



Barclays PLC

Q1 2023 Fixed Income Investor Presentation

27 April 2023





Performance

Franchise strength driving strong returns and balance sheet stability

Income statement

£7.2bn Income

£2.6bn Profit before tax

15.0% RoTE

11.3p Earnings per share

Balance sheet, capital and distributions

13.6% CET1 Ratio

163% Liquidity coverage ratio

301p TNAV per share

c.13.4p¹ per share distribution (last 12 months)

- Strong Q1 performance: record quarter of profitability²
- Prudent risk management: underpinning performance
- Disciplined investments: delivering income growth
- Robust capital position: supporting attractive shareholder returns
- Deposit funding: diverse and stable franchise deposit base

¹ Includes total dividend for 2022 of 7.25p per share and total share buybacks announced in relation to 2022 of £1.0bn | ² On a comparable statutory basis, period covering Q111 to Q123. Pre-2011 financials were not restated following accounting standards changes for IFRS 10 and IAS 19 |

Supporting customers and clients in pursuit of our strategic priorities



Deliver next-generation
digitised consumer
financial services



Deliver sustainable
growth in the Corporate
& Investment Bank



Capture opportunities as
we transition to a low-
carbon economy

Group RoTE of 15.0% with profit before tax up 16%

Performance

| | |
|---|---|
| <p>£7.2bn Income Q122: £6.5bn</p> | <p>£4.1bn Costs Q122: £4.1bn</p> |
| <p>57% Cost: income ratio Q122: 63%</p> | <p>£3.1bn Profit before impairment Q122: £2.4bn</p> |
| <p>£0.5bn Impairment Q122: £0.1bn</p> | <p>52bps Loan loss rate Q122: 15bps</p> |
| <p>11.3p EPS Q122: 8.4p</p> | <p>15.0% RoTE Q122: 11.5%</p> |
| <p>13.6% CET1 ratio Dec-22: 13.9%</p> | <p>301p TNAV per share Dec-22: 295p</p> |

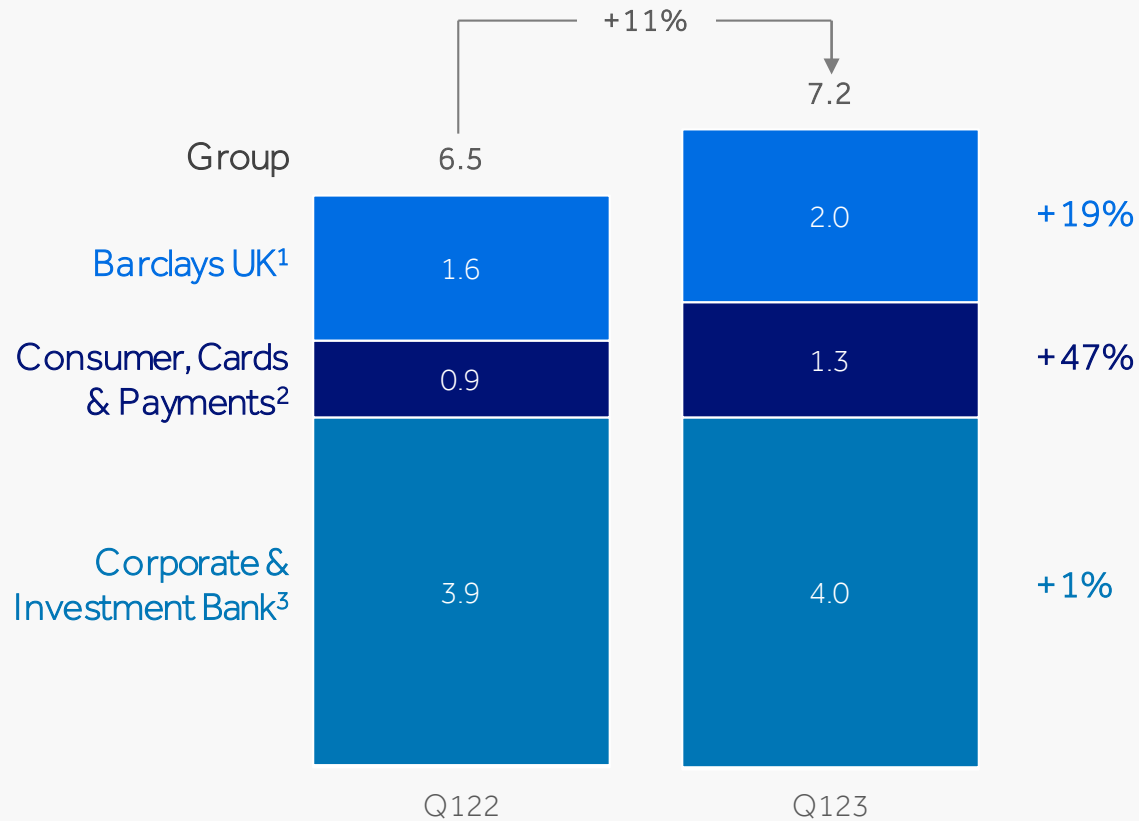
Profit before tax (£bn)



Note: Charts may not sum due to other net income/(expenses) and rounding]

Income +11% YoY, with growth across all operating businesses

Group income (£bn)

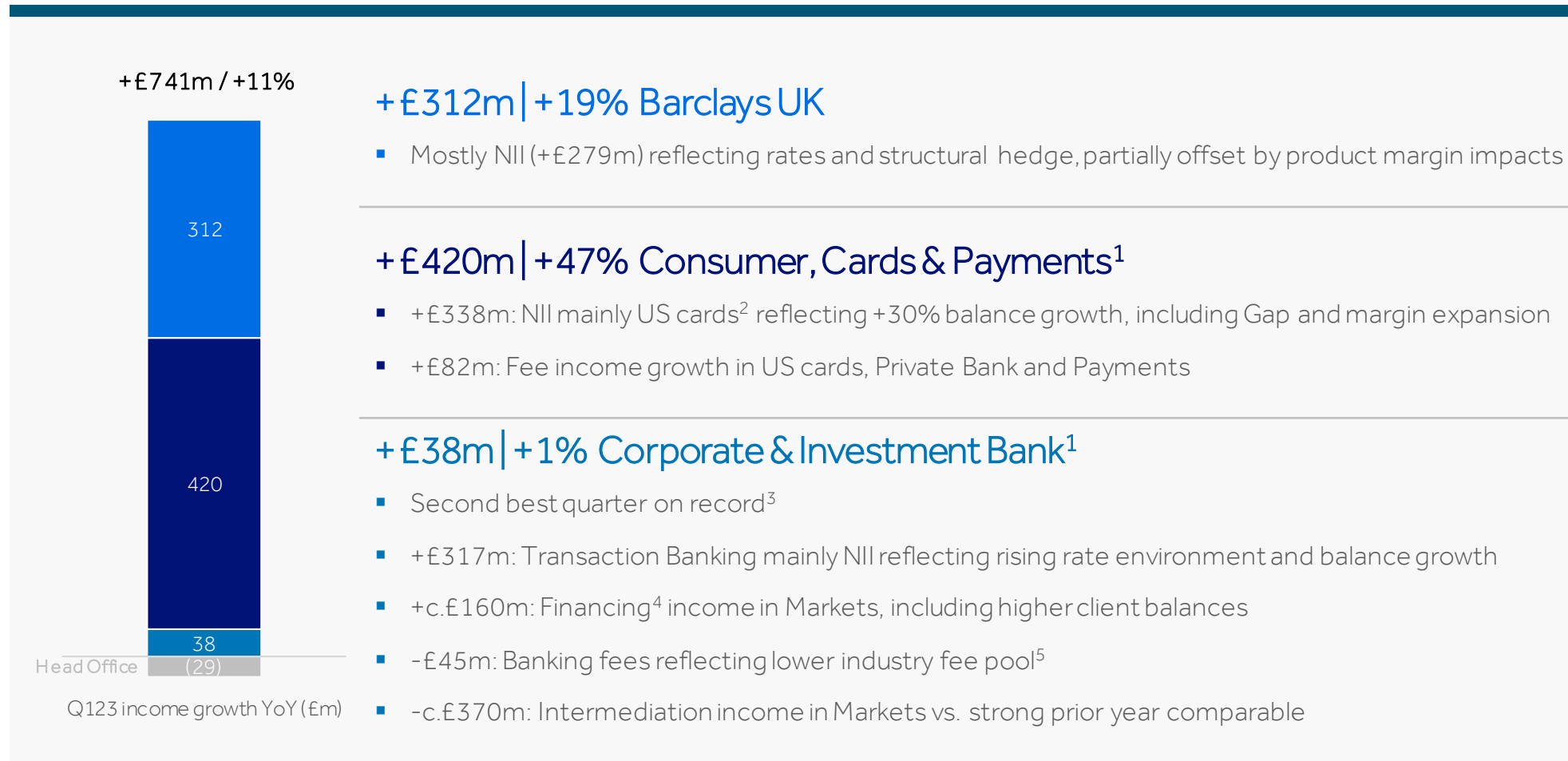


c. 40-45% of Group income in USD since 2020⁴

¹ Barclays UK (BUK) | ² Consumer, Cards & Payments (CC&P) | ³ Corporate & Investment Bank (CIB) | ⁴ Based on an average of FY20, FY21 and FY22 income. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix | Note: Charts may not sum due to rounding

High quality and diverse sources of income growth across the Group

Income growth YoY



+£312m | +19% Barclays UK

- Mostly NII (+£279m) reflecting rates and structural hedge, partially offset by product margin impacts

+£420m | +47% Consumer, Cards & Payments¹

- +£338m: NII mainly US cards² reflecting +30% balance growth, including Gap and margin expansion
- +£82m: Fee income growth in US cards, Private Bank and Payments

+£38m | +1% Corporate & Investment Bank¹

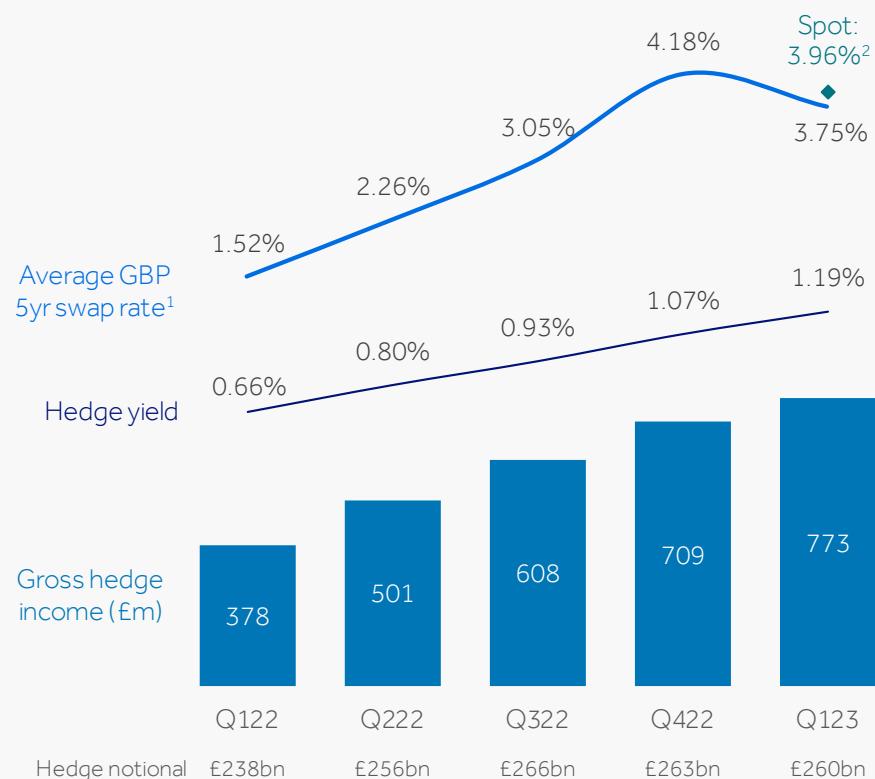
- Second best quarter on record³
- +£317m: Transaction Banking mainly NII reflecting rising rate environment and balance growth
- +c.£160m: Financing⁴ income in Markets, including higher client balances
- £45m: Banking fees reflecting lower industry fee pool⁵
- c.£370m: Intermediation income in Markets vs. strong prior year comparable

¹ Including the impact of FX | ² Includes Q123 contribution from acquisition of the \$3.3bn Gap cards portfolio at the end of Q222 | ³ On a comparable basis, period covering 2014-Q123. Pre 2014 data was not restated following re-segmentation in 2016 | ⁴ Financing income has grown including the impact of inflation. In a more normalised inflation environment the year on year growth would be c.£65m | ⁵ Dealogic for the period covering 1 January to 31 March 2023 |

Structural hedge continues to drive higher NII across the Group

Structural hedge

Q123 gross hedge income up 104% YoY

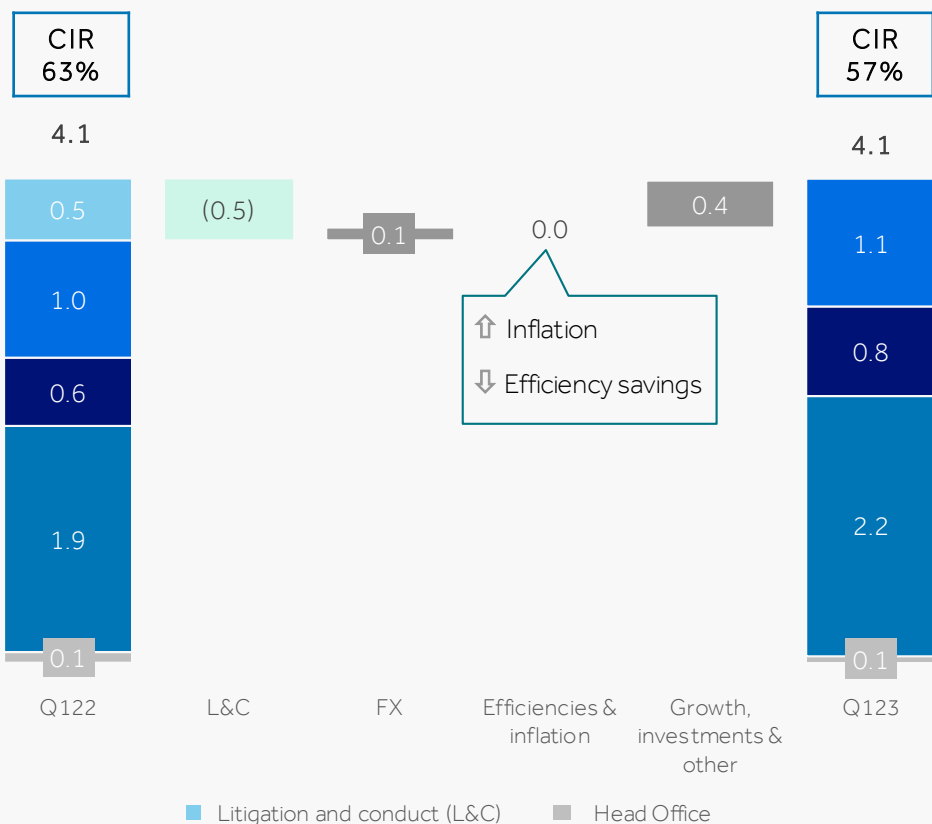


- Expect continued momentum in structural hedge income
 - Two-thirds of gross hedge income within Barclays UK
- £3bn reduction in hedge notional in Q123
 - Reflecting expected deposit migration mainly in corporate
- More than £50bn of hedge maturing evenly in 2023 at c.1.0%
 - Expect to roll the majority at significantly higher rates
- Maintaining prudent buffers for further deposit migration

¹ UK Pound Sterling SONIA OIS Zero 5 Year Point (Refinitiv: GBPOIS5YZ=R) | ² Based on spot price of UK Pound Sterling SONIA OIS Zero 5 Year Point (Refinitiv: GBPOIS5YZ=R) as at the end of day on 21 April 2023 |

Cost: income ratio of 57%

Group costs (£bn) and cost: income ratio (CIR)



2023 Guidance Group cost: income ratio % in low 60s
 Q123 high point for Group operating costs^{1,2}

Barclays UK +£94m

- Transformation: digital optimisation and service simplification
- Efficiencies broadly offsetting inflation

Consumer, Cards & Payments +£170m

- US Cards balances +30%, including Gap

Corporate & Investment Bank +£281m

- Technology, resilience & control enhancements, selective hiring
- c.£40m higher European SRF³ levies in Q123

c.30% of Group costs in USD since 2020⁴

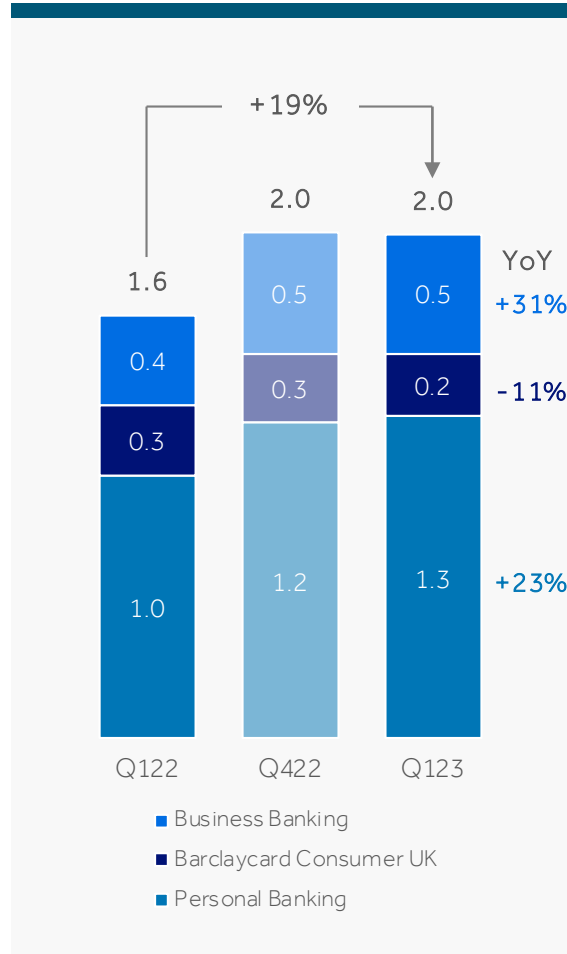
¹ Operating costs excludes bank levy and litigation and conduct | ² Group operating cost guidance is based on an average USD/GBP FX rate of 1.23 for Q223-Q423 | ³ Single Resolution Fund | ⁴ Based on an average of FY20, FY21 and FY22 costs. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix | Note: Charts may not sum due to rounding |

Barclays UK higher income driven by margin growth

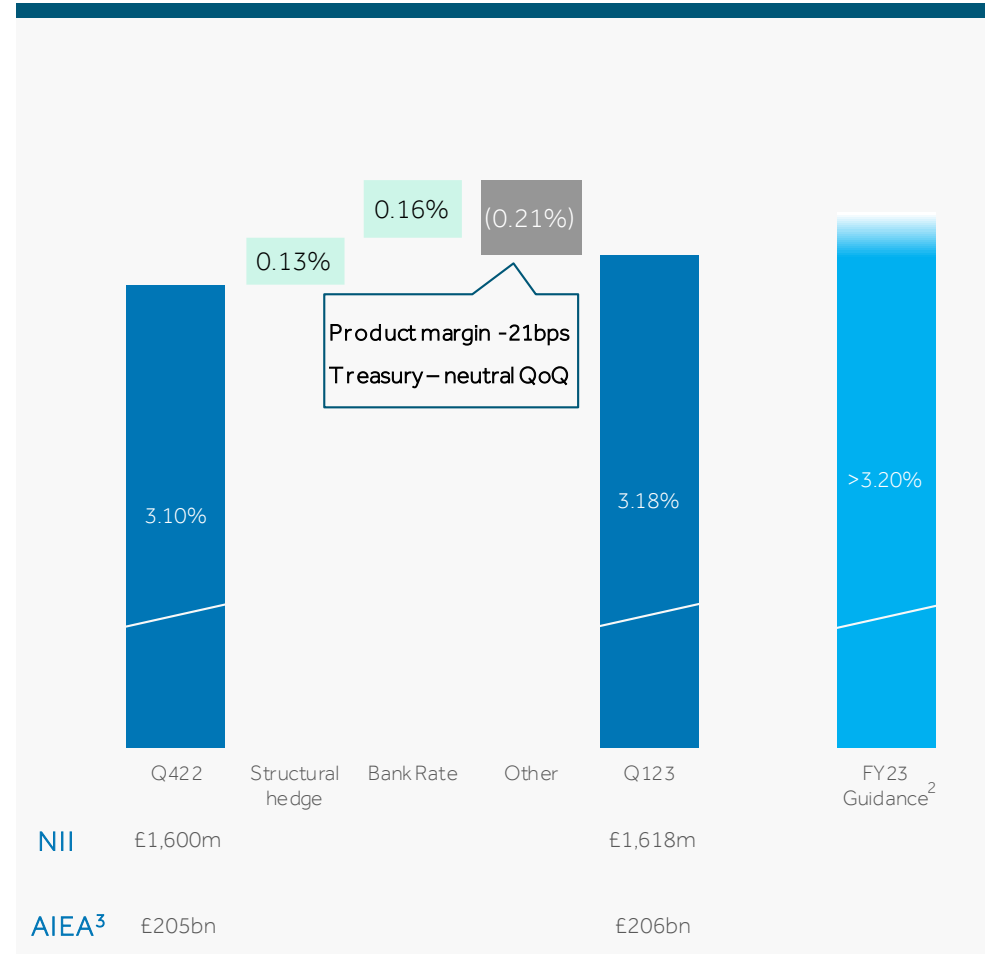
Performance

| | |
|--|--|
| £2.0bn Income Q122: £1.6bn | £1.1bn Costs Q122: £1.0bn |
| 56% Cost: income ratio Q122: 61% | £0.1bn Impairment Q122: £48m |
| 20bps Loan loss rate Q122: 9bps | £0.8bn PBT Q122: £0.6bn |
| 20.0% RoTE Q122: 15.6% | £208.2bn Loans ¹ Dec-22: £205.1bn |
| 90% Loan: deposit ratio Dec-22: 87% | £74.6bn RWAs Dec-22: £73.1bn |

Income (£bn)



Net interest margin



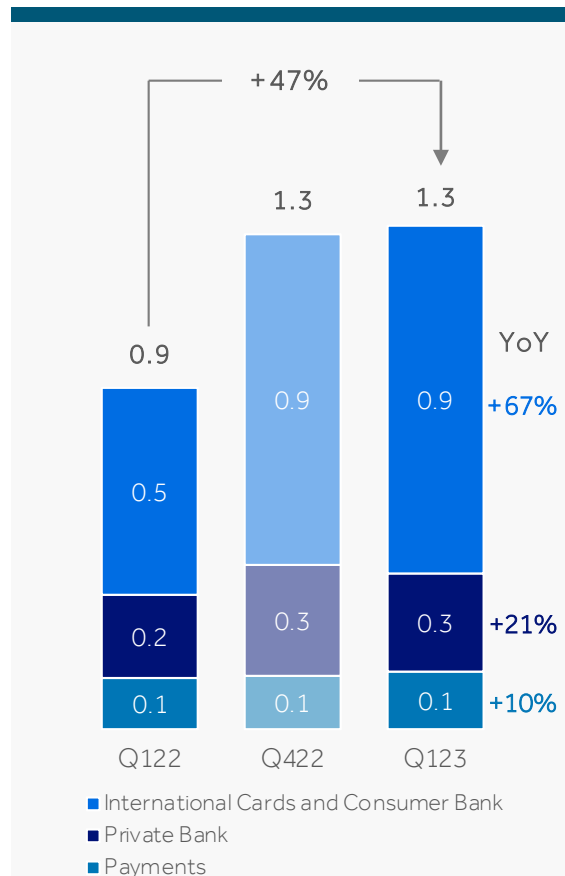
¹ Loans and advances to customers at amortised cost | ² Assumes the UK Bank Rate peaks at 4.25% in 2023 | ³ Average Interest Earning Assets (AIEA) | Note: Charts may not sum due to rounding |

Consumer, Cards & Payments strong income growth of 47% YoY

Performance

| | |
|--|---|
| <p>£1.3bn Income Q122: £0.9bn</p> | <p>£0.8bn Costs Q122: £0.8bn</p> |
| <p>58% Cost: income ratio Q122: 88%</p> | <p>£0.4bn Impairment Q122: £0.1bn</p> |
| <p>332bps Loan loss rate Q122: 145bps</p> | <p>£0.2bn PBT Q122: £(19)m loss</p> |
| <p>10.5% RoTE Q122: (1.5)%</p> | <p>8.42% NIM Q422: 8.40%</p> |
| <p>£41.8bn Loans¹ Dec-22: £43.2bn</p> | <p>£38.2bn RWAs Dec-22: £38.9bn</p> |

Income (£bn)



US cards End Net
Receivables

\$28.5bn²

+30%² (incl. Gap) vs Q122
-2% vs Q422

Private Bank
Client Assets and
Liabilities³

£141.5bn
of which £66.1bn AUM⁴

+11% vs Q122
AUM⁴ +15% vs. Q122

Value of
payments
processed⁵

£80.9bn

+10% vs Q122

60-70% of income and 45-50% of costs in USD since 2020⁶

¹ Loans and advances to customers at amortised cost | ² Includes Q123 contribution from acquisition of the \$3.3bn Gap portfolio at the end of Q22 | ³ Client Assets and Liabilities refers to customer deposits, lending and investment products including client assets under management or supervision | ⁴ Assets under management (AUM) includes assets under management and supervision | ⁵ Includes £77.9bn (2022: £71.3bn) of merchant acquiring payments | ⁶ Based on an average of FY20, FY21 and FY22 income, and FY21 and FY22 costs currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix | Note: Charts may not sum due to rounding |

Corporate & Investment Bank delivered second best quarter on record¹

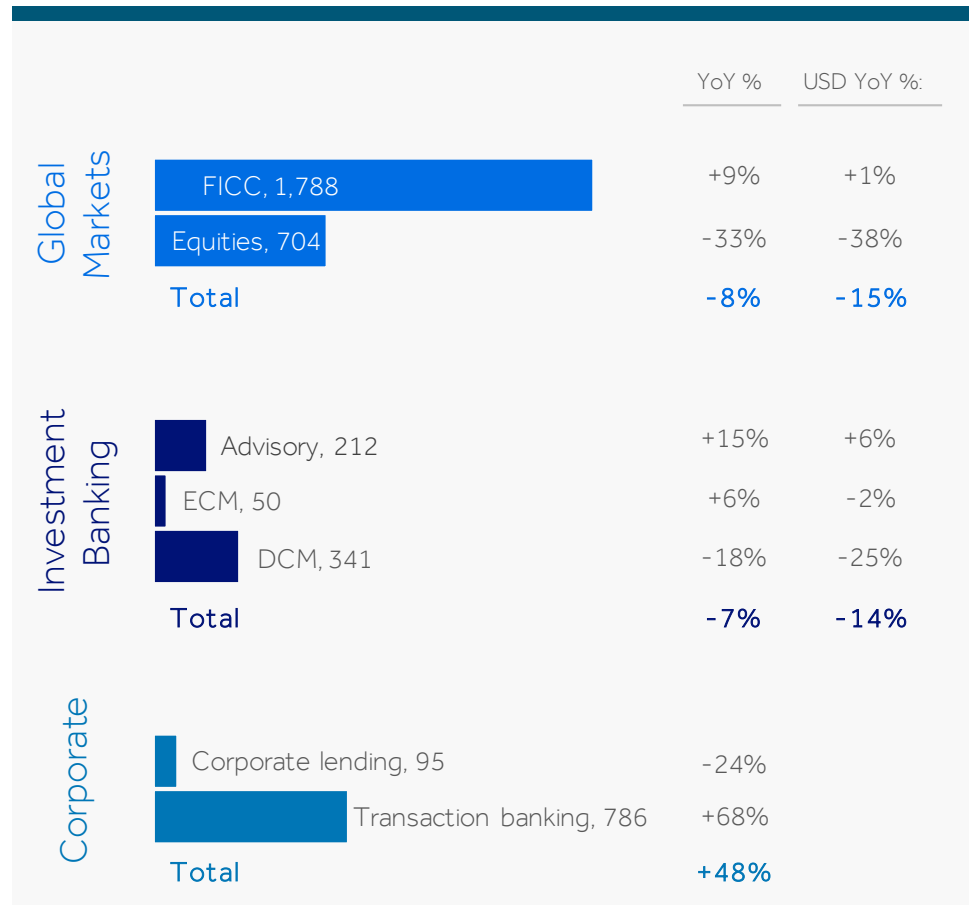
Performance

| | |
|--|--|
| £4.0bn Income Q122: £3.9bn | £2.2bn Costs Q122: £2.2bn |
| 55% Cost: income ratio Q122: 57% | £33m Impairment Q122: £(33)m net release |
| 10bps Loan loss rate Q122: (12)bps | £1.7bn PBT Q122: £1.7bn |
| 15.2% RoTE Q122: 17.1% | £31.8bn Average Equity ² Q122: £30.8bn |
| £89.2bn Loans ³ Dec-22: £90.5bn | £216.8bn RWAs Dec-22: £215.9bn |

Income (£bn)



Income by business (£m)



50 - 60% of income and c.40% of costs in USD since 2020⁵

¹ Revenue performance on a comparable basis, period covering 2014-Q123. Pre 2014 data was not restated following re-segmentation in 2016 | ² Average allocated tangible equity | ³ Loans and advances to customers at amortised cost | ⁴ Financing income has grown in part due to the impact of inflation. In a more normalised inflation environment the year on year growth would be around 10% | ⁵ Based on an average of FY20, FY21 and FY22 income, and FY21 and FY22 costs currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix |

Delivering against our targets and guidance

| | Targets and guidance | Q123 |
|--------------------------|---------------------------------------|-------|
| RoTE | >10% in 2023 | 15.0% |
| Cost: income ratio | Low 60s % in 2023 | 57% |
| Loan loss rate | 50-60bps in 2023 | 52bps |
| CET1 ratio | 13-14% | 13.6% |
| Liquidity coverage ratio | >100% regulatory minimum ¹ | 163% |

¹ Liquidity coverage ratio >100% is a regulatory minimum, not a Barclays target |

Outlook – unchanged from FY22 results

| | |
|-----------------|---|
| Returns | Targeting RoTE of greater than 10% in 2023 |
| Income | Diversified income streams continue to position the Group well for the current economic and market environment including higher interest rates. In 2023, Barclays UK NIM is expected to be greater than 3.20% ¹ |
| Costs | Targeting a cost: income ratio percentage in the low 60s in 2023, investing for growth whilst progressing towards the Group's medium-term target of below 60% |
| Impairment | Expect an LLR of 50-60bps in 2023, based on the current macroeconomic outlook |
| Capital | Expect to operate within the CET1 ratio target range of 13-14% |
| Capital returns | Barclays' capital distribution policy incorporates a progressive ordinary dividend, supplemented with share buybacks as appropriate |

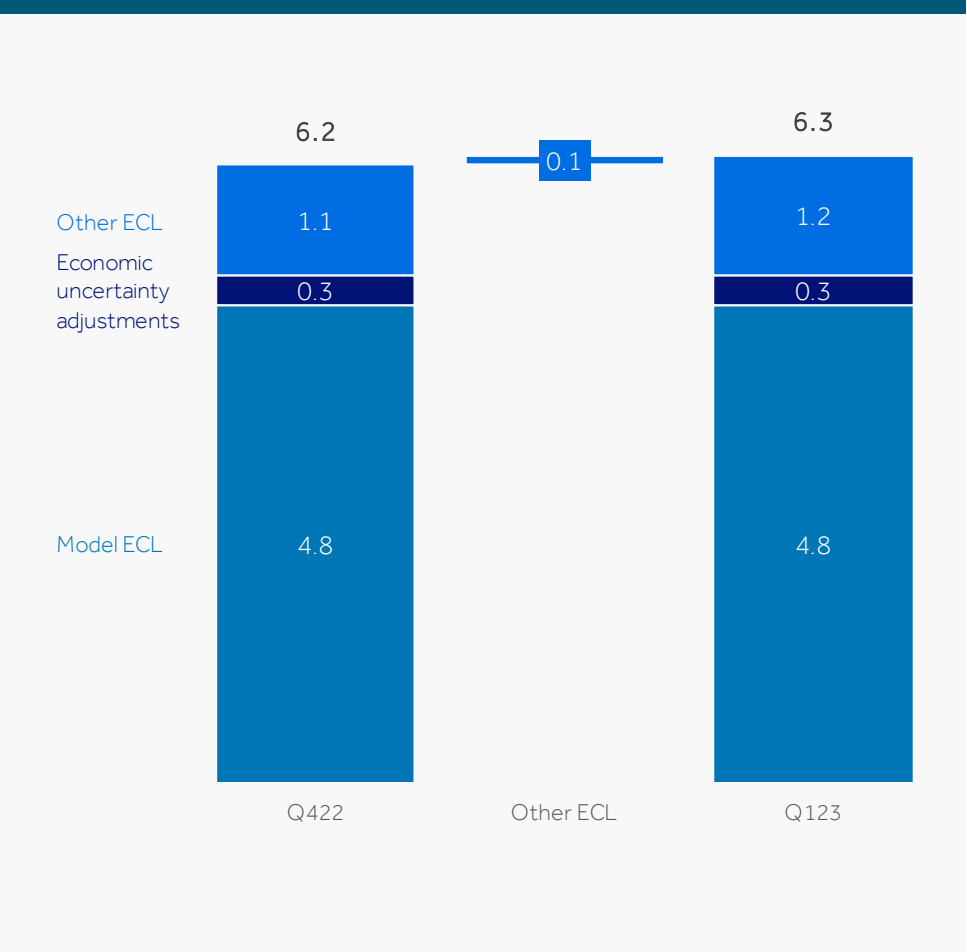
¹ Assumes the UK Bank Rate peaks at 4.25% in 2023



Asset Quality

Balance sheet remains well provisioned

Balance sheet provisions for ECL¹ (£bn)



Commentary

- Impairment provision increased £0.1bn to £6.3bn
- Retain economic uncertainty adjustments of £0.3bn

Macroeconomic variables rolled forward from FY22

| Baseline macroeconomic variables (%) | 2023 | 2024 | 2025 |
|--------------------------------------|--------|------|------|
| UK GDP growth | (0.6)% | 0.5% | 1.6% |
| UK unemployment | 4.3% | 4.6% | 4.2% |
| US GDP growth | 0.4% | 0.9% | 1.5% |
| US unemployment | 4.1% | 4.7% | 4.7% |

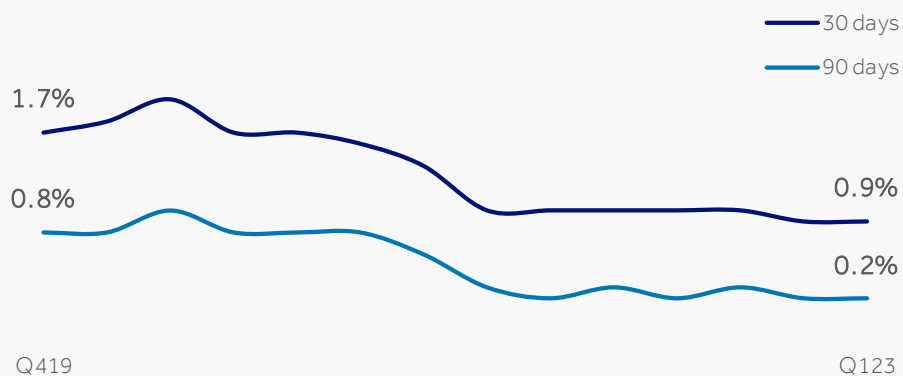
¹ Expected Credit Losses |

Robust consumer coverage ratios and normalisation in credit

UK cards

| | Gross loans (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 16.5 | 9.9 | 9.8 | 10.5% | 7.6% | 7.7% |
| Stage 1 | 10.6 | 7.1 | 7.2 | 1.2% | 1.8% | 1.8% |
| Stage 2 | 5.1 | 2.6 | 2.3 | 21.6% | 19.2% | 21.6% |
| Stage 3 | 0.8 | 0.3 | 0.2 | 65.1% | 54.6% | 59.4% |

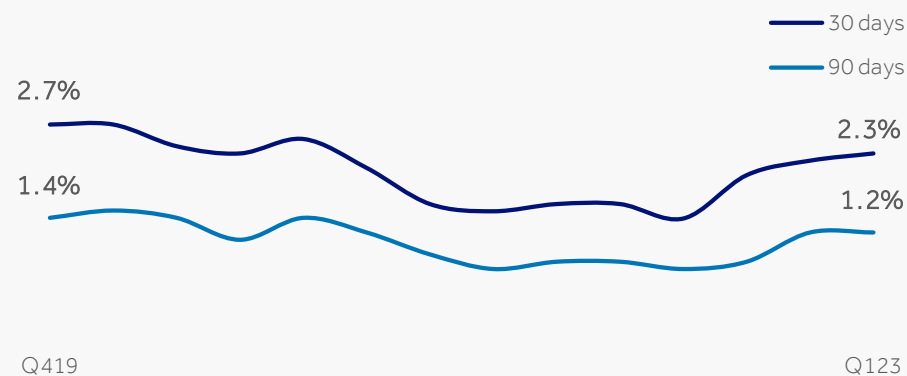
Delinquency rates remain at historical lows



US cards

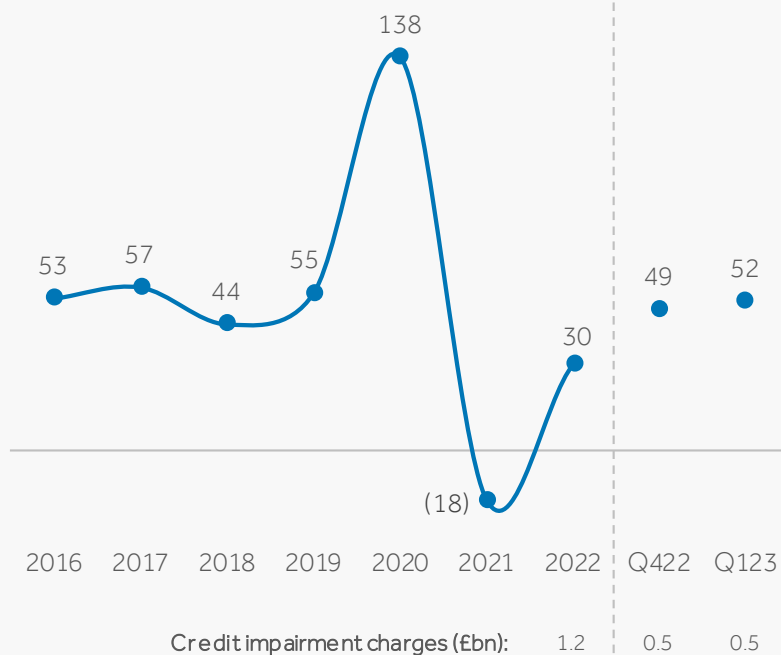
| | Gross loans (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 22.5 | 25.8 | 24.8 | 9.1% | 8.1% | 8.9% |
| Stage 1 | 18.2 | 21.8 | 20.7 | 1.6% | 1.5% | 1.4% |
| Stage 2 | 2.8 | 3.0 | 3.0 | 21.3% | 33.6% | 34.3% |
| Stage 3 | 1.5 | 1.0 | 1.1 | 79.6% | 72.0% | 80.6% |

Delinquency rates normalising from historical lows



Impairment charge normalising, in line with guidance

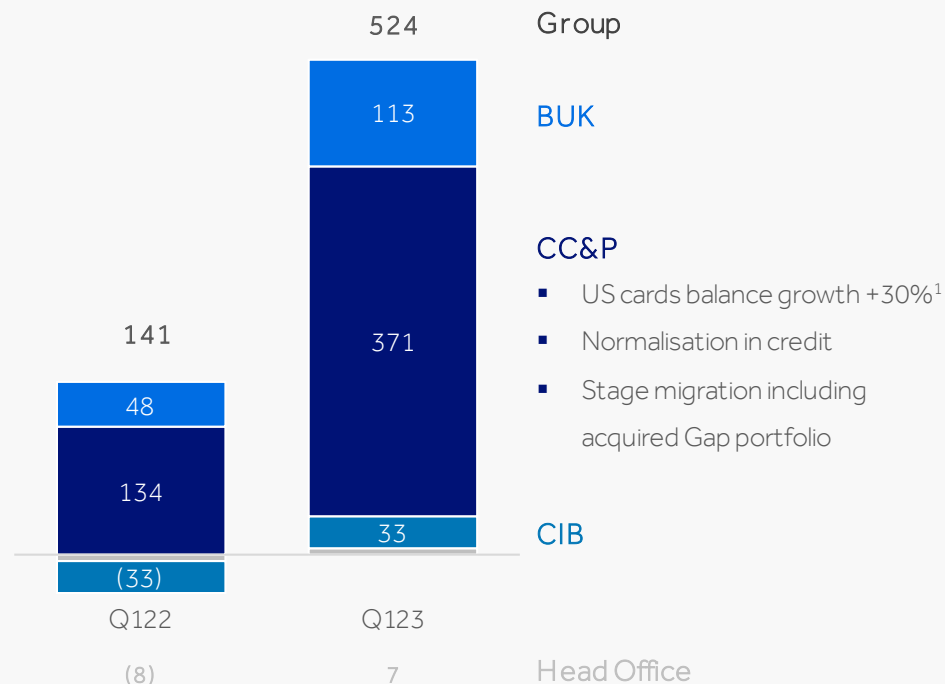
Loan loss rate (bps)



Credit impairment charges (£bn): 1.2 | 0.5 | 0.5

Expect a loan loss rate of 50-60bps in 2023, based on the current macroeconomic outlook

Credit impairment charge (£m)



- US cards balance growth +30%¹
- Normalisation in credit
- Stage migration including acquired Gap portfolio

¹ Includes Q123 contribution from acquisition of the \$3.3bn Gap cards portfolio at the end of Q222 |

Macroeconomic variables

Q123

| | Upside 2 | | | Upside 1 | | | Baseline | | | Downside 1 | | | Downside 2 | | |
|--------------------------------|----------|------|------|----------|------|------|----------|--------|------|------------|---------|--------|------------|---------|---------|
| | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 |
| UK GDP ¹ | 1.7% | 4.1% | 3.1% | 0.5% | 2.2% | 2.3% | (0.6)% | 0.5% | 1.6% | (1.3)% | (2.2)% | 1.3% | (2.0)% | (4.8)% | 1.0% |
| UK unemployment ² | 3.6% | 3.4% | 3.4% | 3.9% | 4.0% | 3.8% | 4.3% | 4.6% | 4.2% | 4.6% | 6.4% | 6.1% | 5.0% | 8.2% | 8.1% |
| UK HPI ³ | 5.3% | 9.6% | 4.3% | 0.5% | 3.4% | 3.0% | (4.2)% | (2.5)% | 1.7% | (9.0)% | (11.3)% | (6.3)% | (13.6)% | (19.6)% | (13.9)% |
| UK bank rate | 3.3% | 2.8% | 2.5% | 3.5% | 3.3% | 3.1% | 4.2% | 4.3% | 3.8% | 5.2% | 6.2% | 5.4% | 6.1% | 8.0% | 6.9% |
| US GDP ¹ | 2.3% | 3.8% | 2.9% | 1.4% | 2.4% | 2.2% | 0.4% | 0.9% | 1.5% | (0.4)% | (1.8)% | 1.2% | (1.3)% | (4.5)% | 1.0% |
| US unemployment ⁴ | 3.4% | 3.3% | 3.3% | 3.7% | 4.0% | 4.0% | 4.1% | 4.7% | 4.7% | 4.5% | 6.5% | 6.5% | 4.9% | 8.4% | 8.3% |
| US HPI ⁵ | 4.6% | 5.3% | 4.5% | 3.0% | 3.4% | 3.3% | 1.5% | 1.5% | 2.1% | (0.3)% | (1.2)% | (1.0)% | (2.1)% | (3.9)% | (4.1)% |
| US federal funds rate | 3.8% | 3.1% | 2.8% | 4.1% | 3.6% | 3.0% | 4.7% | 3.9% | 3.2% | 5.4% | 5.6% | 4.6% | 5.9% | 7.0% | 6.1% |
| Scenario probability weighting | 10.9% | | | 23.1% | | | 39.4% | | | 17.6% | | | 9.0% | | |

¹ Average Real GDP seasonally adjusted change in year | ² Average UK unemployment rate 16-year+ | ³ Change in year end UK HPI = Halifax All Houses, All Buyers index, relative to prior year end | ⁴ Average US civilian unemployment rate 16-year+ | ⁵ Change in year end US HPI = FHFA House Price Index, relative to prior year end |

Macroeconomic variables

Q422

| | Upside 2 | | | Upside 1 | | | Baseline | | | Downside 1 | | | Downside 2 | | |
|--------------------------------|----------|------|------|----------|------|------|----------|--------|------|------------|---------|--------|------------|---------|--------|
| | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 |
| UK GDP ¹ | 2.8% | 3.7% | 2.9% | 1.0% | 2.3% | 2.4% | (0.8)% | 0.9% | 1.8% | (2.1)% | (1.5)% | 1.9% | (3.4)% | (3.8)% | 2.0% |
| UK unemployment ² | 3.5% | 3.4% | 3.4% | 4.0% | 3.9% | 3.8% | 4.5% | 4.4% | 4.1% | 5.2% | 6.4% | 6.0% | 6.0% | 8.4% | 8.0% |
| UK HPI ³ | 8.7% | 7.5% | 4.4% | 1.8% | 2.9% | 3.3% | (4.7)% | (1.7)% | 2.2% | (11.7)% | (10.6)% | (2.8)% | (18.3)% | (18.8)% | (7.7)% |
| UK bank rate | 3.1% | 2.6% | 2.5% | 3.5% | 3.3% | 3.0% | 4.4% | 4.1% | 3.8% | 5.9% | 6.1% | 5.3% | 7.3% | 7.9% | 6.6% |
| US GDP ¹ | 3.3% | 3.5% | 2.8% | 1.9% | 2.3% | 2.2% | 0.5% | 1.2% | 1.5% | (1.1)% | (1.1)% | 1.7% | (2.7)% | (3.4)% | 2.0% |
| US unemployment ⁴ | 3.3% | 3.3% | 3.3% | 3.8% | 4.0% | 4.0% | 4.3% | 4.7% | 4.7% | 5.1% | 6.6% | 6.4% | 6.0% | 8.5% | 8.1% |
| US HPI ⁵ | 5.8% | 5.1% | 4.5% | 3.8% | 3.3% | 3.4% | 1.8% | 1.5% | 2.3% | (0.7)% | (1.3)% | 0.2% | (3.1)% | (4.0)% | (1.9)% |
| US federal funds rate | 3.6% | 2.9% | 2.8% | 3.9% | 3.4% | 3.0% | 4.8% | 3.6% | 3.1% | 5.8% | 5.4% | 4.4% | 6.6% | 6.9% | 5.8% |
| Scenario probability weighting | 10.9% | | | 23.1% | | | 39.4% | | | 17.6% | | | 9.0% | | |

¹ Average Real GDP seasonally adjusted change in year | ² Average UK unemployment rate 16-year+ | ³ Change in year end UK HPI = Halifax All Houses, All Buyers index, relative to prior year end | ⁴ Average US civilian unemployment rate 16-year+ | ⁵ Change in year end US HPI = FHFA House Price Index, relative to prior year end |

Impairment: March 2023 coverage ratios

Credit cards, unsecured loans and other retail lending

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 60.2 | 54.4 | 52.7 | 4.9 | 3.7 | 3.8 | 8.1% | 6.8% | 7.2% |
| Stage 1 | 46.0 | 44.2 | 42.7 | 0.5 | 0.6 | 0.6 | 1.2% | 1.3% | 1.3% |
| Stage 2 | 10.8 | 8.1 | 8.0 | 2.0 | 1.8 | 1.9 | 18.7% | 22.6% | 23.4% |
| Stage 3 | 3.4 | 2.1 | 2.0 | 2.3 | 1.3 | 1.3 | 68.5% | 60.2% | 67.0% |

Wholesale loans

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 130.3 | 175.7 | 178.6 | 1.0 | 1.4 | 1.4 | 0.8% | 0.8% | 0.8% |
| Stage 1 | 117.5 | 152.7 | 156.8 | 0.1 | 0.4 | 0.4 | 0.1% | 0.3% | 0.3% |
| Stage 2 | 10.4 | 20.4 | 19.1 | 0.3 | 0.4 | 0.4 | 2.9% | 2.0% | 2.0% |
| Stage 3 | 2.4 | 2.6 | 2.6 | 0.5 | 0.5 | 0.6 | 23.2% | 20.7% | 24.2% |

Home loans

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 154.9 | 174.3 | 178.0 | 0.4 | 0.5 | 0.5 | 0.3% | 0.3% | 0.3% |
| Stage 1 | 135.7 | 153.7 | 156.6 | 0.0 | 0.0 | 0.0 | | | |
| Stage 2 | 17.0 | 18.2 | 19.1 | 0.1 | 0.1 | 0.1 | 0.4% | 0.4% | 0.4% |
| Stage 3 | 2.2 | 2.4 | 2.3 | 0.3 | 0.4 | 0.4 | 16.1% | 17.1% | 17.7% |

Total loans

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 345.4 | 404.4 | 409.3 | 6.3 | 5.6 | 5.7 | 1.8% | 1.4% | 1.4% |
| Stage 1 | 299.3 | 350.5 | 356.1 | 0.7 | 1.1 | 1.0 | 0.2% | 0.3% | 0.3% |
| Stage 2 | 38.2 | 46.7 | 46.2 | 2.4 | 2.3 | 2.3 | 6.2% | 5.0% | 5.1% |
| Stage 3 | 7.9 | 7.1 | 6.9 | 3.2 | 2.2 | 2.4 | 40.7% | 31.3% | 34.5% |

Note: Tables may not sum due to rounding

Impairment: March 2023 coverage ratios

UK cards

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 16.5 | 9.9 | 9.8 | 1.7 | 0.8 | 0.8 | 10.5% | 7.6% | 7.7% |
| Stage 1 | 10.6 | 7.1 | 7.2 | 0.1 | 0.1 | 0.1 | 1.2% | 1.8% | 1.8% |
| Stage 2 | 5.1 | 2.6 | 2.3 | 1.1 | 0.5 | 0.5 | 21.6% | 19.2% | 21.6% |
| Stage 3 | 0.8 | 0.3 | 0.2 | 0.5 | 0.1 | 0.1 | 65.1% | 54.6% | 59.4% |

US cards

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 22.5 | 25.8 | 24.8 | 2.1 | 2.1 | 2.2 | 9.1% | 8.1% | 8.9% |
| Stage 1 | 18.2 | 21.8 | 20.7 | 0.3 | 0.3 | 0.3 | 1.6% | 1.5% | 1.4% |
| Stage 2 | 2.8 | 3.0 | 3.0 | 0.6 | 1.0 | 1.0 | 21.3% | 33.6% | 34.3% |
| Stage 3 | 1.5 | 1.0 | 1.1 | 1.2 | 0.8 | 0.9 | 79.6% | 72.0% | 80.6% |

UK personal loans and partner finance

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 12.4 | 7.7 | 7.5 | 0.7 | 0.3 | 0.3 | 5.4% | 4.4% | 4.5% |
| Stage 1 | 10.2 | 6.6 | 6.3 | 0.1 | 0.1 | 0.1 | 0.8% | 0.9% | 0.9% |
| Stage 2 | 1.6 | 0.9 | 1.0 | 0.2 | 0.1 | 0.1 | 10.5% | 14.5% | 14.0% |
| Stage 3 | 0.6 | 0.2 | 0.2 | 0.4 | 0.1 | 0.1 | 70.7% | 69.0% | 77.0% |

Germany and other unsecured lending

| | Gross loans (£bn) | | | Impairment allowance (£bn) | | | Coverage ratio | | |
|---------|-------------------|--------|--------|----------------------------|--------|--------|----------------|--------|--------|
| | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 | Dec-19 | Dec-22 | Mar-23 |
| Total | 8.8 | 10.9 | 10.7 | 0.4 | 0.5 | 0.5 | 4.8% | 4.7% | 4.6% |
| Stage 1 | 6.9 | 8.7 | 8.4 | 0.1 | 0.1 | 0.1 | 0.7% | 0.9% | 0.9% |
| Stage 2 | 1.4 | 1.6 | 1.7 | 0.2 | 0.2 | 0.2 | 11.5% | 12.1% | 11.7% |
| Stage 3 | 0.5 | 0.6 | 0.5 | 0.2 | 0.3 | 0.2 | 40.6% | 40.1% | 39.9% |

Note: Tables may not sum due to rounding

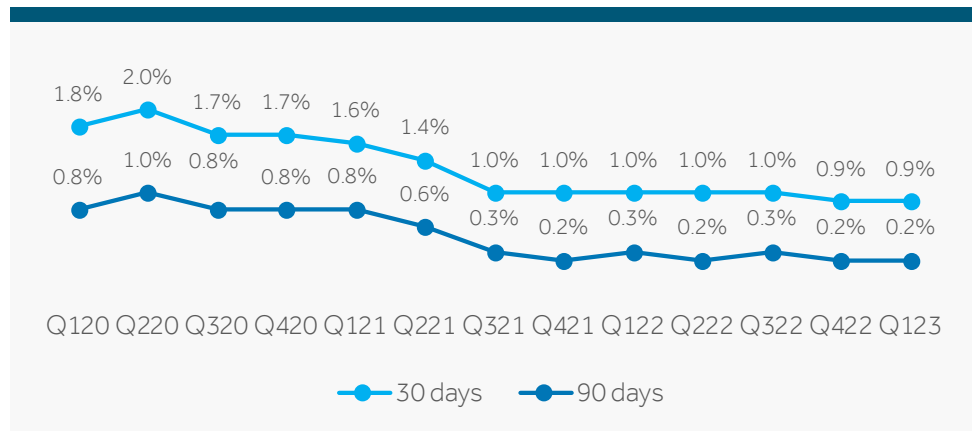
Impairment: Q123 wholesale exposures and UK/US cards arrears rates

Wholesale and selected sector exposure

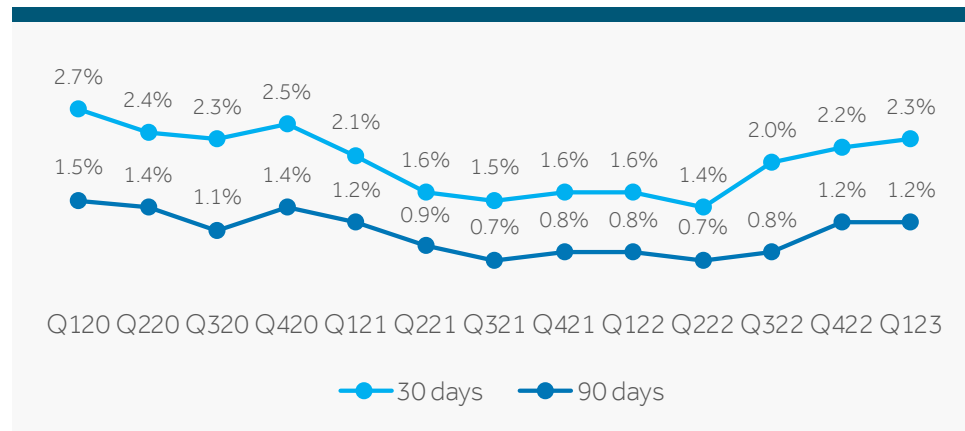
| | Gross loans (£bn) | | Wholesale lending excl. Debt Securities (£bn) | Selected sectors (£bn/coverage ratio %) | |
|---------------------------------|-------------------|------------------------|---|---|------------|
| | | | | Exposure | Coverage |
| Wholesale excl. Debt Securities | 129.6 | Financial Institutions | 41.1 | Steel & Aluminium Manufacturers | 0.7 / 3.6 |
| Debt Securities | 49.0 | Other | 50.5 | Autos | 1.3 / 1.4 |
| Home Loans | 178.0 | Selected Sectors | 38.0 | Real Estate | 16.6 / 1.7 |
| Other Retail | 52.7 | Total | 129.6 | Consumer Manufacturers | 5.8 / 2.2 |
| Total | 409.3 | | | Discretionary Retail & Wholesale | 6.8 / 1.9 |
| | | | | Passenger Travel | 1.0 / 3.3 |
| | | | | Hospitality & Leisure | 5.7 / 2.9 |
| | | | | Total | 38.0 / 2.1 |

- c.30% of the Wholesale book is secured, increasing to c.60% for the selected sectors
- **c.3.3% synthetic protection¹** against c.£54bn of funded on-balance sheet exposure in the Corporate lending portfolio
 - c.42% synthetic protection on an exposure at default basis for the Corporate lending portfolio
 - Total wholesale loans coverage ratio of 0.8% does not reflect first loss protection

UK cards arrears rates



US cards arrears rates



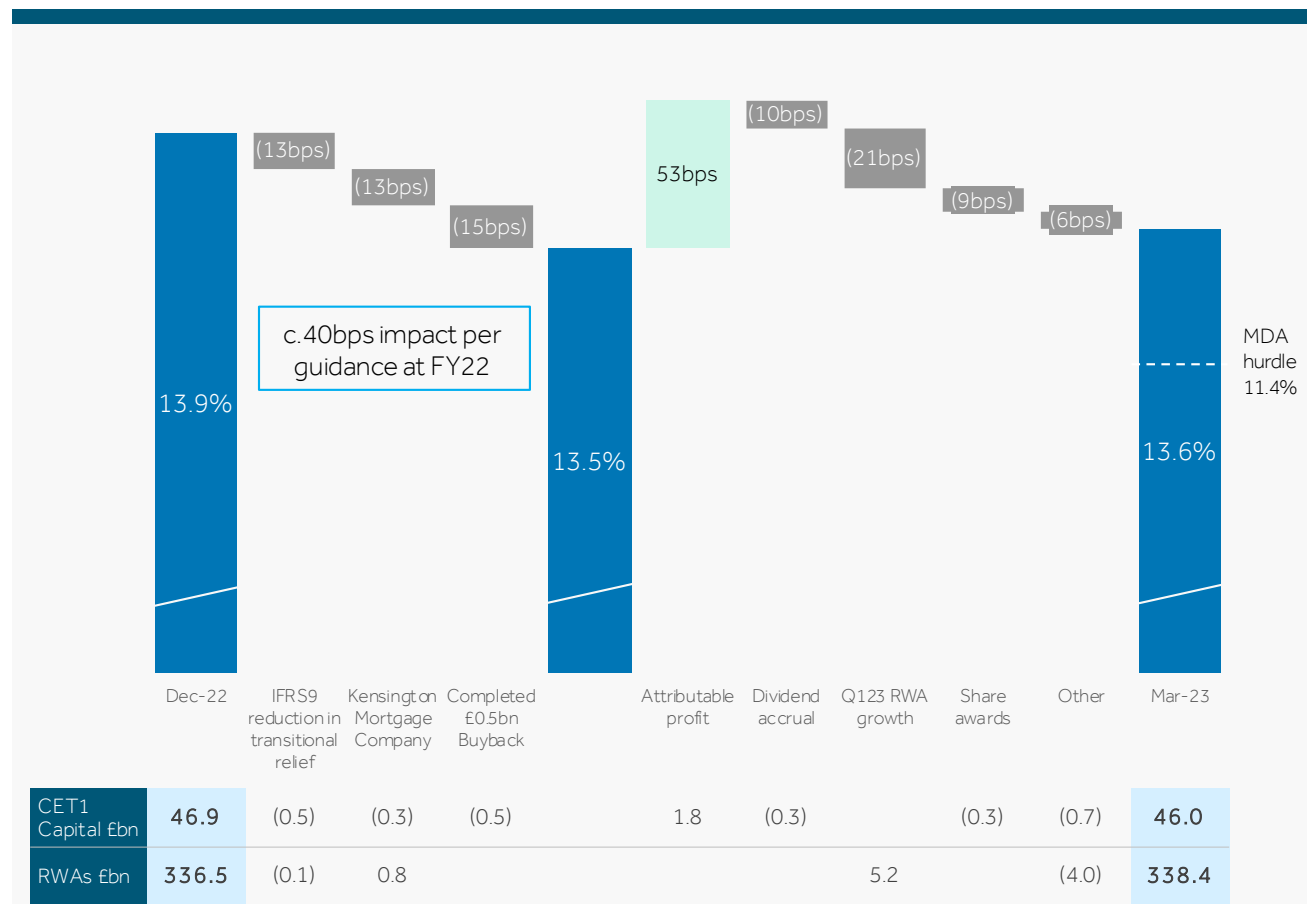
¹ Refers to synthetic credit protection from first loss guarantees on the Corporate lending portfolio which consists of c.£54bn of funded on-balance sheet exposure. In terms of credit protection, individual asset level hedges may vary, but cover a significant and diverse portion of our lending portfolio, with higher average levels of protection for selected vulnerable sectors, lower quality credits and unsecured exposure | Note: Tables may not sum due to rounding |



Capital & Leverage

Strong CET1 ratio with significant headroom to MDA

Q123 CET1 ratio movements



Future considerations

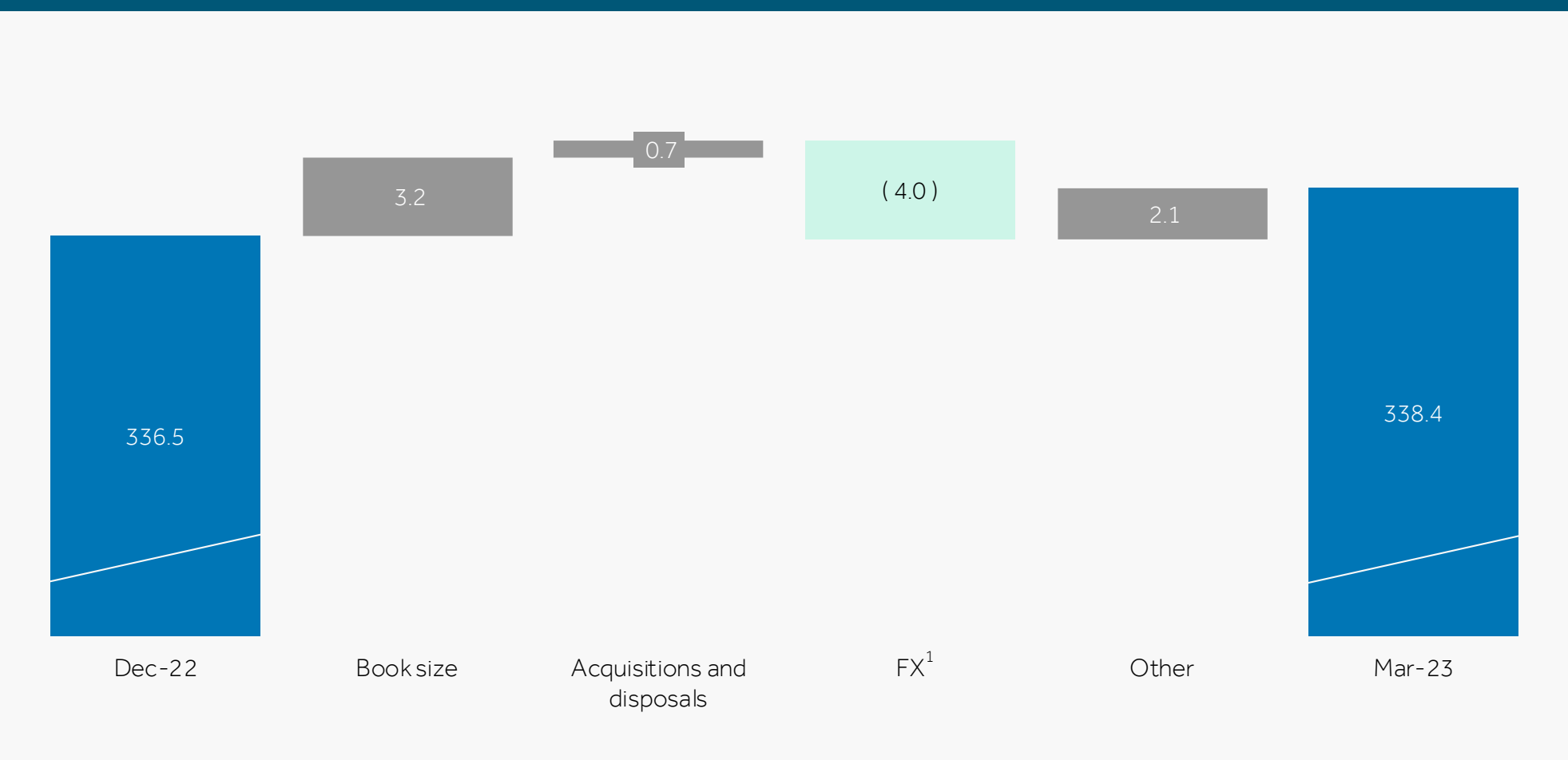
- **Target RoTE of >10%:** translates to c.150bps of annual CET1 ratio accretion
- **UK countercyclical buffer (CCyB):** increase to 2%, adds c.40bps to MDA in Q323
- **Basel 3.1:** lower end of 5-10% RWA inflation on 1-Jan-25, pre-mitigation

Target range of 13-14%

Note: The fully loaded CET1 ratio was 13.5% as at 31 March 2023 (13.7% as at 31 December 2022) | Note: Charts may not sum due to rounding |

Risk weighted assets

Q123 RWA movements (£bn)

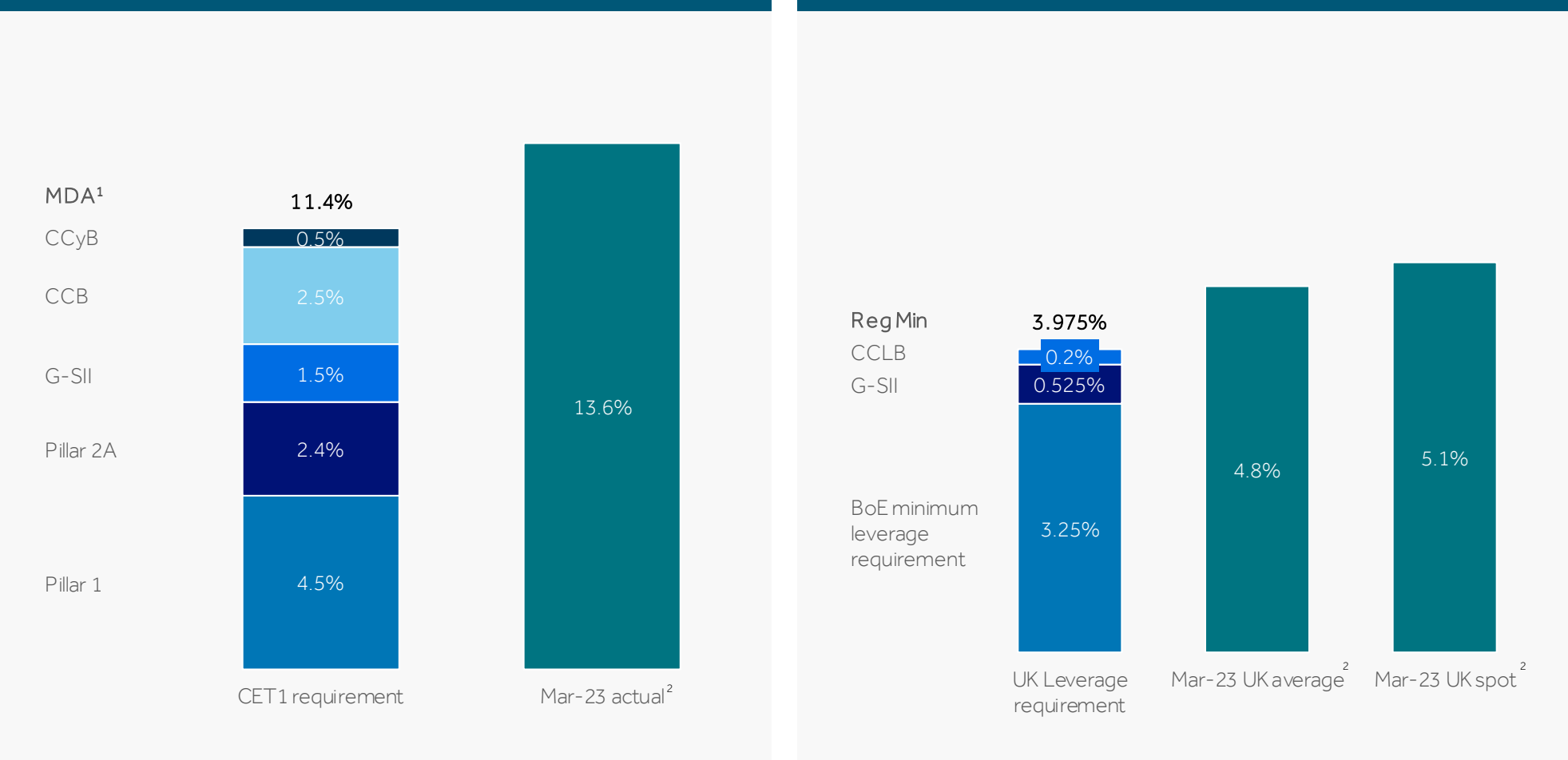


¹ FX on credit risk, counterparty credit risk and standardised market risk RWAs | Note: Charts may not sum due to rounding |

CET1 ratio within 13-14% target range

CET1 minimum requirements

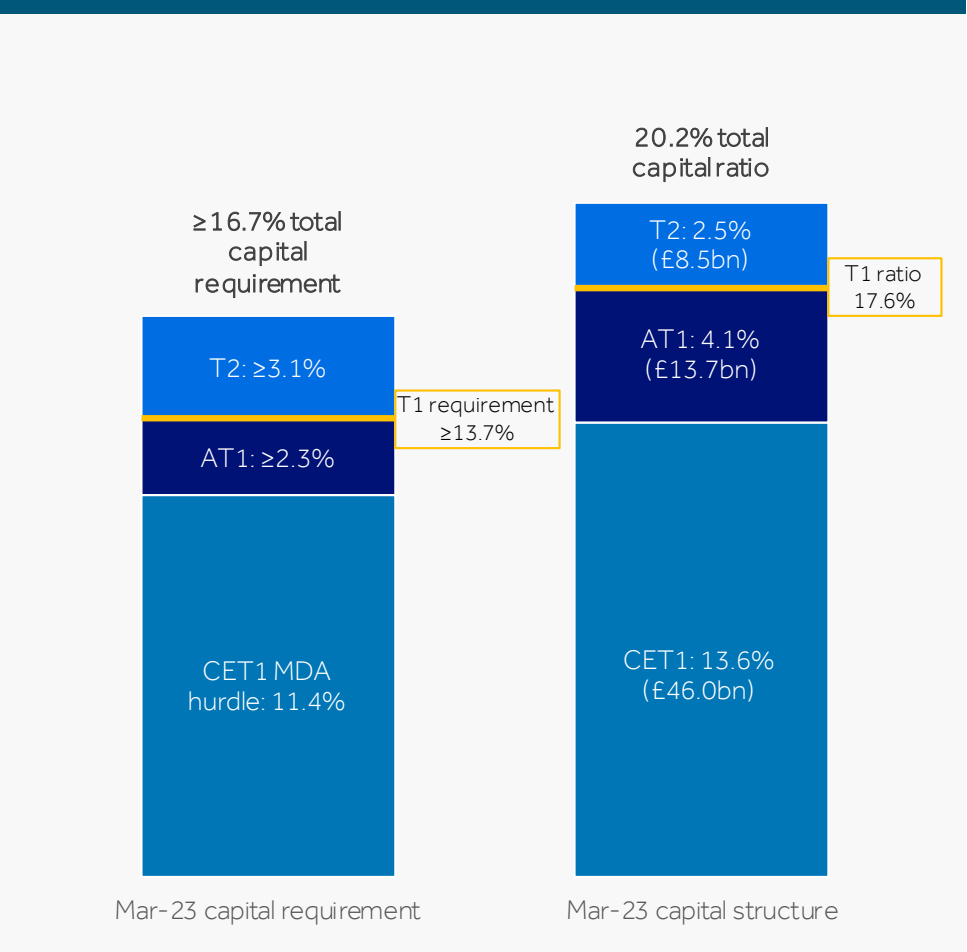
UK leverage minimum requirements



¹ Barclays' MDA hurdle at 11.4% reflecting the Pillar 2A requirement as per the PRA's Individual Capital Requirement | ² Capital and leverage ratio calculated applying the transitional arrangements of the CRR as amended by CRR II. This includes IFRS 9 transitional arrangements |

Capital structure well managed

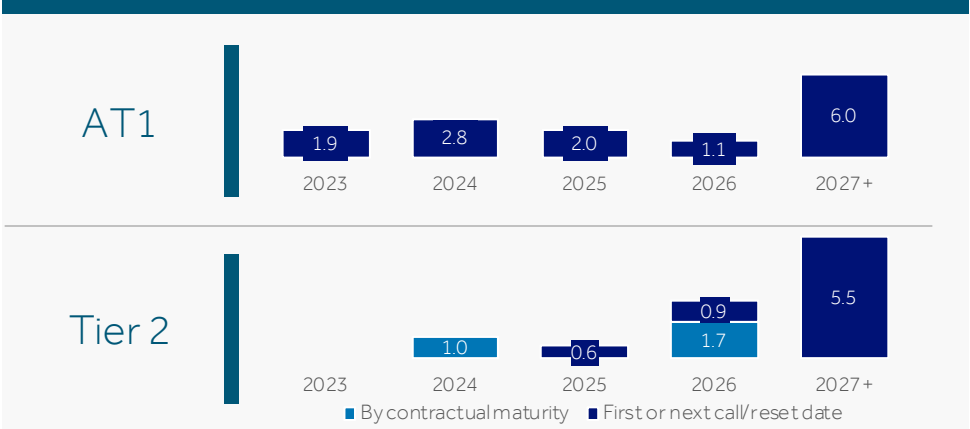
Capital requirements¹ and structure



Balanced total capital structure

- Surplus over CET1 MDA as we run a 13-14% target
- Surplus over T1 requirement to manage FX and RWA movements, as well as deployment into high returning leverage balance sheet opportunities (e.g. Financing)
- Surplus over total capital requirement, with a lower reliance on T2

Barclays PLC remaining capital call and maturity profile (€bn)²



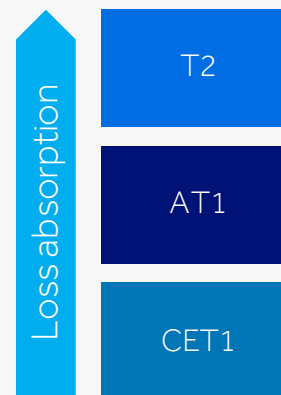
¹ Minimum requirements excludes the confidential institution-specific PRA buffer. AT1 and T2 requirements are efficient requirements | ² Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments | Note: Charts may not sum due to rounding

Barclays PLC AT1: Additional background

Consistent structure across outstanding Barclays PLC AT1s

- Fully compliant UK CRR features
- **Equity convertible.** Convertible into ordinary shares upon a 7% Group CET1 trigger, at a fixed price of £1.65 equivalent
- **Coupons are discretionary**, non-cumulative, subject to solvency conditions, distributable items test and maximum distributable amount (MDA) rules
- **Senior to ordinary shareholders** and subordinated to any senior creditors, including Tier 2 creditors
- **Subject to PONV statutory conversion or write down powers** under the U.K. Banking Act 2009, in line with all Barclays PLC capital instruments
- **In addition, subject to the bail-in tool** under the U.K. Banking Act 2009, in line with all Barclays PLC capital and MREL instruments

Recent creditor hierarchy statement by the Bank of England



"AT1 instruments rank ahead of CET1 and behind T2 in the hierarchy. Holders of such instruments should expect to be exposed to losses in resolution or insolvency in the order of their positions in this hierarchy"

Bank of England Statement, March 2023

Payment creditor hierarchy confirmed by the Barclays Board

"Barclays' current dividend policy provides that in determining any proposed dividend and the appropriate payout ratio, our Board of Directors (the "Board") will consider, among other things, the expectation of servicing more senior securities. The Securities are senior in rank to ordinary shares. It is the Board's current intention that, whenever exercising its discretion to declare ordinary share dividends, or its discretion to cancel interest on the Securities, the Board will take into account the relative ranking of these instruments in our capital structure"

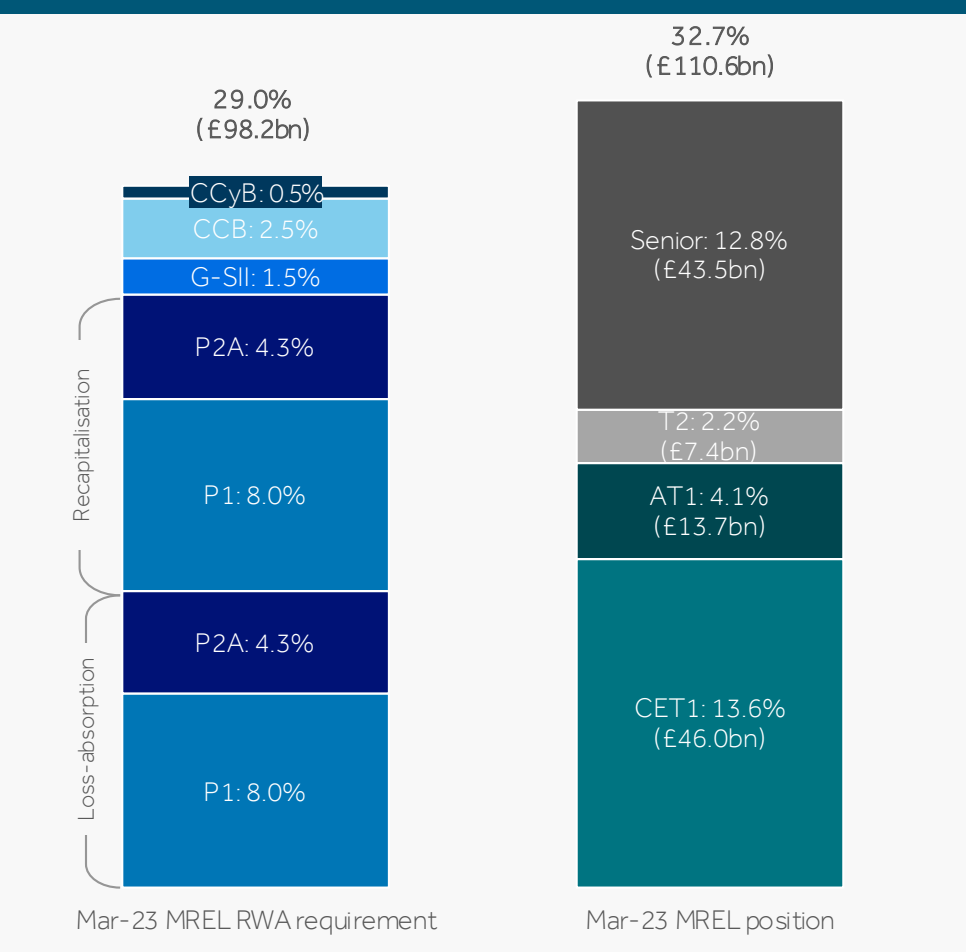
Featured in equivalent terms in all Barclays PLC AT1 disclosure documentation



Balance Sheet Management

MREL position well established

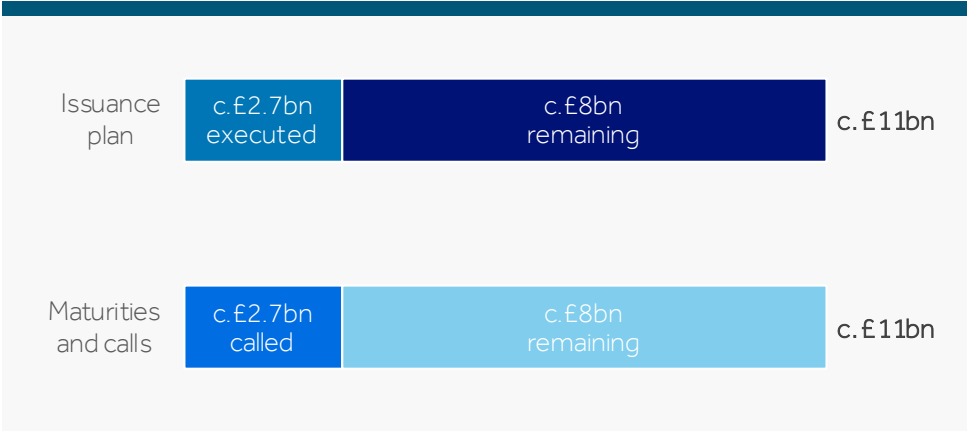
MREL position as at Mar-23¹



HoldCo issuance

- c.£11bn 2023 MREL issuance plan across Senior, Tier 2 and AT1
 - c.£2.7bn executed
- Successfully executed c.£15bn of MREL issuance in 2022
- MREL issuance plan calibrated to meet requirements and allow for a prudent headroom

2023 HoldCo MREL issuance, maturities and calls²



¹MREL position has been calculated as a percentage of RWAs. The MREL requirement must meet the higher of the RWA or UK leverage bases. MREL position does not include subsidiary issuances that since 1 January 2022 have not counted towards MREL | ²Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments |

Executed c.£2.7bn of c.£11bn 2023 issuance plan

2023 HoldCo issuance



Jan-23: GBP 1.0bn Senior

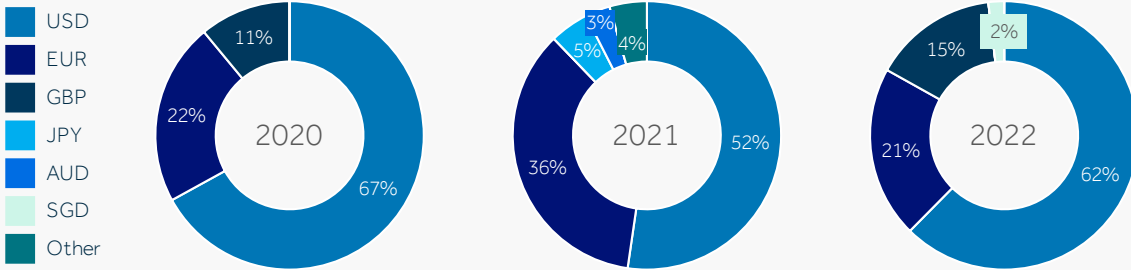
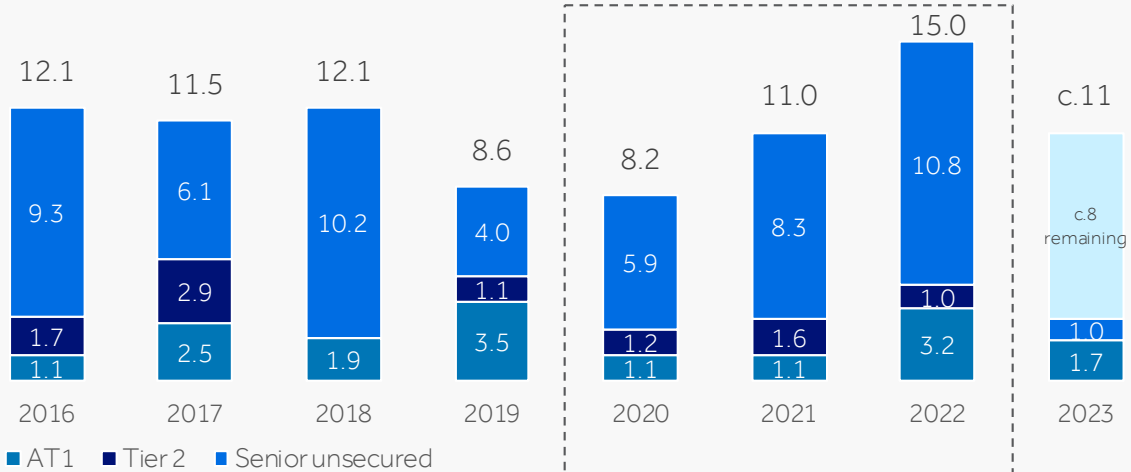


Mar-23: GBP 1.5bn AT1



Mar-23: SGD 400m AT1

Annual HoldCo issuance volume (£bn) and currency¹



¹ Annual issuance balances based on FX rate at end of respective periods for debt accounted instruments and historical transaction rates for equity accounted instruments | Note: Charts may not sum due to rounding |

Diverse and stable franchise deposit base; total deposits +c.£10bn

Customer deposits¹ down c. £5bn, driven by expected seasonal effects and FX

CIB: Corporate Bank £170bn⁴, flat

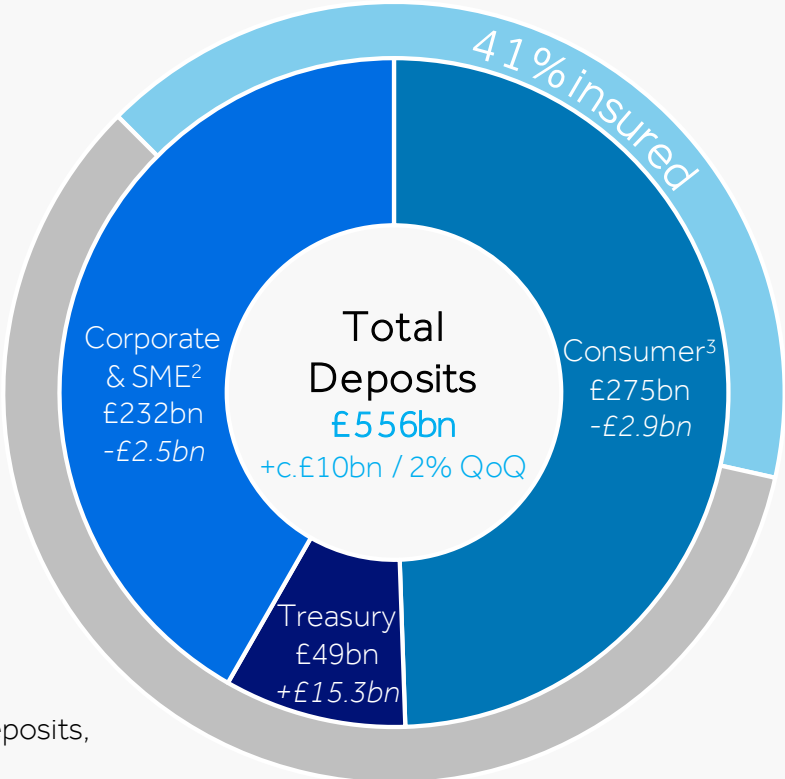
- >20% insured⁵
- c.13% term (>30 day)
- c.60% of relationships 5+ years
- No sector concentration >15%

BUK: Business Banking £60bn, -4%

- 47% insured
- >65% of relationships 5+ years

Treasury £49bn, +46%

- Increase driven by international term-deposits, largely from corporates



BUK: Personal Banking £194bn, -1%

- 71% insured
- >75% of relationships 5+ years

CC&P: Private Bank £61bn, -2%

- 6% insured

CC&P: US Consumer £18bn⁶, -1%

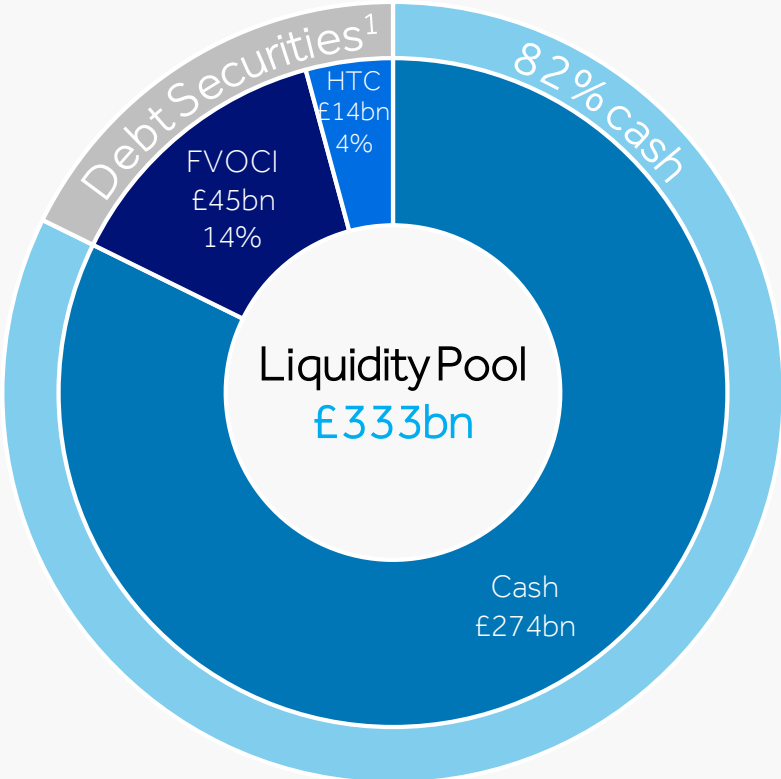
- >90% insured

c.37% transactional accounts⁷, c.60% covered by liquidity pool, >75% of BUK and Corporate Bank relationships 5+ years

¹Excludes Treasury deposits | ²Comprises Corporate & Investment Bank and Barclays UK Business Banking. Excludes Treasury deposits | ³Comprises Barclays UK Personal Banking and Consumer, Cards & Payments | ⁴Excludes Investment Bank deposits | ⁵Relates to FSCS deposits Barclays pay insurance on | ⁶Includes £2bn of Retail Certificates of Deposit | ⁷Includes current accounts for BUK Personal Banking, BUK Business Banking, and BUK Wealth customers, and operational accounts for Corporate Bank and Private Bank | Note: Charts may not sum due to rounding

Highly liquid balance sheet

82% of Liquidity Pool held in cash



- >99% of cash placed with BoE, US Fed, ECB, BoJ, SNB
- Remainder mostly held in high-quality government bonds (materially all AA or AAA)
- Majority of securities in the liquidity pool are hedged for interest rate risk
- Prudent management of positions via daily stress testing and internal daily monitoring

LCR of 163%, with £122bn surplus above 100% requirement

¹A further £31bn of Debt Securities are encumbered via repurchase agreements, of which £19bn are FVOCI and £12bn are Hold to Collect.

Wholesale funding composition as at 31 December 2022¹

| As at 31 December 2022 (£bn) | <1 month | 1-3 months | 3-6 months | 6-12 months | Total <1 year | 1-2 years | 2-3 years | 3-4 years | 4-5 years | >5 years | Total |
|--|-------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Barclays PLC (the Parent company) | | | | | | | | | | | |
| Senior unsecured (public benchmark) | - | - | 0.2 | 1.7 | 1.9 | 5.8 | 5.6 | 8.3 | 4.5 | 18.0 | 44.1 |
| Senior unsecured (privately placed) | - | - | - | 0.2 | 0.2 | 0.1 | - | - | - | 1.0 | 1.3 |
| Subordinated liabilities | - | - | - | - | - | 1.0 | - | 1.6 | - | 7.0 | 9.6 |
| Barclays Bank PLC (including subsidiaries) | | | | | | | | | | | |
| Certificates of deposit and commercial paper | 0.3 | 17.7 | 12.8 | 11.0 | 41.8 | 1.5 | 0.6 | 0.1 | - | - | 44.0 |
| Asset backed commercial paper | 3.6 | 6.6 | 0.8 | - | 11.0 | - | - | - | - | - | 11.0 |
| Senior unsecured (public benchmark) | - | - | - | - | - | 1.0 | - | - | - | - | 1.0 |
| Senior unsecured (privately placed) ² | 1.2 | 2.1 | 2.1 | 5.1 | 10.5 | 11.0 | 9.9 | 3.7 | 4.2 | 19.1 | 58.4 |
| Asset backed securities | - | 0.1 | - | 0.2 | 0.3 | 1.8 | 0.7 | 0.5 | 0.5 | 1.2 | 5.0 |
| Subordinated liabilities | - | - | - | 0.3 | 0.3 | 0.2 | 0.1 | 0.3 | - | 0.7 | 1.6 |
| Barclays Bank UK PLC (including subsidiaries) | | | | | | | | | | | |
| Certificates of deposit and commercial paper | 4.7 | - | - | - | 4.7 | - | - | - | - | - | 4.7 |
| Senior unsecured (public benchmark) | - | - | - | - | - | - | - | - | - | 0.1 | 0.1 |
| Covered bonds | 1.3 | - | 0.5 | - | 1.8 | - | - | - | 0.5 | 0.9 | 3.2 |
| Total | 11.1 | 26.5 | 16.4 | 18.5 | 72.5 | 22.4 | 16.9 | 14.5 | 9.7 | 48.0 | 184.0 |
| Total as at 31 December 2021 | 14.1 | 21.7 | 15.5 | 15.4 | 66.7 | 15.4 | 15.1 | 9.9 | 11.4 | 49.0 | 167.5 |

¹ The composition of wholesale funds comprises the balance sheet reported financial liabilities at fair value, debt securities in issue and subordinated liabilities. It does not include participation in the central bank facilities reported within repurchase agreements and other similar secured borrowing. Term funding comprises public benchmark and privately placed senior unsecured notes, covered bonds, asset-backed securities and subordinated debt where the original maturity of the instrument is more than 1 year | ² Includes structured notes of £48.8bn, of which £9.4bn matures within one year |

Strong legal entity capital and liquidity positions

Continue to manage legal entity capital ratios with appropriate headroom to requirements

Barclays PLC

— Accounting and regulated sub-group - - - Accounting sub-group

Barclays Bank UK PLC (BBUKPLC) sub-group

Barclays Bank UK PLC (solus)

Subsidiaries

No material regulated subsidiaries exist in the BBUKPLC sub-group

Barclays Bank PLC (BBPLC) sub-group

Barclays Bank PLC (solo)²

US IHC

Capital continues to be regulated on a standalone basis by the Fed

Barclays Bank Ireland

Regulated by the Single Supervisory Mechanism of the ECB

Other subsidiaries

A mix of regulated and unregulated subsidiaries

| BBUKPLC metrics ³ | Q123 | FY22 | FY21 |
|------------------------------|-------|-------|-------|
| CET1 ratio | 14.0% | 14.7% | 15.2% |
| UK leverage ratio | 5.1% | 5.3% | 5.6% |
| LCR | 179% | 183% | 204% |
| Liquidity pool | £74bn | £81bn | £86bn |

| BBPLC metrics ³ | Q123 | FY22 | FY21 |
|--------------------------------|--------|--------|--------|
| CET1 ratio | 12.8% | 12.7% | 12.9% |
| UK leverage ratio ¹ | 6.0% | 4.6% | 3.7% |
| LCR | 154% | 148% | 140% |
| Liquidity pool | £213bn | £191bn | £167bn |

¹ On 20 December 2022, the PRA granted permission for leverage minimum requirements to be set at the sub-consolidated level for Barclays Bank PLC effective from 1 January 2023 replacing the individual requirement that was due to be set at that time. Prior period comparatives are on a Barclays Bank PLC (Solo) basis | ² For the purpose of liquidity management, Barclays Bank PLC and its subsidiary Barclays Capital Securities Limited, a UK broker dealer entity, are monitored on a combined basis by the PRA under a Domestic Liquidity Sub-Group arrangement (DoLSub). BBPLC (solo) contains additional relatively small entities that are brought into scope for regulatory solo requirements | ³ Capital metrics based on CRR transitional arrangements, as amended by CRR II. This includes IFRS 9 transitional arrangements and the grandfathering of CRR II non-compliant capital instruments |



Credit Ratings

Strategic priority to maintain strong ratings

| Current Senior long and short term ratings | Moody's | Standard & Poor's | Fitch |
|--|--|--|--|
| Barclays PLC | <p>Baa1 Stable P-2</p> | <p>BBB Positive A-2</p> | <p>A Stable F1</p> |
| Barclays Bank PLC (BBPLC) | <p>A1 Stable P-1</p> | <p>A Positive A-1</p> | <p>A+ Stable F1</p> |
| | Counterparty risk assessment A1/P-1 (cr) | Resolution counterparty rating A+/A-1 | Derivative counterparty rating A+ (dcr) |
| Barclays Bank UK PLC (BBUKPLC) | <p>A1¹ Stable P-1</p> | <p>A Positive A-1</p> | <p>A+ Stable F1</p> |
| | Counterparty risk assessment Aa3/P-1 (cr) | Resolution counterparty rating A+/A-1 | Derivative counterparty rating A+ (dcr) |

¹ Deposit rating |

Barclays rating composition for senior debt

| | | Moody's | | | Standard & Poor's | | | | Fitch | | | | | |
|--------------------|-------------------------------------|---------|---------|-----------------|---|----------|------|-------|-------------------------------|---------|----|------|-------|----------|
| | | BPLC | BBPLC | BBUK PLC | | | BPLC | BBPLC | BBUK PLC | | | BPLC | BBPLC | BBUK PLC |
| Stand-alone rating | Adjusted Baseline Credit Assessment | baa1 | baa1 | a3 | Stand-Alone Credit Profile | bbb+ | | | Viability Rating ² | a | a | a | | |
| | Macro profile | Strong+ | Strong+ | Strong+ | Anchor | bbb+ | | | Operating environment | aa- | | | | |
| | Financial profile | a3 | baa1 | a3 | Business position | 0 | | | Business profile | a | | | | |
| | Qualitative | -1 | -1 | 0 | Capital and earnings | +1 | | | Risk profile | a- | | | | |
| | Affiliate support | 0 | +1 | 0 | Risk position | -1 | | | Financial profile | a- to a | | | | |
| | | | | | Funding and liquidity | 0 | | | | | | | | |
| Notching | Loss Given Failure (LGF) | | +3 | +2 | Additional Loss Absorbing Capacity (ALAC) | | +2 | +2 | Qualifying Junior Debt | | +1 | +1 | | |
| | | | | | Group status | | Core | Core | | | | | | |
| | Government Support | | | | Structural subordination | -1 | | | Government Support | | | | | |
| | | | | | Government support | | | | | | | | | |
| | Total notching | 0 | +3 | +2 | Total notching | -1 | +2 | +2 | Total notching | 0 | +1 | +1 | | |
| Liability ratings | Rating | Baa1 | A1 | A1 ¹ | Rating | BBB | A | A | Rating | A | A+ | A+ | | |
| | Outlook | STABLE | | | Outlook | POSITIVE | | | Outlook | STABLE | | | | |

¹ Deposit rating | ² The component parts relate to Barclays PLC consolidated |



ESG

We continued to advance our ESG agenda in 2022

Environmental

| |
|--|
| Created a pathway to address our supply chain emissions |
| Extended assessment of our financed emissions to six sectors |
| Announced accelerated phase-out for coal-fired power generation |
| Announced new \$1tn Sustainable and Transition financing target by the end of 2030 |
| Upsized Sustainable Impact Capital target to £500m by the end of 2027 |
| Developing Client Transition Framework |

Governance

| |
|---|
| Brought forward part of the 2023 pay increase, awarding 35,000 UK-based junior colleagues a £1,200 salary increase effective from August 2022 |
| Introduced 'Equity' into our Diversity, Equity and Inclusion (DEI) strategy and set out five DEI priorities |
| Cost of living support – Proactively contacted >13.5m customers in 2022 with targeted emails based on their financial needs |
| Exceeded LifeSkills programme commitments ² |
| Exceeded Unreasonable Impact commitment ³ |

Social




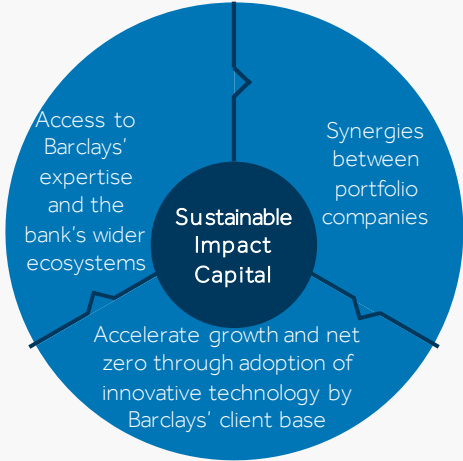












| |
|--|
| Fully integrated our TCFD ¹ report into Barclays PLC's 2022 Annual Report |
| Climate risk became a Principal Risk at the start of 2022 |
| Held Say on Climate advisory vote at 2022 AGM which shareholders approved |
| Updated Sustainable Finance Framework which will support new \$1tn target |

For more information, please refer to our [FY 2022 ESG Investor Presentation](#)

¹Taskforce on Climate-related Financial Disclosures | ²Upskill 10m people from 2018 to 2022 and place 250,000 people into work from 2019 to 2022 | ³Support 250 businesses solving social and environmental challenges |

Sustainable Impact Capital's upsized target to £500m

Sustainable finance activities through Treasury

| Mission | Portfolio as at FY22 | | |
|---|--|--|--|
| <p>Accelerate the transition to a net zero future by investing £500m by the end of 2027 (£175m by 2025 previously) in global climate tech start-ups, including a focus on:</p> <ul style="list-style-type: none"> Technologies that are enabling decarbonisation within carbon intensive sectors Carbon capture and hydrogen technologies |  |  |  |
|  <p>The diagram is a circular graphic with 'Sustainable Impact Capital' in the center. Three lines radiate from the center to three text blocks: 'Access to Barclays' expertise and the bank's wider ecosystems' (top-left), 'Synergies between portfolio companies' (top-right), and 'Accelerate growth and net zero through adoption of innovative technology by Barclays' client base' (bottom).</p> |  |  |  |
| |  |  |  |
| |  |  |  |
| |  |  |  |
| <p>£89m invested under Sustainable Impact Capital as at FY22, against a target of £500m by the end of 2027</p> | | | |

Fulfilling our Purpose

Our Purpose...

and our Values...

influence our strategy...

delivered through Group synergies...

creating positive outcomes for our stakeholders

We deploy finance responsibly to support people and businesses, acting with empathy and integrity, championing innovation and sustainability, for the common good and the long term

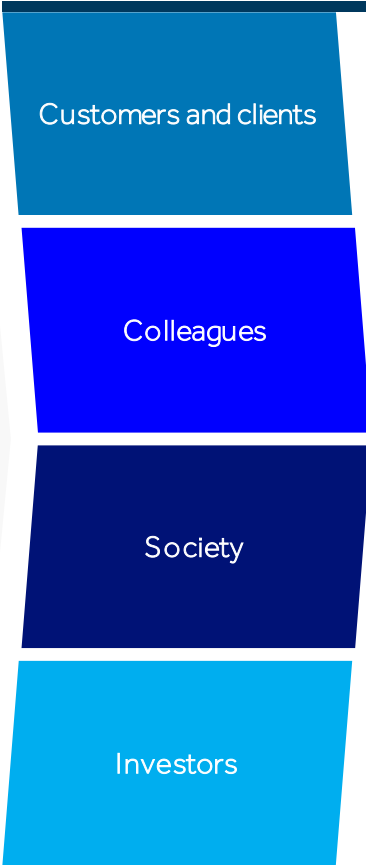
- Respect
- Integrity
- Service
- Excellence
- Stewardship

Our diversification, built to deliver double-digit returns

+

Strategic priorities to sustain and grow

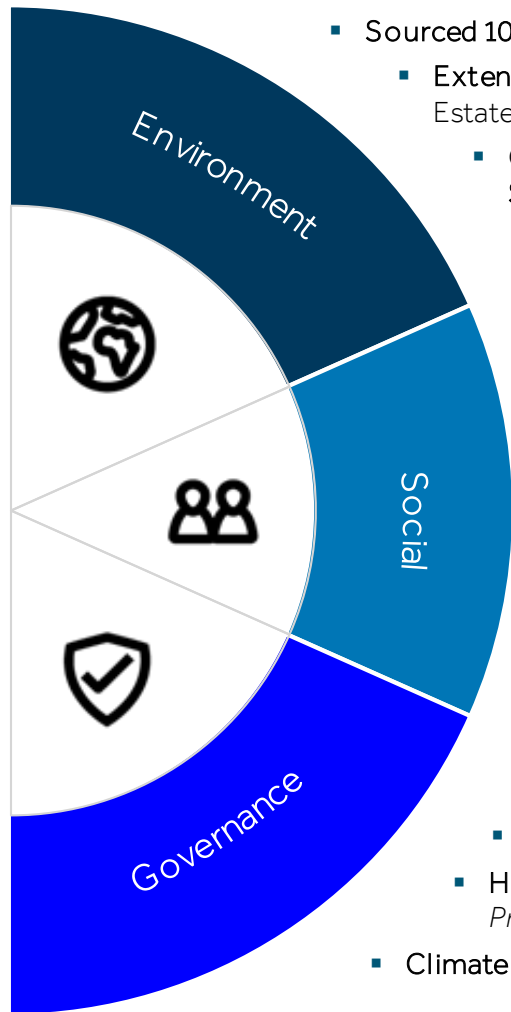
We work as one organisation to create synergies and deliver greater value



ESG has been an ongoing focus for Barclays...

| | | |
|----------|--|------|
| Pre-2016 | <ul style="list-style-type: none"> E Joined the Paris Pledge for Action S Launched LifeSkills G Launched the Barclays Way – our Code of Conduct | |
| 2016 | <ul style="list-style-type: none"> E Began working with Carbon Disclosure Project (CDP) to calculate supply chain emissions from top 39 suppliers S Launched Unreasonable Impact S Published Human Rights statement S Founding signatory of the HMT Treasury Women in Leadership Charter | 2020 |
| 2017 | <ul style="list-style-type: none"> E Sustainable Finance Framework developed E Signed statement of support of the Financial Stability Board’s Taskforce on Climate-related Financial Disclosures (TCFD) S Published first Group Statement on Modern Slavery | 2021 |
| 2018 | <ul style="list-style-type: none"> E One of the first mainstream UK banks to launch a “Green Home Mortgage” | 2021 |
| 2019 | <ul style="list-style-type: none"> E Joined Paris Agreement Capital Transition Assessment (PACTA) pilot E Founding signatory of the Principles for Responsible Banking (PRB) | 2021 |
| | | 2020 |
| | | 2021 |


...and we continued to advance our ESG agenda in 2022



- Sourced 100% renewable electricity for our operations¹ and created a pathway to address our supply chain emissions
 - Extended assessment of our financed emissions to six sectors, adding Automotive Manufacturing and Residential Real Estate, and announced accelerated phase-out for coal-fired power generation
 - On track to deliver against £100bn green financing target well ahead of 2030 deadline and announced new \$1tn Sustainable and Transition financing target and upsized Sustainable Impact Capital target to £500m
 - Developing Client Transition Framework to evaluate our clients' current and expected progress as they transition to a low-carbon economy
 - Brought forward part of the 2023 pay increase, awarding 35,000 UK-based junior colleagues a £1,200 salary increase effective from August 2022
 - Introduced 'Equity' into our DEI strategy and set out five DEI priorities
 - Cost of living support: Proactively contacted > 13.5m customers in 2022 with targeted emails based on their financial needs, providing support and guidance on managing their finances
 - Exceeded LifeSkills programme commitments – upskilled 12.6m people from 2018 to 2022 and placed 270,600 people into work from 2019 to 2022
 - Exceeded Unreasonable Impact commitment – supported 269 growth-stage ventures solving social and environmental challenges since 2016
- Fully integrated our TCFD report into Barclays PLC's 2022 Annual Report
- Updated Sustainable Finance Framework which will support new \$1tn Sustainable and Transition financing target
- Held Say on Climate advisory vote at 2022 AGM; shareholders approved "Barclays' Climate Strategy, Targets and Progress 2022"
- Climate risk became a Principal Risk at the start of 2022



¹ Global real estate portfolio operations which includes offices, branches, campuses and data centres |

We measure our progress against key metrics and targets (1/2)

| | Category | Metric | Target(s) as at FY22 | FY21 performance ¹ | FY22 performance ¹ |
|--|------------------------------|--|------------------------------------|-------------------------------|-------------------------------|
|  Environment | Operational footprint | GHG emissions Scope 1 and 2 (market-based) reduction against 2018 baseline | -90% (2025) | -86% ² | -91% ^{Δ,3} |
| | | Source 100% renewable electricity for our global real estate portfolio | 100% (2025) | 94% | 100% ^Δ |
| | Financed emissions reduction | Energy (against 2020 baseline) | -15% (2025) -40% (2030) | -22% | -32% |
| | | Power (against 2020 baseline) | -30% (2025) -50% to -69% (2030) | -8% | -9% |
| | | Cement (against 2021 baseline) | -20% to -26% (2030) | n/a | -2% |
| | | Steel (against 2021 baseline) | -20% to -40% (2030) | n/a | -11% |
| | Financing & Investment | Social, environmental and sustainability-linked financing facilitated | £150bn (2018–2025) | £193bn | £247.6bn ^{Δ,4} |
| | | Green financing facilitated | £100bn (2018–2030) | £62bn | £87.8bn ^{Δ,4} |
| | | Sustainable Impact Capital | £500m (2020–2027) | £54m | £89m |
















Δ 2022 data re-produced from the Barclays PLC Annual Report where selected ESG metrics marked with the symbol Δ were subject to KPMG Independent Limited Assurance under ISAE(UK) 3000 and ISAE3410. Refer to the ESG Resource Hub for further details: home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/ | ¹ Cumulative change | ² Based on 12 months of consumption from 1 October 2020 to 30 September 2021 compared to 2018 baseline | ³ Based on 12 months of consumption from 1 October 2021 to 30 September 2022 compared to 2018 baseline | ⁴ FY22 capital markets financing figures are based on Dealogic data as of 13 January 2022. As data on deals is confirmed throughout the year, these numbers may be subject to changes |

We measure our progress against key metrics and targets (2/2)

| | Category | Metric | Target(s) / benchmark as at FY22 | FY21 performance | FY22 performance |
|---|-----------------------|--|---|----------------------|-----------------------------------|
|  Social | Colleagues | Females at Managing Director/Director level | 33% (2025) | 28% | 29% ^Δ |
| | | Colleague engagement | 'Maintain engagements at healthy levels' ¹ | 82% | 84% |
| | Customers and clients | Barclays UK (BUK) Net Promoter Score (NPS) | 'Improve' ¹ | +11 | +11 |
| | | Barclaycard UK NPS | 'Improve' ¹ | +4 | +12 |
| | | US Consumer Bank Care tNPS ² | 'Improve' ¹ | +43 | +44 |
| | | BUK complaints excl. PPI (YoY move) ³ | 'Reduce complaints and improve resolution time' ¹ | -17% | -17% |
| | Communities | LifeSkills – Number of people upskilled | 10m (2018 – 2022) | 9.8m ⁴ | 12.6m ⁴ |
| | | LifeSkills – Number of people placed into work | 250,000 (2019 – 2022) | 193,400 ⁴ | 270,600 ⁴ |
|  Governance | Board composition | Females on the Board | (i) ≥40% (2025) and (ii) ≥1 senior Board position ⁵ (2025) | 33% | (i) 38% and (ii) GFD ⁶ |
| | | Ethnically diverse members of the Board | ≥1 ⁷ | 3 | 2 |
| | ExCo composition | Female Group ExCo and ExCo direct reports | 33% | 25% | 27% ^Δ |

^Δ 2022 data re-produced from the Barclays PLC Annual Report where selected ESG metrics marked with the symbol Δ were subject to KPMG Independent Limited Assurance under ISAE(UK) 3000 and ISAE3410. Refer to the ESG Resource Hub for further details: home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/ | ¹ Benchmark | ² Care tNPS provides an accurate measure of customer sentiment across our Fraud, Dispute, Credit and Care channels and replaces the relationship NPS reported in the 2021 Annual Report | ³ BUK total complaints YoY move was -18% in 2022 and -23% in 2021 | ⁴ Cumulative figures | ⁵ As set out in the updated Board Diversity Policy adopted on 15 December 2022. Refer to pages 161-162 of Barclays PLC 2022 Annual Report for further details | ⁶ Group Finance Director | ⁷ Aligned with the Parker Review on the ethnic diversity of UK Boards |

Our ESG ratings performance

| Agency | Rating type | Scale (best to worst) | 2019 | 2020 | 2021 | 2022 | Year on year |
|---|--|---------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
|  MSCI | MSCI ESG rating | AAA – CCC | BBB | A | AA | AA | Stable  |
|  CDP | CDP Climate Change Questionnaire | A – D ⁻ | A ⁻ | B | B | A ⁻ | Improved  |
|  S&P Global | S&P Global Corporate Sustainability Assessment (CSA) | 100 – 0 | 70 (77 th percentile) | 77 (88 th percentile) | 78 (92 nd percentile) | 75 (95 th percentile) | Declined slightly but relative performance improved  |
|  ISS ESG | ISS ESG Corporate Score | A ⁺ – D ⁻ | C ⁻ | C ⁻ | C ⁻ | C ⁻ | Stable  |
| | ISS Environmental Disclosure QualityScore | 1 – 10 | 1 | 1 | 1 | 1 | Stable  |
| | ISS Social Disclosure QualityScore | 1 – 10 | 1 | 1 | 1 | 1 | Stable  |
| | ISS Governance Disclosure QualityScore | 1 – 10 | 10 | 8 | 7 | 9 | Declined  |
|  MOODY'S ESG Solutions | Moody's ESG Solutions ESG Assessment ¹ | 100 – 0 | 48 (limited) | 49 (limited) | 55 (robust) | 55 (robust) | Stable  |
|  FTSE Russell | FTSE Russell ESG Rating | 5 – 0 | 4.8 (97 th percentile) | 4.7 (94 th percentile) | 4.2 (92 nd percentile) | 4.7 (98 th percentile) | Improved  |

Note: Barclays' Sustainalytics® ESG Risk Rating can be found on the Sustainalytics® website: <https://www.sustainalytics.com/esg-rating/barclays-plc/1008202145>

¹ This ESG Assessment was originally provided by Vigeo Eiris, which is now part of Moody's ESG Solutions | Copyright © 2022 Morningstar Sustainalytics. All rights reserved. This publication contains information developed by Sustainalytics (www.sustainalytics.com). Such information and data are proprietary of Sustainalytics and/or its third party suppliers (Third Party Data) and are provided for informational purposes only. They do not constitute an endorsement of any product or project, nor an investment advice and are not warranted to be complete, timely, accurate or suitable for a particular purpose. Their use is subject to conditions available at <https://www.sustainalytics.com/legal-disclaimers>



Appendix

Contacts – Debt Investor Relations Team

Version 2

Dan Colvin

+44 (0)20 7116 6533

daniel.colvin@barclays.com

Joanne Cash

+44 (0)20 7116 4215

joanne.cash@barclays.com

Justin Lutterbuese

+44 (0)20 7116 6021

justin.lutterbuese@barclays.com

Disclaimer

Important Notice

The terms Barclays or Group refer to Barclays PLC together with its subsidiaries. The information, statements and opinions contained in this presentation do not constitute a public offer under any applicable legislation, an offer to sell or solicitation of any offer to buy any securities or financial instruments, or any advice or recommendation with respect to such securities or other financial instruments.

- Information relating to:
- regulatory capital, leverage, liquidity and resolution is based on Barclays' interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, CRD IV (as amended by CRD V applicable as at the reporting date) and CRR (as amended by CRR II applicable as at the reporting date) texts and any applicable delegated acts, implementing acts or technical standards and as such rules and regulations form part of domestic law by virtue of the European Union (Withdrawal) Act 2018, as amended. All such regulatory requirements are subject to change and disclosures made by the Group will be subject to any resulting changes as at the applicable reporting date;
 - MREL is based on Barclays' understanding of the Bank of England's policy statement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)" published in December 2021, updating the Bank of England's June 2018 policy statement, and its MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transition period, as determined by the Bank of England, taking into account a number of factors as described in the policy, along with international developments. The Pillar 2A requirement is also subject to at least annual review;
 - future regulatory capital, liquidity, funding and/or MREL, including forward-looking illustrations, are provided for illustrative purposes only and are not forecasts of Barclays' results of operations or capital position or otherwise. Illustrations regarding the capital flight path, end-state capital evolution and expectations and MREL build are based on certain assumptions applicable at the date of publication only which cannot be assured and are subject to change.

Important information

In preparing the ESG information in this Results Presentation we have:

- made a number of key judgements, estimations and assumptions, and the processes and issues involved are complex. This is for example the case in relation to financed emissions, portfolio alignment, classification of environmental and social financing, operational emissions and measurement of climate risk
- used ESG and climate data, models and methodologies that we consider to be appropriate and suitable for these purposes as at the date on which they were deployed. However, these data, models and methodologies are subject to future risks and uncertainties and may change over time. They are not of the same standard as those available in the context of other financial information, nor subject to the same or equivalent disclosure standards, historical reference points, benchmarks or globally accepted accounting principles. There is an inability to rely on historical data as a strong indicator of future trajectories, in the case of climate change and its evolution. Outputs of models, processed data and methodologies will also be affected by underlying data quality which can be hard to assess or challenges in accessing data on a timely basis
- continued (and will continue) to review and develop our approach to data, models and methodologies in line with market principles and standards as this subject area matures. The data, models and methodologies used and the judgements estimates or assumptions made are rapidly evolving and this may directly or indirectly affect the metrics, data points and targets contained in the climate and sustainability content within this presentation and the Barclays PLC Annual Report. Further development of accounting and/or reporting standards could impact (potentially materially) the performance metrics, datapoints and targets contained in this presentation and the Barclays PLC Annual Report. In future reports we may present some or all of the information for this reporting period using updated or more granular data or improved models, methodologies, market practices or standards or recalibrated performance against targets on the basis of updated data. Such re-presented, updated or recalibrated information may result in different outcomes than those included in this presentation and the Barclays PLC Annual Report. It is important for readers and users of this report to be aware that direct like-for-like comparisons of each piece of information disclosed may not always be possible from one reporting period to another. Where information is re-presented, recalibrated or updated from time to time, our principles based approach to reporting financed emissions data (see page 87) sets out when information in respect of a prior year will be identified and explained

Information provided in climate and sustainability disclosures

What is important to our investors and stakeholders evolves over time and we aim to anticipate and respond to these changes. Disclosure expectations in relation to climate change and sustainability matters are particularly fast moving and differ in some ways from more traditional areas of reporting in the level of detail and forward-looking nature of the information involved and the consideration of impacts on the environment and other persons. We have adapted our approach in relation to disclosure of such matters. Our disclosures take into account the wider context relevant to these topics, including evolving stakeholder views, and longer time-frames for assessing potential risks and impacts having regard to international long-term climate and nature-based policy goals. Our climate and sustainability-related disclosures are subject to more uncertainty than disclosures relating to other subjects given market challenges in relation to data reliability, consistency and timeliness, and in relation to the use of estimates and assumptions and the application and development of methodologies. These factors mean disclosures may be amended, updated, and recalculated in future as market practice and data quality and availability develops.

Forward-looking Statements

This presentation contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to the Group. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results or other financial condition or performance measures could differ materially from those contained in the forward-looking statements. Forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as 'may', 'will', 'seek', 'continue', 'aim', 'anticipate', 'target', 'projected', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'achieve' or other words of similar meaning. Forward-looking statements can be made in writing but also may be made verbally by directors, officers and employees of the Group (including during management presentations) in connection with this presentation. Examples of forward-looking statements include, among others, statements or guidance regarding or relating to the Group's future financial position, income levels, costs, assets and liabilities, impairment charges, provisions, capital, leverage and other regulatory ratios, capital distributions (including dividend policy and share buybacks), return on tangible equity, projected levels of growth in banking and financial markets, industry trends, any commitments and targets (including environmental, social and governance (ESG) commitments and targets), business strategy, plans and objectives for future operations and other statements that are non-historical or current facts. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. Forward-looking statements speak only as at the date on which they are made. Forward-looking statements may be affected by a number of factors, including, without limitation: changes in legislation, regulation and the interpretation thereof, changes in IFRS and other accounting standards, including practices with regard to the interpretation and application thereof and emerging ESG reporting standards; the outcome of current and future legal proceedings and regulatory investigations; the policies and actions of governmental and regulatory authorities; the Group's ability along with governments and other stakeholders to measure, manage and mitigate the impacts of climate change effectively; environmental, social and geopolitical risks and incidents and similar events beyond the Group's control; the impact of competition; capital, leverage and other regulatory rules applicable to past, current and future periods; UK, US, Eurozone and global macroeconomic and business conditions, including inflation; volatility in credit and capital markets; market related risks such as changes in interest rates and foreign exchange rates; higher or lower asset valuations; changes in credit ratings of any entity within the Group or any securities issued by it; changes in counterparty risk; changes in consumer behaviour; the direct and indirect consequences of the Russia-Ukraine war on European and global macroeconomic conditions, political stability and financial markets; direct and indirect impacts of the coronavirus (COVID-19) pandemic; instability as a result of the UK's exit from the European Union (EU); the effects of the EU-UK Trade and Cooperation Agreement and any disruption that may subsequently result in the UK and globally; the risk of cyber-attacks; information or security breaches or technology failures on the Group's reputation, business or operations; the Group's ability to access funding; and the success of acquisitions, disposals and other strategic transactions. A number of these factors are beyond the Group's control. As a result, the Group's actual financial position, results, financial and non-financial metrics or performance measures or its ability to meet commitments and targets may differ materially from the statements or guidance set forth in the Group's forward-looking statements. Additional risks and factors which may impact the Group's future financial condition and performance are identified in Barclays PLC's filings with the SEC (including, without limitation, Barclays PLC's Annual Report on Form 20-F for the financial year ended 31 December 2022), which are available on the SEC's website at www.sec.gov.

Subject to Barclays PLC's obligations under the applicable laws and regulations of any relevant jurisdiction (including, without limitation, the UK and the US) in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-IFRS Performance Measures

Barclays' management believes that the non-IFRS performance measures included in this presentation provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays' management. However, any non-IFRS performance measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well. Non-IFRS performance measures are defined and reconciliations are available on our results announcement for the period ended 31 March 2023.