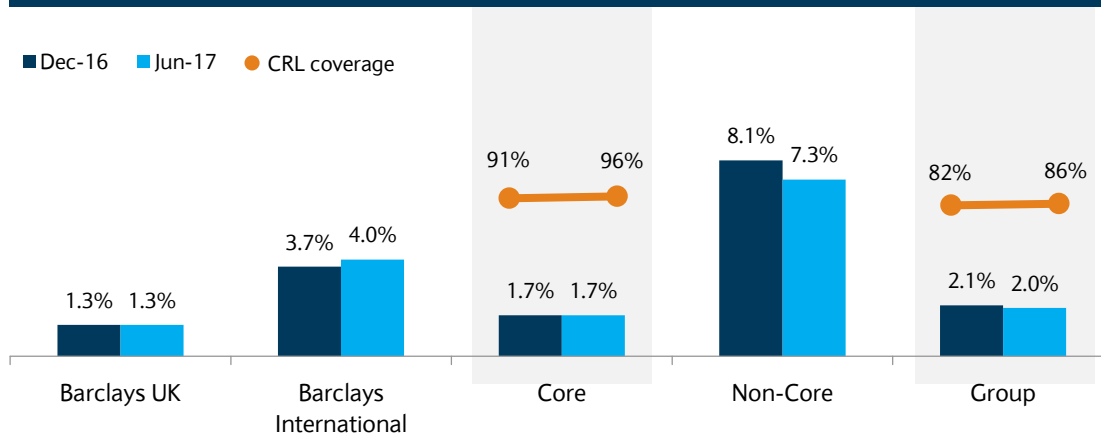


Asset Quality

Underlying stable trends reflect prudent approach to credit risk management

Retail CRL % of Gross L&A

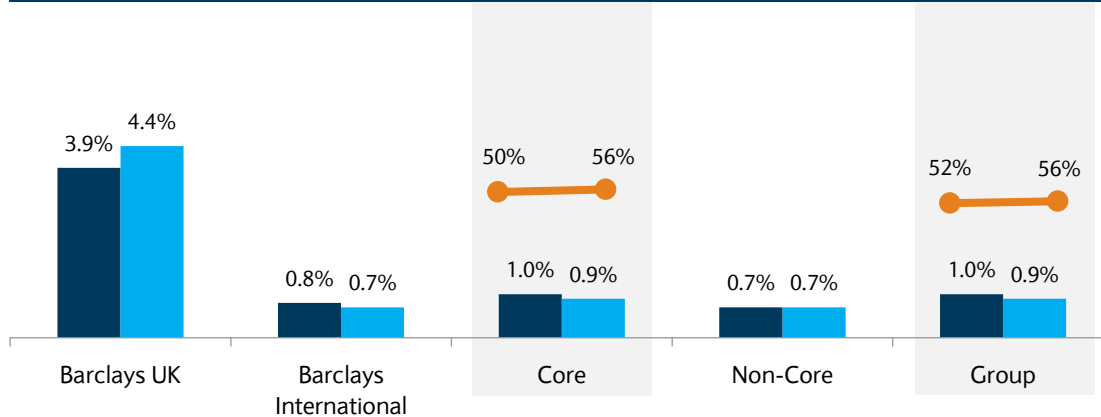
■ Dec-16 ■ Jun-17 ● CRL coverage



Prudent risk management

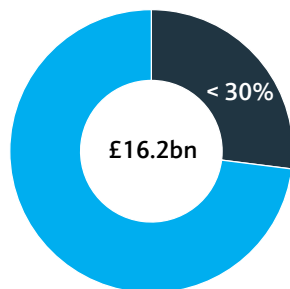
- Remain well-positioned, having maintained a consistently prudent risk appetite since the financial crisis
- In US Cards, as part of our ongoing focus to rebalance the composition of our overall risk profile with a greater emphasis on high-quality credit card accounts, \$1.6bn of higher risk accounts were sold in Q117
- Strong CRL coverage ratios continue to provide significant protection
 - Core Retail CRL coverage ratio of 96% (Dec-16: 91%)
 - Core Wholesale CRL coverage ratio of 56% (Dec-16: 50%)

Wholesale CRL % Gross L&A



Flat underlying impairment trends in UK Cards and active management of US Cards growth

Q217 UK Cards balance mix

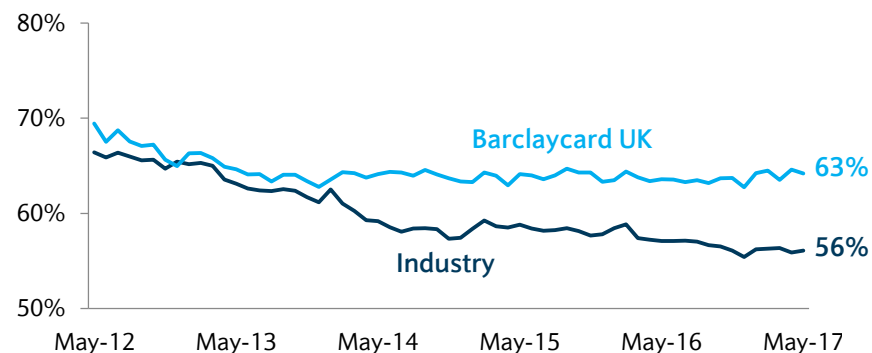


0% Balance Transfers are <30%

- c.90% has a duration of <24 months
- Majority taken by existing customers
- Prudent EIR of <5%
- EIR income recognised on the balance sheet <£40m

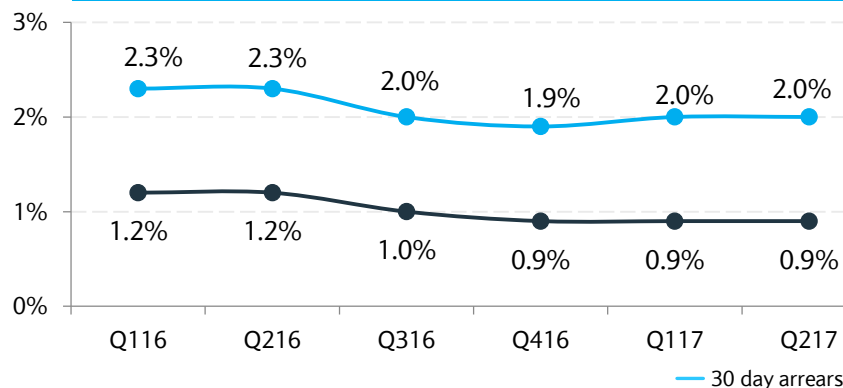
■ 0% Balance Transfers

UK Cards Interest earning lending (IEL), as % of balances¹

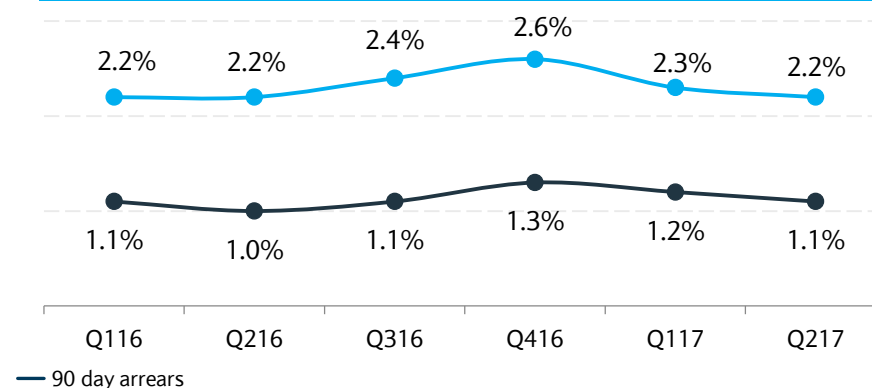


Stable card portfolio arrears rates

UK Cards



US Cards



¹ Source: BBA, June 2017 |



Credit Ratings

Ratings are a key strategic priority

Current Senior Long and Short Term ratings	Fitch	Standard & Poor's	Moody's
Barclays PLC (B PLC – HoldCo)	A F1	BBB A-2	Baa2 P-3
Barclays Bank PLC (BB PLC – OpCo)	A DCR ¹ : A F1	A- A-2	A1 CRA ² : A1 P-1
Outlook – Post EU referendum			
	STABLE	NEGATIVE	NEGATIVE

Future ratings expectations of Barclays UK and Barclays Bank PLC

- Rating agencies have made various statements on their expectation of ratings post ring-fencing
 - Fitch has said that they expect ratings differentiation to be small, if any
 - S&P already incorporates the expected implications of structural reform in its rating of BB PLC. It also expects the ring-fenced bank to be rated one-notch higher than BB PLC, subject to finalisation
 - Moody's expects standalone profiles of ring-fenced/non-ring fenced banks to be in line, or stronger/weaker than, those of existing banks

Rating priorities

- Barclays' objective is to maintain solid investment grade ratings
- We intend to create as much stability in the ratings of Barclays PLC and Barclays Bank PLC as we can – both before and after structural reform
- Focus on execution of strategy to support credit fundamentals



¹ Derivative counterparty rating | ² Counterparty rating assessment |

Barclays rating composition for senior debt

	Standard & Poor's		Moody's		Fitch			
Stand-alone rating	Stand-Alone Credit Profile	bbb+	Baseline Credit Assessment	baa2	Viability Ratings		a	
	Anchor	bbb+	Macro profile	Strong+	Operating environment	aa	to	a+
	Business position	0	Financial profile	baa2	Company profile	a	to	bbb+
	Capital and earnings	0	Qualitative adjustments	0	Management & Strategy	a+	to	a-
	Risk position	0	- Opacity and complexity	-1	Risk appetite	a+	to	a-
	Funding and liquidity	0	- Diversification	+1	Financial profile	a+	to	bbb
	Additional factors	Additional factors		Additional factors		Additional factors		
Structural subordination (HoldCo)		-1	Loss given failure (HoldCo)	0	Government support			0
ALAC ¹ support (OpCo)		+2	Government support (OpCo)	+1	Qualifying junior debt			0
S&P "Additional factors" (OpCo)		-1	Loss given failure (OpCo)	+3				
Government support		0						
Liability ratings	HoldCo senior long-term	BBB	HoldCo senior long-term	Baa2	HoldCo senior long-term	A		
	OpCo senior long-term	A-	OpCo senior long-term	A1	OpCo senior long-term	A		
	OpCo senior short-term	A-2	OpCo senior short-term	P-1	OpCo senior short-term	F1		
	Post EU referendum outlook	Negative	Post EU referendum outlook	Negative	Post EU referendum outlook	Stable		

¹ Additional Loss Absorbing Capacity |

Barclays rating composition for subordinated debt

		Standard & Poor's						Moody's							Fitch								
Stand-alone rating	Stand-Alone Credit Profile	bbb+						Baseline Credit Assessment	baa2							Viability Rating	a						
 Notching		HoldCo		OpCo					HoldCo		OpCo						HoldCo		OpCo				
		T2	AT1	T2 Coco	LT2	UT2	T1		T2	AT1	T2 Coco	LT2	UT2	T1 (cum)	T1 (non-cum)		T2	AT1	T2 Coco	LT2	UT2	T1	
		Group status							LGF	-1			-1	-1	-1	-1							
		Contractual subordination	-1	-1	-1	-1	-1	-1					-1	-1	-1	-1	Loss severity	-1	-2	-2	-1	-1	-2
		Bail-in feature	-1	-1	-1	-1	-1	-1	Coupon skip risk (cum)					-1	-1								
		Buffer to trigger		-1	-1				Coupon skip risk (non cum)							-2							
		Coupon skip risk		-2			-1	-2	Model-based outcome with legacy T1 rating cap		-3						Non-performance risk		-3	-2		-2	-2/-3
		Structural subordination	-1	-1																			
	Total notching	-3	-6	-3	-2	-3	-4	Total notching	-1	-3		-1	-2	-2	-3	Total notching	-1	-5	-4	-1	-3	-4/-5	
 Liability ratings	Rating	BB+	B+	BB+	BBB-	BB+	BB	Rating	Baa3	Ba2	N/A	Baa3	Ba1	Ba1	Ba2	Rating	A-	BB+	BBB-	A-	BBB	BBB-/BB+	
	Post EU referendum outlook	Negative						Post EU referendum outlook	Negative							Post EU referendum outlook	Stable						



Appendix

Material & other items – Q217 and Q216

Material items (£m)	Q217			Q216		
	Core	Non-Core	Group	Core	Non-Core	Group
Discontinued operation – Africa Banking						
– Impairment of Barclays' holding in BAGL	-	-	(206)	-	-	-
– Loss on sale of 33.7% of BAGL's issued share capital	-	-	(1,435)	-	-	-
Africa selldown effects	-	-	(1,641)	-	-	-
Income						
Gain on disposal of Barclays' share of Visa Europe Limited	-	-	-	615	-	615
Own credit ¹	-	-	-	292	-	292
Litigation and conduct						
Charges for PPI	(700)	-	(700)	(400)	-	(400)
Total	(700)	-	(2,341)	507	-	507
Other items of interest (£m)						
Operating Expenses						
Structural Reform costs	(106)	-	(106)	(79)	-	(79)
Effect of change in compensation awards introduced in Q416	(49)	-	(49)	-	-	-
Other net income						
Gain on sale of Barclays' share in VocaLink	109	-	109	-	-	-
Gain on sale of a joint venture in Japan	76	-	76	-	-	-
(Recycling of currency translation reserve losses on sale of Barclays Bank Egypt)/gain on sale	(180)	189	9	-	-	-

¹ Own credit is now recognised in other comprehensive income, following the early adoption of the own credit provisions of IFRS 9 on 1 Jan 2017 |

Material & other items – Q217 and Q117

Material items (£m)	Q217					
	Barclays UK	Barclays International	Head Office	Core	Non-Core	Group
Discontinued Operation – Africa Banking						
– Impairment of Barclays' holding in BAGL	-	-	-	-	-	(206)
– Loss on sale of 33.7% of BAGL's issued share capital	-	-	-	-	-	(1,435)
Africa selldown effects	-	-	-	-	-	(1,641)
Litigation and conduct						
Charges for PPI	(700)	-	-	(700)	-	(700)
Total	(700)	-	-	(700)	-	(2,341)
Other items of interest						
Other net income						
Gain of sale of Barclays' share in VocaLink	-	109	-	109	-	109
Gain on sale of a joint venture in Japan	-	76	-	76	-	76
Gain on sale of Barclays Bank Egypt	-	-	-	-	189	189
CTR recycling on sale of Barclays Bank Egypt	-	-	(180)	(180)	-	(180)
Operating Expenses						
Structural Reform costs				(106)		(106)
Effect of change in compensation awards introduced in Q416				(49)		(49)
Material items (£m)	Q117					
	Barclays UK	Barclays International	Head Office	Core	Non-Core	Group
Africa Banking						
Impairment of Barclays' holding in BAGL	-	-	-	-	-	(884)
Total	-	-	-	-	-	(884)
Other items of interest						
Income						
US Card asset sale	-	192	-	192	-	192
Valuation gain on Barclays' preference shares in Visa Inc	-	74	-	74	-	74
Operating Expenses						
Structural Reform costs				(103)		(103)
Effect of change in compensation awards introduced in Q416				(111)		(111)

Material items – Q216

Notable items (£m)	Q216					
	Barclays UK	Barclays International	Head Office	Core	Non-Core	Group
Income						
Gain on disposal of Barclays' share of Visa Europe Limited	151	464	-	615	-	615
Own credit	-	-	292	292	-	292
Litigation and conduct						
Charges for PPI	(400)	-	-	(400)	-	(400)
Total	(249)	464	292	507	-	215
Other items of interest						
Operating Expenses						
Structural Reform costs				(79)		(79)

Totals may not cast due to rounding |

Income and margins – Q217

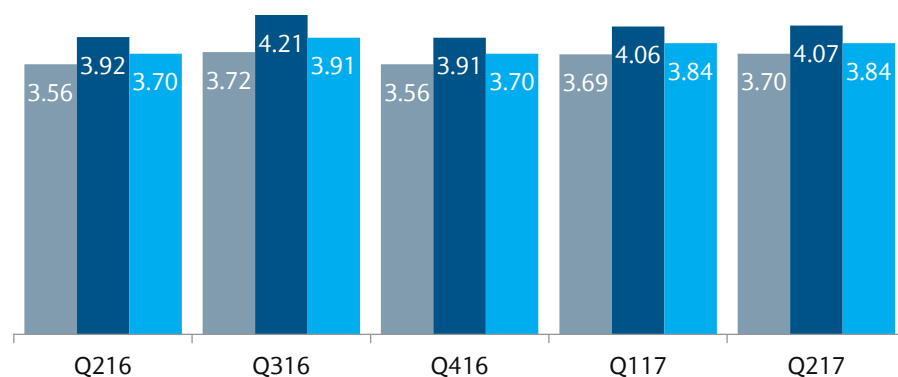
Income (£m) – Three months ended	Jun-17	Jun-16	% change
–Barclays UK	1,534	1,476	4%
–Barclays International ¹	1,064	1,021	4%
–Other ²	(19)	33	
Net interest income (NII)	2,579	2,530	2%
Non-interest income	2,479	3,442	(28%)
Total Group income	5,058	5,972	(15%)

Q217 performance metrics

- Barclays UK NII increased 4% to £1.5bn as growth in deposits and liability repricing initiatives offset impact from the lower UK base rate
 - NIM of 3.70% was 14bps higher on Q216
- Barclays International¹ NII increased 4% to £1.1bn, delivering an improved NIM of 4.07%
- Combined Barclays UK and Barclays international¹ NIM increased 14bps to 3.84%

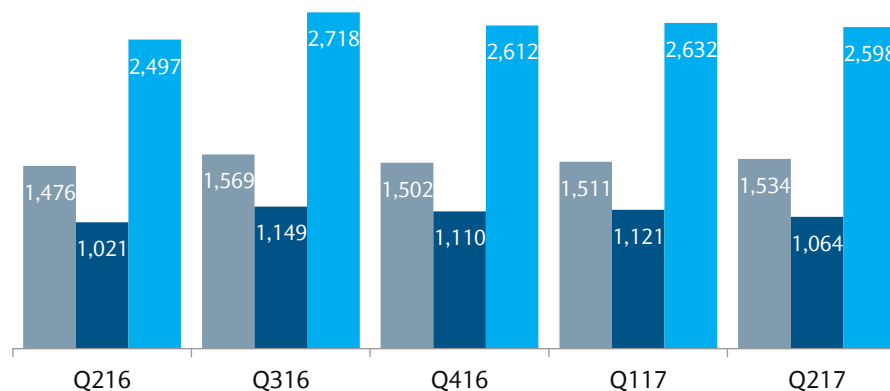
Net Interest Margin (%)

■ Barclays UK ■ Barclays International¹ ■ Combined



Net Interest Income (£m)

■ Barclays UK ■ Barclays International¹ ■ Combined



¹ Barclays International margins include interest earning lending balances within the investment banking business | ² Other includes Head Office, Barclays Non-Core and non-lending related investment banking balances

Barclays UK: Improved NIM and growth in deposits

Income (£m) – Three months ended	Jun-17	Jun-16	% change
Net interest income (NII)	1,534	1,476	4%
– Net interest margin (NIM)	3.70%	3.56%	
Non-interest income	286	467	(39%)
Total income	1,820	1,943	(6%)

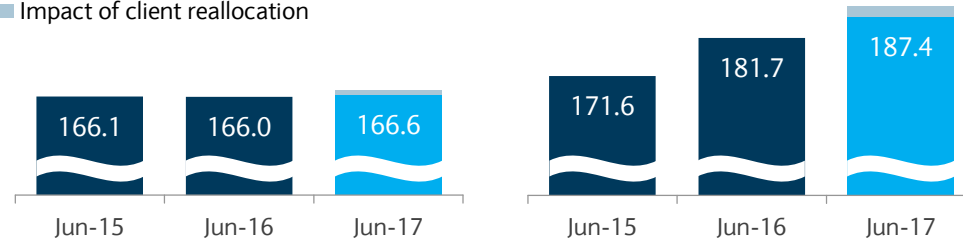
Q217 performance metrics¹

- NIM increased 14bps to 370bps as NII grew 4% to £1.5bn
 - Liability repricing initiatives and growth in deposit balances offset impact from the lower UK base rate
 - Stable L&A, reflecting a conservative risk appetite, with focus retained on remortgage and lower LTV segments, and unsecured lending to existing customers
 - Absorption of the c.£20bn ESHLA portfolio is expected to dilute FY17 NIM
- Non-interest income decreased 9% to £286m, excluding prior year Visa sale gains of £151m
- Client reallocations in Q117 between Barclays UK and Barclays International in preparation for ring-fencing reduced customer balances in Barclays UK, with modest PBT impact
- LDR of 89%, reflecting strong funding position and prudent risk appetite

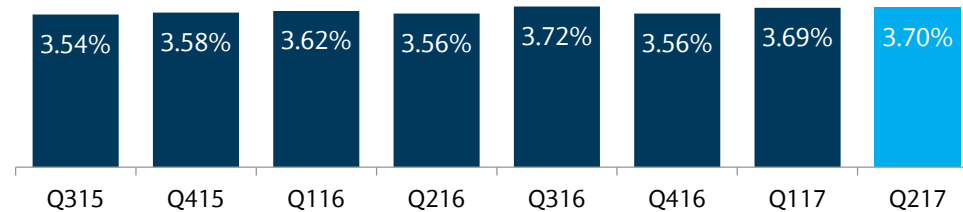
Loans & advances to customers (£bn)

Customer deposits (£bn)

■ Impact of client reallocation



Net Interest Margin (NIM)



NIM expectation

BoE base rate	FY17
0.25%	>360bps on current perimeter ²





Annualised impact of ESHLA reabsorption

(40bps)

¹ Adjusted for material items | ² Pre-absorption of Non-Core assets

Barclays UK: Realising the significant opportunity with our 24 million customers by leveraging digital and data

Significant growth in digital banking – year-on-year

Barclays Mobile Banking		5.9m Active users	+19%
Digital		9.6m Digitally active customers	+7%
Digital log-ins		148m Monthly average Last 12 months	+20%
Payments & transfers ¹		£23bn Monthly average Last 12 months	+11%
Digital Eagles		2.1m People Barclays has helped since April 2013	

Leveraging our data to drive meaningful customer relationships

Income growth

Digital: reducing cost and increasing customer experience and satisfaction

Cost efficiency

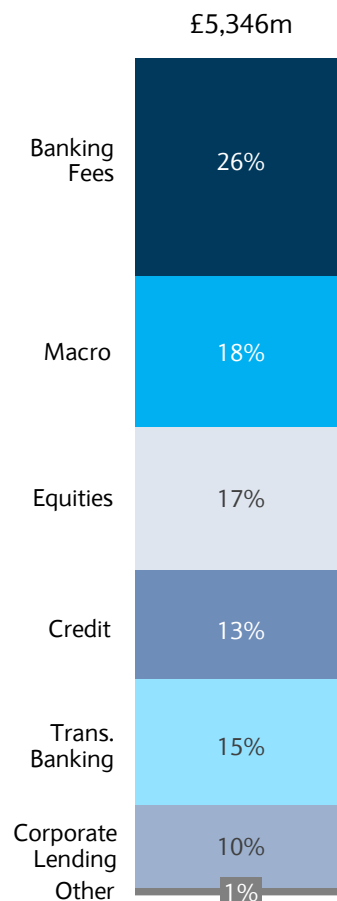
Improved underwriting at a holistic customer level

Credit control

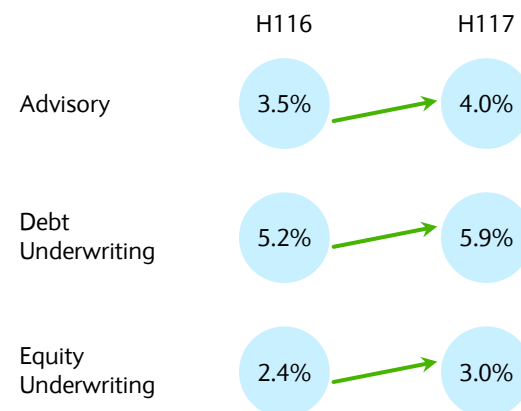
¹ Digital payments and transfers volumes include Pingit |

CIB has a well balanced, low volatility business model

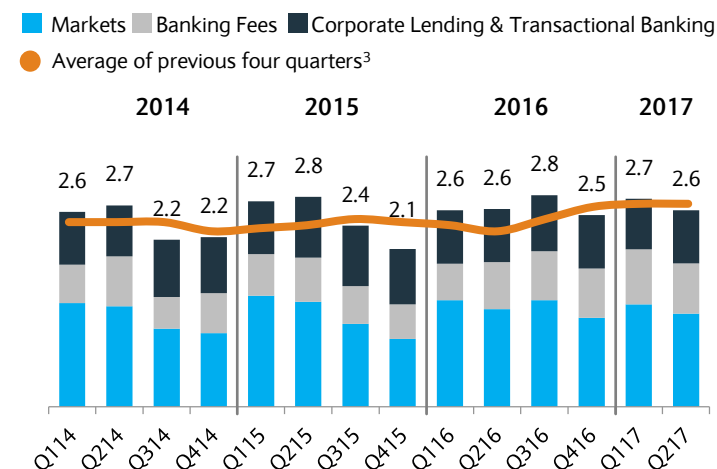
H117 Income by Product



Fee share gains across Banking



Stable Income



Banking Highlights¹

#1

Highest ranked European bank globally and in the US²

#2

In Leveraged Finance globally with 7.4% share

#4

In Debt Underwriting globally with 5.9% share

#1

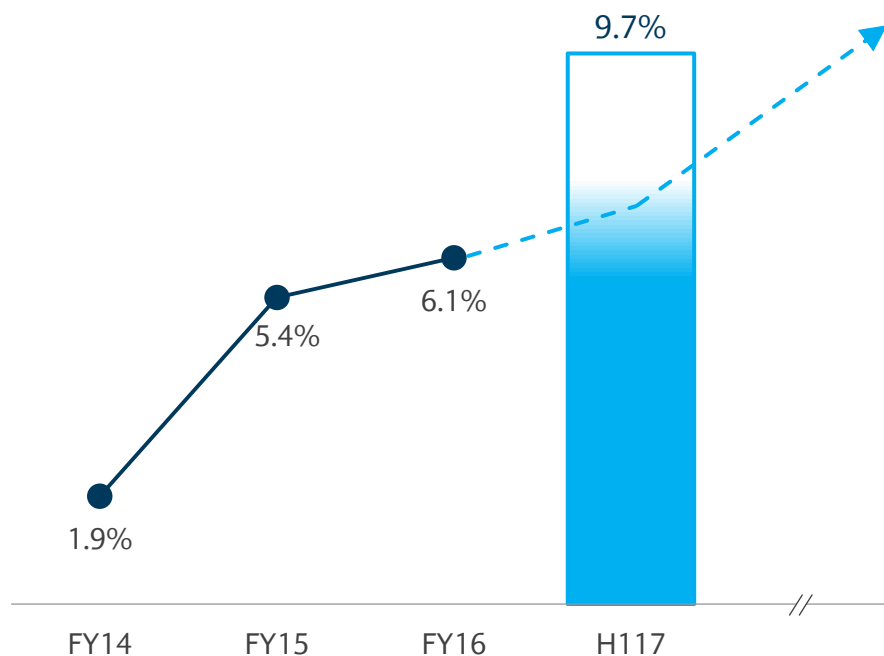
In the UK with 10.3% share across all products

¹ Source: Dealogic, H117 ranking | ² Ranked 6th overall globally and in the US | ³ Q114 to Q314 are calculated using the average of these three quarters as there is no pre-2014 comparison |

Restructured and repositioned CIB to deliver higher returns

Corporate and Investment Bank RoTE

■ RoTE □ Prospective impact of Non-Core reabsorption and Q4 UK bank levy



- Combined the Corporate Bank and Investment Bank in March 2016
- Successfully repositioned and restructured the business over last 3 years, with improving RoTE year over year

Focused on two primary levers to deliver higher RoTE

1

CIB capital allocation and funding

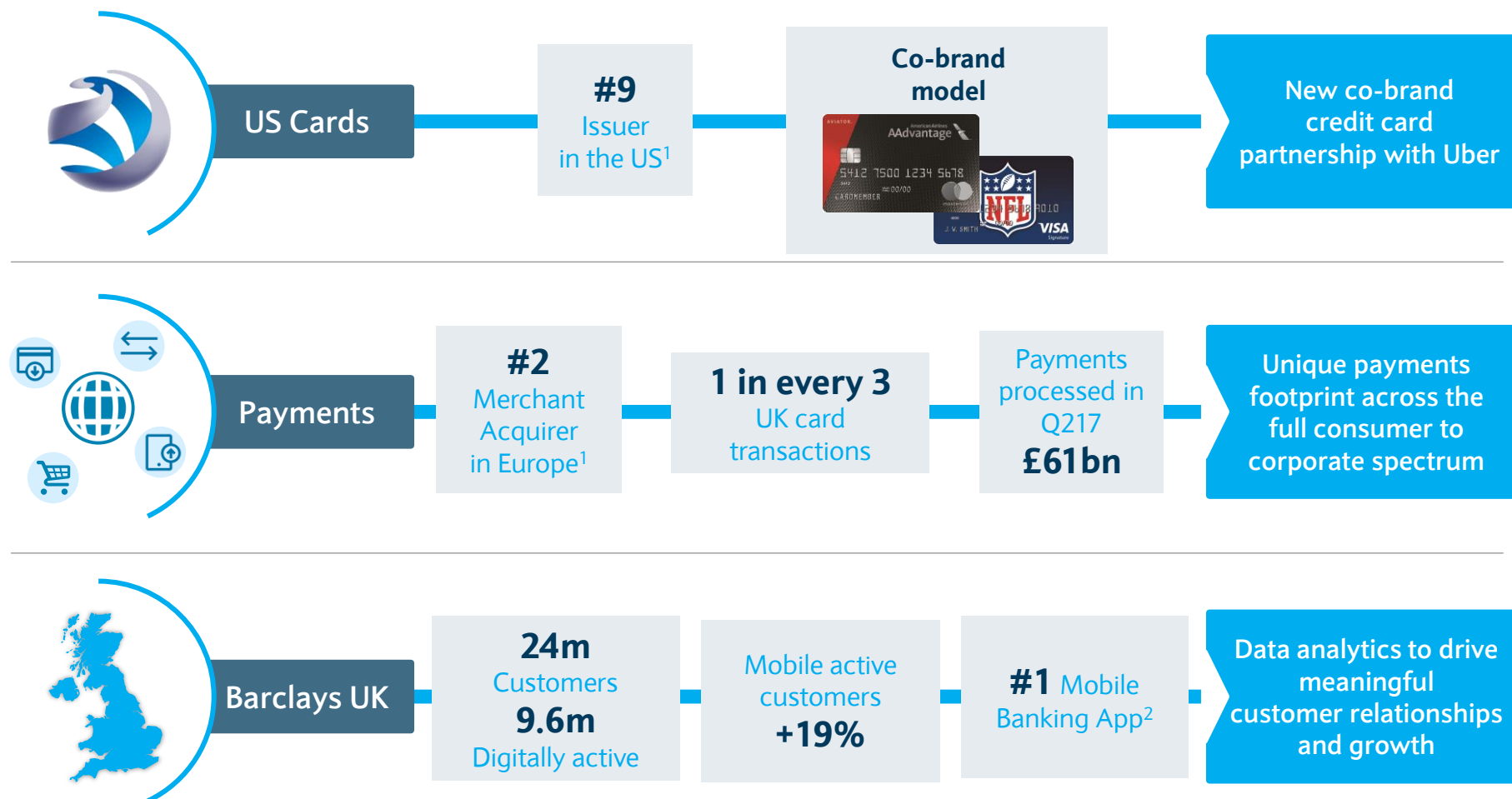
Redeployment of capital in the CIB loan book and improvement in funding assumptions

2

Cost efficiencies and strategic investments

Sustainable cost efficiency measures which are creating capacity for investment

Creating capacity for investment



¹ Nilson report #1104 for US Cards and #1110 for Payments | ² Great British Mobile Banking Review 2017 – The Memo |

Head Office

Business performance

Head Office – Three months ended (£m)	Jun-17	Jun-16
Income	84	334
Impairment	(1)	(2)
– Operating expenses (excluding L&C)	(40)	(36)
– Litigation & conduct	(1)	(11)
Operating expenses	(41)	(47)
Other net expenses	(164)	(28)
(Loss)/Profit before tax	(122)	257
Performance measures (£bn)		
Average allocated tangible equity ^{1,2}	8.8	6.6
Balance sheet (£bn)		
Risk weighted assets ²	26.2	43.2
Material items (£m)		
– Own credit	-	292

Q217 performance metrics

- Profit before tax reduced £379m to a loss of £122m
- Income reduced from £334m, including £292m of own credit, to £84m
 - Following the early adoption of the own credit provisions of IFRS 9, own credit is now recognised within reserves
- Other net expenses of £164m primarily reflected a £180m expense associated with the recycling of the currency translation reserve to the income statement on the sale of Barclays Bank Egypt
- RWAs decreased to £26.2bn, including a £27.9bn reduction as a result of the proportional consolidation of BAGL

¹ Based on risk weighted assets and capital deductions in Head Office plus the residual balance of average tangible ordinary shareholders' equity | ² Includes Africa Banking tangible equity and risk weighted assets |

Africa Banking

Business performance

Three months ended (£m)	Jun-17	Mar-17
Income	704	1,082
Impairment	(71)	(106)
Operating expenses excluding impairment of Barclays' holding in BAGL	(477)	(653)
Other net income excluding loss on sale of BAGL	3	2
Profit before tax excluding impairment of Barclays' holding in BAGL and loss on sale of BAGL	159	325
Impairment of Barclays' holding in BAGL	(206)	(884)
Loss on sale of BAGL	(1,435)	-
Loss before tax	(1,482)	(559)
Loss after tax ¹	(1,537)	(658)
Attributable loss	(1,534)	(801)
Balance sheet (£bn)		
Risk weighted assets	9.8	41.3

Q217 highlights

- On 1 June 2017, Barclays sold 286 million ordinary shares of Barclays Africa Group Limited (BAGL), representing 33.7% of BAGL's issued share capital
- The sale resulted in the accounting deconsolidation of BAGL from the Barclays Group
 - Following the sale, as of 1 June 2017 BAGL is accounted for as an Available for Sale (AFS) asset in Barclays' financial statements and is no longer reported in discontinued operations
- Africa Banking Q217 results reflected
 - Profit before tax, excluding impairment of Barclays' holding in BAGL and loss on sale of 33.7% of BAGL's issued share capital of £159m
 - Q217 profits represented two months of Africa Banking results as a discontinued operation, to 31 May 2017
 - £1,435m loss on sale of 33.7% of BAGL's issued share capital, comprising
 - £1,375m recycling of the currency translation reserve to the income statement, owing to the weakening of the ZAR since initial consolidation of BAGL in 2005
 - £60m loss on sale
 - £206m impairment of Barclays' holding in BAGL
- Tangible equity and risk weighted assets of Africa Banking are included within Head Office
- For regulatory reporting purposes, BAGL is treated on a proportional consolidated basis, based on a holding of 23.4%²

¹ Included in Group income statement as profit after tax in respect of discontinued operation | ² Barclays has an obligation to contribute 1.5% of BAGL's ordinary shares to the Black Economic Empowerment Scheme, and 7.0% is allocated to the Public Investment Corporation (PIC) who is expected to take receipt of the shares following the necessary regulatory approvals |

UK approach to resolution

Illustrative UK resolution loss allocation waterfall assuming multiple OpCos¹

OpCo waterfall

- STEP 1**
- Total OpCo losses are allocated to OpCo investors in accordance with the OpCo creditor hierarchy
 - Each class of instrument should rank *pari passu* irrespective of holder, therefore LGD of external and internal instruments of the same class are expected to be the same

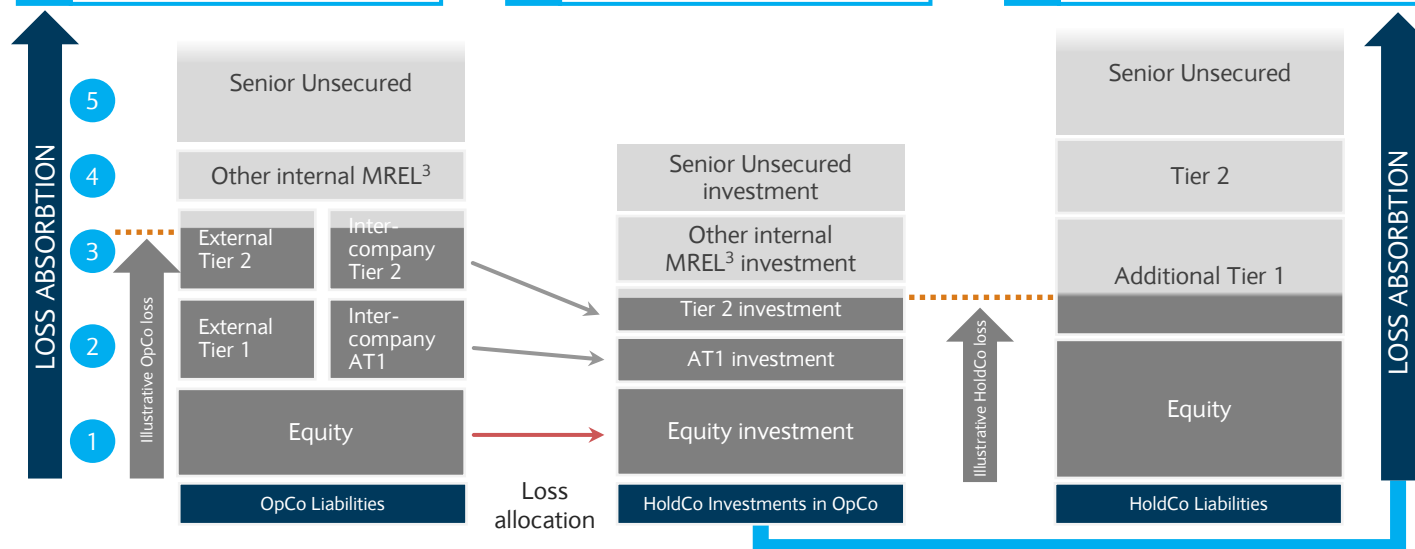
Intercompany investments

- STEP 2**
- Losses are transmitted to HoldCo through write-down of its intercompany investments in line with the OpCo's creditor hierarchy
 - The HoldCo's investments are impaired and/or written down to reflect the losses on each of the intercompany investments

HoldCo waterfall

- STEP 3**
- The loss on HoldCo's investment from step 2 is allocated to the HoldCo's investors in accordance with the HoldCo creditor hierarchy
 - The HoldCo creditor hierarchy remains intact

- BRRD PONV write-down powers ensures OpCo regulatory capital (external and internal) is written down after equity²
- The illustrative loss shows that external and internal OpCo investments of the same rank in resolution should have the same LGD. However, step 3 illustrates that the LGD for an OpCo instrument class could be different to that of the same class at the HoldCo where the diversification of a banking group is retained
- External loss absorbing capacity at OpCo provides support to HoldCo and its creditors
- Important for UK HoldCo investors to understand nature of intercompany arrangements



¹ Illustrative example based on Barclays expectations of the creditor hierarchy in a resolution scenario to demonstrate so-called "single-point-of-entry" in the UK in a situation where a HoldCo has more than one subsidiary. This illustration assumes the loss absorption and recapitalisation required exceeds the failing OpCo's equity capacity. This illustration also assumes that losses occur at the OpCo, rather than the HoldCo, and that no additional incremental losses arise at the HoldCo including for Group recapitalisation. Each layer absorbs losses to the extent of its capacity, following which any recapitalisation of the entity requires write-down/conversion of more senior layers in accordance with the creditor hierarchy. In a situation where all losses can be absorbed within equity, existing shareholders would be diluted but not wiped out, and more senior layers of the hierarchy would be written down to recapitalise the failing firm. ² Point of non-viability power implemented in the UK in accordance with Article 59 of the Bank Recovery and Resolution Directive. ³ Barclays MREL requirements are not yet finalised. Current BoE proposals remain subject to change, including as a result of final international guidance from the FSB on internal TLAC, and implementation of the final European requirements, both of which may impact the BoE's position on MREL.

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Version 2

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Disclaimer

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- MREL is based on Barclays' understanding of the Bank of England's policy statement on "The minimum requirement for own funds and eligible liabilities (MREL) – buffers and Threshold Conditions" (PS30/16) published on 8 November 2016 and the non-binding indicative MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account a number of factors as described in the policy statement and as a result of the finalisation of international and European MREL/TLAC requirements;
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